

Massachusetts Guaranteed Issue Nongroup Membership¹
as of December 31, 2003

Nongroup Membership Total Dependents	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03	Dependents as of 12/31/03
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health Inc.	HMO	0	1	0	0	1	0	3	0	12	0	1	1	0	3	22
Blue Cross and Blue Shield of MA, Inc. (PPO Blue Direct)	Pref Prov	77	8	76	30	124	8	11	25	451	33	204	107	74	79	1,307
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - PPO Basic Blue Direct) ²	Pref Prov	13	8	9	3	17	2	3	1	59	3	4	10	6	1	139
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - HMO Blue Direct)	HMO	184	56	148	6	427	28	94	44	903	18	392	297	84	244	2,925
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - HMO Basic Blue Direct) ³	HMO	392	116	537	6	1,050	49	145	137	2,026	32	1,026	871	195	660	7,242
CIGNA HealthCare of Massachusetts, Inc.	HMO	2	0	1	0	3	0	0	0	18	0	5	1	2	19	51
Fallon Community Health Plan, Inc.	HMO	0	0	0	0	15	0	0	0	32	0	0	5	0	125	177
Fallon Community Health Plan, Inc. (Alt. Plan - Independent Plan 1000) ⁴	HMO	0	0	0	0	8	0	0	0	4	0	1	0	0	22	35
Gerber Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	3	0	0	0	3
(The) Guardian Life Insurance Company of America	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) Guardian Life Insurance Company of America	Pref Prov	1	0	0	1	0	0	0	0	1	0	0	0	0	0	5
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	18	0	15	8	121	0	0	0	271	0	146	49	45	33	706
Harvard Pilgrim Health Care, Inc. (Alt. Plan - Nongroup Low Option) ⁵	HMO	34	0	35	2	179	0	0	5	435	0	284	70	70	83	1,197
Health New England, Inc.	HMO	0	18	0	0	0	6	22	13	0	0	0	0	0	1	60
John Alden Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
John Alden Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc.	HMO	9	0	5	0	28	0	2	0	105	0	34	11	20	18	232
United HealthCare Insurance Company	Medical	0	0	0	0	0	0	0	0	5	0	0	0	0	0	5
United HealthCare Insurance Company	Pref Prov	0	0	2	0	0	0	0	0	1	0	0	1	0	0	4
United HealthCare of New England, Inc.	HMO	1	0	6	0	2	0	0	0	2	0	2	2	0	1	16
Total Dependents		731	207	834	56	1,975	93	280	225	4,325	86	2,102	1,425	496	1,289	14,124

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

² Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

³ Blue Cross and Blue Shield of Massachusetts, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

⁴ Fallon Community Health Plan, Inc. began offering Independent Care 1000 utilizing the Fallon Select Care Network for coverage effective December 1, 2003.

⁵ Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.