Massachusetts Guaranteed Issue Nongroup Membership ¹ as of December 31, 2003

| Non Group Membership | Type | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preferred Provider | of | Members at |
| Total Membership | Plan | as of 12/31/03 |
| Aetna Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 4 | 0 | 0 | 1 | 1 | 0 | 9 |
| Blue Cross and Blue Shield of MA, Inc. (PPO Blue Direct) | Pref Prov | 254 | 53 | 196 | 72 | 373 | 27 | 72 | 74 | 1,156 | 94 | 471 | 232 | 267 | 195 | 3,536 |
| Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - PPO Basic Blue Direct) | Pref Prov | 46 | 17 | 20 | 13 | 53 | 12 | 13 | 8 | 178 | 14 | 30 | 25 | 36 | 18 | 483 |
| (The) Guardian Life Insruance Company of America | Pref Prov | 4 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 3 | 0 | 2 | 1 | 1 | 0 | 15 |
| John Alden Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New England Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United HealthCare Insurance Company | Pref Prov | 1 | 0 | 8 | 0 | 1 | 0 | 0 | 0 | 7 | 0 | 2 | 4 | 1 | 3 | 27 |
| Total | | 305 | 70 | 225 | 87 | 430 | 39 | 85 | 83 | 1,348 | 108 | 505 | 263 | 306 | 216 | 4,070 |

| Non Group Membership | Type | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preferred Provider | of | Subscribers |
| Total Subscribers | Plan | as of 12/31/03 |
| Aetna Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 4 | 0 | 0 | 1 | 1 | 0 | 9 |
| Blue Cross and Blue Shield of MA, Inc. (PPO Blue Direct) | Pref Prov | 177 | 45 | 120 | 42 | 249 | 19 | 61 | 49 | 705 | 61 | 267 | 125 | 193 | 116 | 2,229 |
| Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - PPO Basic Blue Direct) | Pref Prov | 33 | 9 | 11 | 10 | 36 | 10 | 10 | 7 | 119 | 11 | 26 | 15 | 30 | 17 | 344 |
| (The) Guardian Life Insruance Company of America | Pref Prov | 3 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 0 | 2 | 1 | 1 | 0 | 12 |
| John Alden Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New England Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United HealthCare Insurance Company | Pref Prov | 1 | 0 | 6 | 0 | 1 | 0 | 0 | 0 | 6 | 0 | 2 | 3 | 1 | 3 | 23 |
| Total | | 214 | 54 | 138 | 53 | 289 | 29 | 71 | 57 | 836 | 72 | 297 | 145 | 226 | 136 | 2,617 |

| Non Group Membership | Type | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Preferred Provider | of | Dependents |
| Total Dependents | Plan | as of 12/31/03 |
| Aetna Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Blue Cross and Blue Shield of MA, Inc. (PPO Blue Direct) | Pref Prov | 77 | 8 | 76 | 30 | 124 | 8 | 11 | 25 | 451 | 33 | 204 | 107 | 74 | 79 | 1,307 |
| Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - PPO Basic Blue Direct) | Pref Prov | 13 | 8 | 9 | 3 | 17 | 2 | 3 | 1 | 59 | 3 | 4 | 10 | 6 | 1 | 139 |
| (The) Guardian Life Insruance Company of America | Pref Prov | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 |
| John Alden Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New England Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United HealthCare Insurance Company | Pref Prov | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 4 |
| Total | | 91 | 16 | 87 | 34 | 141 | 10 | 14 | 26 | 512 | 36 | 208 | 118 | 80 | 80 | 1,453 |

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

As of April 14, 2004