

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2006

Nongroup Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06	Members as of 12/31/06
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Life Insurance Company	Pref Prov	0	0	1	0	0	0	0	1	7	0	0	0	0	0	9
Aetna Health Inc.	HMO	0	5	3	0	5	0	3	2	14	0	3	4	3	4	46
Blue Cross and Blue Shield of MA, Inc. (Std. Plan)	Pref Prov	164	77	138	75	272	18	53	54	1,046	89	376	195	266	159	2,982
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan) ²	Pref Prov	87	33	48	24	118	21	21	35	351	35	89	45	90	38	1,035
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan) ³	HMO	876	250	1,137	55	1,958	103	483	230	4,138	103	1,789	1,481	948	1,272	14,823
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan) ^{3,4}	HMO	1,031	279	1,160	115	1,930	188	467	320	3,737	155	1,755	1,571	807	1,087	14,602
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	2	2	0	0	0	0	0	0	4
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	0	0	42	4	5	3	149	0	21	9	8	540	781
Fallon Community Health Plan, Inc. (Alt. Plan) ⁵	HMO	0	0	2	0	18	0	3	0	87	0	15	4	6	311	446
First Health Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
First Health Life and Health Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) Guardian Life Insurance Company of America	Medical	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
(The) Guardian Life Insurance Company of America	Pref Prov	4	0	0	2	1	0	0	0	0	0	1	1	0	2	11
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	108	6	74	19	399	2	6	8	1,022	0	504	159	359	136	2,802
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ⁶	HMO	136	5	73	40	484	1	4	19	1,216	0	533	159	427	146	3,243
Health New England, Inc. (Std. Plan)	HMO	0	45	0	0	0	25	148	41	0	0	0	0	2	0	261
Health New England, Inc. (Alt. Plan) ⁷	HMO	0	13	0	0	0	7	28	7	0	0	0	0	0	0	55
John Alden Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
John Alden Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mid-West Life Insurance Company of Tennessee	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Neighborhood Health Plan, Inc.	HMO	0	0	1	0	4	0	1	0	27	0	8	2	14	0	57
New England Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc.	HMO	23	1	6	0	87	4	15	5	215	0	87	38	92	47	620
Tufts Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United HealthCare Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
United HealthCare Insurance Company	Pref Prov	0	3	0	0	1	0	0	0	11	0	2	0	0	1	18
United HealthCare of New England, Inc.	HMO	5	0	20	0	1	0	0	0	6	0	7	1	0	0	40
Total Members		2,434	718	2,663	330	5,320	373	1,239	727	12,026	382	5,190	3,669	3,023	3,743	41,837
2006 Massachusetts Population ⁸		224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
Market Penetration Rate ⁹		1.08%	0.55%	0.49%	2.13%	0.72%	0.52%	0.27%	0.47%	0.82%	3.73%	0.79%	0.74%	0.44%	0.48%	0.65%

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

² Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBCMA's HMO line of business effective January 1, 2005.

⁴ Blue Cross and Blue Shield of Massachusetts, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

⁵ Fallon Community Health Plan, Inc. began offering Independent Care 1250 utilizing the Fallon Select Care Network for coverage effective December 1, 2005.

⁶ Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.

⁷ Health New England, Inc. began offering offering Nongroup Low Option for coverage effective December 1, 2005.

⁸ Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

⁹ Total members in each county divided by 2005 population in each county.