

Fraud Awareness Introduction

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Why is this training important now?

- This training reflects the role of the Self-Determination Advisory Board to help “implement, publicize, evaluate, improve and develop information regarding self-determination”
- The Real Lives Law mandates reporting financial abuse to DPPC
- The definition of financial abuse in the Real Lives Law is very broad

Definition of Financial Abuse

“when suspicion of financial abuse arises including, but not limited, to:

*mismanagement,
misappropriation or
waste*

of a participant’s self-determination funds or individual budget”

Financial Abuse and Fraud

- Financial abuse of adults with disabilities often involves state or federal public funds
- **Financial abuse and exploitation may involve criminal charges related to the fraudulent use of public funds**

FRAUD AWARENESS AND PREVENTION

Presenter.

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GOALS

- Raise your fraud awareness to prevent victimization

WHAT IS FRAUD?

- Any intentional illegal act performed for *gain* and characterized by deceit, concealment, or a violation of trust.
- Fraud is committed by individuals *and* organizations.

FRAUD IS COMMON

- **FRAUD is a crime!** Like most crimes, fraud occurs with regularity, does not discriminate, can be of any size, complexity, or duration, and can be *discouraged* by adequate security, internal controls, oversight, and vigilance.

The Fraud Triangle

THE FRAUD TRIANGLE

Pressure
Motivation or Incentive to
Commit Fraud

Rationalization
Justification of Dishonest
Actions



Opportunity
The Knowledge and Ability
to Carry Out Fraud

The Fraud Triangle by Donald R. Cressey

FRAUD FACTS

- 91% involve multiple transactions
- Average fraud lasts two years
- 68% of perpetrators act alone
- Median loss per fraud is \$175,000
- At least 1/3 of frauds against government programs!

THE USUAL SUSPECTS

- People in a position of trust & responsibility often with the ability to override controls. Have knowledge of systems and processes.
- 65% are men [down from over 90%]
- Often well-liked, trusted & respected people
- The more authority you have the more likely you are to commit fraud

10-80-10 RULE

- Refers to an assumption about the population and the likelihood of people committing fraud

10%

- **10%** of the population will **NEVER** commit fraud. Too many psychosocial restraints.

10%

- **10%** of the population are evaluating systems and situations to find an opportunity.
- Sociopathic tendencies
- Predatory.

Affinity Fraud

- Fraudsters use any “hook” to gain trust — ultimately exploiting that trust for their own benefit or financial gain. Con artists.

“Where there are people there is risk.”

80%

- **80%** of the population might commit fraud given the right combination of **opportunity**, **pressure**, and **rationalization**.
- MOST OF US!!!
- Addictive
- Stimulates pleasure center of brain

WHY?

- The willingness to commit fraud is inversely proportional to a perceived risk of discovery.
- Like speeding.

CONSEQUENCES OF FRAUD

- Dollar or asset losses
- Potential loss of future funding
- Bad press, impact on reputation (of Self-Determination Model) and credibility – “under a cloud of suspicion”
- Undermines mission
- Creates unmet client needs
- Lowers employee morale
- Strain on resources

Relevant Examples

- PA: \$80K stolen from investment accounts
- MN: parents took \$22K to buy truck
- MN: wife withdrew \$35K from ATM to gamble
- AZ: DES caseworker colluded w/provider
- FL: Palm Beach Cty has found \$3M in financial fraud since 2011
- KS: woman w/schizophrenia hired “con artist” provider
- MN: provider hired attorney for \$120/hour
- OH: daughter used funds for her “lifestyle”
- FL: daughter transferred property to herself
- Pinellas Cty, FL: 63 guardian audits = \$2.2M (\$35K avg.)

Abusive Relationships

- Rape and sexual abuse by family and friends
 - Physical abuse by family and friends
 - Neglect by family and friends
- Is it hard to believe that vulnerable populations are at risk for financial crimes by friends and family given these types of crimes???



Contributing Factors

- #1: Lack of adequate controls
- #2: Lack of oversight
- #3: Override of controls
- #4: Poor “tone at the top”

Your Red Flags

- Client overdependence
- Unexplained or undocumented transactions
- Extra payments to third party
- Unpaid bills/late payments
- Change in financial situation
- Change in finances (new bank, investments, signatory authority, etc.)
- Power of attorney
- Cash withdrawals
- Checks to CASH
- Breach of rules
- Client needs unmet
- Spending priorities
- Related parties providing services

PREVENTION

Reasonable, practical, but effective

Audits [$<10\%$]

Not intended to identify fraud.

Prevention

- All anti-fraud measures are intended to reduce “opportunity.”
- We need to make it tough for perpetrators.
- Defenses are not a cure but, having no defense is almost an invitation to fraud.

BEST MEASURES

- Zero Tolerance
- Strong Tone at the Top—lead by example
- Ask questions
- Enforcement of controls – limit exceptions
- Training & Communication
- Follow-up on complaints, audits, etc.
- Trust, but verify
- Be skeptical

Bottom Line

- Fraud happens!
- You are the best defense.
- Be vigilant and address fraud as you would any other crime or potential threat.
- We should not be too confident in our defenses or with our PERCEIVED personal ability to detect fraud. This simply compounds the risk.