

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2004

Non Group Membership HMO Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04	Members as of 12/31/04
Aetna Health Inc.	HMO	3	2	1	0	11	0	4	4	27	0	6	3	7	12	80
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan)	HMO	1,129	334	1,468	40	2,531	154	524	325	5,311	94	2,319	1,902	1,083	1,582	18,796
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan)	HMO	650	202	768	33	1,251	94	314	236	2,696	78	1,149	988	516	776	9,751
CIGNA HealthCare of Massachusetts, Inc.	HMO	1	0	0	0	0	0	1	0	3	0	2	0	0	2	9
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	1	0	38	2	7	2	187	1	30	10	7	818	1,103
Fallon Community Health Plan, Inc. (Alt. Plan)	HMO	0	0	0	0	27	0	1	0	77	0	19	2	3	233	362
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	194	7	156	29	665	2	9	18	1,667	1	849	273	574	214	4,658
Harvard Pilgrim Health Care, Inc. (Alt. Plan)	HMO	165	6	98	55	563	6	8	10	1,472	0	702	193	447	159	3,884
Health New England, Inc.	HMO	0	125	0	0	0	59	325	131	0	0	0	0	2	3	645
Neighborhood Health Plan, Inc.	HMO	0	0	1	0	0	0	0	0	5	0	1	0	6	0	13
Tufts Associated HMO, Inc.	HMO	31	4	19	0	107	4	13	9	369	0	134	72	150	61	973
United HealthCare of New England, Inc.	HMO	7	0	43	0	2	0	0	0	16	0	9	7	1	0	85
Total		2,180	680	2,555	157	5,195	321	1,206	735	11,830	174	5,220	3,450	2,796	3,860	40,359

Non Group Membership HMO Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04	Subscribers as of 12/31/04
Aetna Health Inc.	HMO	3	2	1	0	10	0	4	4	22	0	6	2	7	9	70
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan)	HMO	741	219	865	28	1,426	104	372	217	3,208	51	1,288	1,033	874	864	11,290
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan)	HMO	419	142	504	23	742	59	209	167	1,687	47	666	526	427	446	6,064
CIGNA HealthCare of Massachusetts, Inc.	HMO	1	0	0	0	0	0	1	0	3	0	2	0	0	2	9
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	1	0	33	2	7	2	156	1	24	6	6	671	909
Fallon Community Health Plan, Inc. (Alt. Plan)	HMO	0	0	0	0	19	0	1	0	59	0	18	2	3	179	281
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	158	7	116	22	484	2	9	12	1,325	1	624	202	509	145	3,616
Harvard Pilgrim Health Care, Inc. (Alt. Plan)	HMO	141	6	80	43	425	6	7	9	1,192	0	554	145	406	117	3,131
Health New England, Inc.	HMO	0	113	0	0	0	55	299	118	0	0	0	0	2	3	590
Neighborhood Health Plan, Inc.	HMO	0	0	1	0	0	0	0	0	4	0	1	0	3	0	9
Tufts Associated HMO, Inc.	HMO	29	4	18	0	90	3	12	9	289	0	105	56	138	47	800
United HealthCare of New England, Inc.	HMO	4	0	31	0	2	0	0	0	10	0	8	3	1	0	59
Total		1,496	493	1,617	116	3,231	231	921	538	7,955	100	3,296	1,975	2,376	2,483	26,828

Non Group Membership HMO Total Dependents	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04	Dependents as of 12/31/04
Aetna Health Inc.	HMO	0	0	0	0	1	0	0	0	5	0	0	1	0	3	10
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan)	HMO	388	115	603	12	1,105	50	152	108	2,103	43	1,031	869	209	718	7,506
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan)	HMO	231	60	264	10	509	35	105	69	1,009	31	483	462	89	330	3,687
CIGNA HealthCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	0	0	5	0	0	0	31	0	6	4	1	147	194
Fallon Community Health Plan, Inc. (Alt. Plan)	HMO	0	0	0	0	8	0	0	0	18	0	1	0	0	54	81
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	36	0	40	7	181	0	0	6	342	0	225	71	65	69	1,042
Harvard Pilgrim Health Care, Inc. (Alt. Plan)	HMO	24	0	18	12	138	0	1	1	280	0	148	48	41	42	753
Health New England, Inc.	HMO	0	12	0	0	0	4	26	13	0	0	0	0	0	0	55
Neighborhood Health Plan, Inc.	HMO	0	0	0	0	0	0	0	0	1	0	0	0	3	0	4
Tufts Associated HMO, Inc.	HMO	2	0	1	0	17	1	1	0	80	0	29	16	12	14	173
United HealthCare of New England, Inc.	HMO	3	0	12	0	0	0	0	0	6	0	1	4	0	0	26
Total		684	187	938	41	1,964	90	285	197	3,875	74	1,924	1,475	420	1,377	13,531

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).