

Massachusetts CLOSED Group Conversion Guaranteed Issue Nongroup Membership ¹
as of December 31, 2007

Non Group Membership Total Membership	Type of Plan	MA	MA	2006 - 2007
		Members as of 12/31/06	Members as of 12/31/07	MEMBER DIFFERENCE
Celtic Life Insurance Company	Medical	1	1	0
Connecticut General Life Insurance Company	Medical	4	3	(1)
Great-West Life and Annuity Insurance Company	Medical	1	1	0
UniCARE Life and Health Insurance Company	Medical	24	17	(7)
Total Members		30	22	(8)
Massachusetts Population ²		6,434,389	6,449,755	
Market Penetration Rate ³		0.0005%	0.0003%	

Nongroup Membership Total Subscribers	Type of Plan	MA	MA	2006 - 2007
		Subscribers as of 12/31/06	Subscribers as of 12/31/07	MEMBER DIFFERENCE
Celtic Life Insurance Company	Medical	1	1	0
Connecticut General Life Insurance Company	Medical	4	3	(1)
Great-West Life and Annuity Insurance Company	Medical	1	1	0
UniCARE Life and Health Insurance Company	Medical	24	13	(11)
Total Subscribers		30	18	(12)

Nongroup Membership Total Dependents	Type of Plan	MA	MA	2006 - 2007
		Dependents as of 12/31/06	Dependents as of 12/31/07	Dependent DIFFERENCE
Celtic Life Insurance Company	Medical	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	0
Great-West Life and Annuity Insurance Company	Medical	0	0	0
UniCARE Life and Health Insurance Company	Medical	0	4	4
Total Dependents		0	4	4

¹ Represents membership in closed guaranteed issue nongroup health plans issued only on a group conversion basis, subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 through June 30, 2007. Please see separate report for membership in closed guaranteed issue health plans.

² Table 1: Annual Estimates of Population Change for Counties of Massachusetts: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

³ Total members in Massachusetts divided by the respective annual estimated population in Massachusetts.