

Massachusetts Group Conversion Guaranteed Issue Nongroup Membership ¹
as of December 31, 2006

Nongroup Membership HMO Total	MA	MA	MA	12/31/05 MARKET SHARE	12/31/06 MARKET SHARE	Percentage Change
	Members as of 12/31/05	Members as of 12/31/06	MEMBER DIFFERENCE			
NA	0	0	0	0.0%	0.0%	0.0%
HMO Total	0	0	0	0.0%	0.0%	0.0%

Nongroup Membership PREFERRED PROVIDER Total	MA	MA	MA	12/31/05 MARKET SHARE	12/31/06 MARKET SHARE	Percentage Change
	Members as of 12/31/05	Members as of 12/31/06	MEMBER DIFFERENCE			
NA	0	0	0	0.0%	0.0%	0.0%
Preferred Provider Total	0	0	0	0.0%	0.0%	0.0%

Nongroup Membership MEDICAL Total	MA	MA	MA	12/31/05 MARKET SHARE	12/31/06 MARKET SHARE	Percentage Change
	Members as of 12/31/05	Members as of 12/31/06	MEMBER DIFFERENCE			
Celtic Life Insurance Company	0	1	1	0.0%	3.3%	0.0%
Connecticut General Life Insurance Company	5	4	(1)	11.1%	13.3%	2.2%
Great-West Life and Annuity Insurance Company	1	1	0	2.2%	3.3%	1.1%
GE Group Life Assurance Company	0	0	0	0.0%	0.0%	0.0%
Principal Life Insurance Company	1	0	(1)	2.2%	0.0%	-2.2%
UniCARE Life and Health Insurance Company	38	24	(14)	84.4%	80.0%	0.0%
Medical Total	45	30	(15)	100.0%	100.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.