

Massachusetts Group Conversion Guaranteed Issue Nongroup Membership <sup>1</sup>  
as of December 31, 2006

| Non Group Membership<br>Total Members         | Type<br>of<br>Plan | Barnstable                | Berkshire                 | Bristol                   | Dukes                     | Essex                     | Franklin                  | Hampden                   | Hampshire                 | Middlesex                 | Nantucket                 | Norfolk                   | Plymouth                  | Suffolk                   | Worcester                 | Massachusetts             |
|---|--------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
|   |                    | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 | Members<br>as of 12/31/06 |
| Celtic Life Insurance Company                 | Medical            | 0                         | 1                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 1                         |
| Connecticut General Life Insurance Company    | Medical            | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 1                         | 0                         | 3                         | 0                         | 0                         | 0                         | 4                         |
| Great-West Life and Annuity Insurance Company | Medical            | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 1                         | 0                         | 0                         | 0                         | 1                         |
| GE Group Life Assurance Company               | Medical            | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         |
| Principal Life Insurance Company              | Medical            | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         | 0                         |
| UniCARE Life and Health Insurance Company     | Medical            | 1                         | 0                         | 0                         | 0                         | 3                         | 0                         | 0                         | 2                         | 15                        | 0                         | 0                         | 0                         | 2                         | 1                         | 24                        |
| Total Members                                 |                    | 1                         | 1                         | 0                         | 0                         | 3                         | 0                         | 0                         | 2                         | 16                        | 0                         | 4                         | 0                         | 2                         | 1                         | 30                        |
| 2006 Massachusetts Population <sup>2</sup>    |                    | 224,816                   | 131,117                   | 545,379                   | 15,515                    | 735,958                   | 72,183                    | 460,520                   | 153,471                   | 1,467,016                 | 10,240                    | 654,753                   | 493,623                   | 687,610                   | 784,992                   | 6,437,193                 |
| Market Penetration Rate <sup>3</sup>          |                    | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      | 0.0%                      |

<sup>1</sup> Represents membership in guaranteed issue nongroup health plans on a group conversion basis subject to M.G.L. c. 176M.  
<sup>2</sup> Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.  
<sup>3</sup> Total members in Massachusetts divided by the 2006 population in Massachusetts.