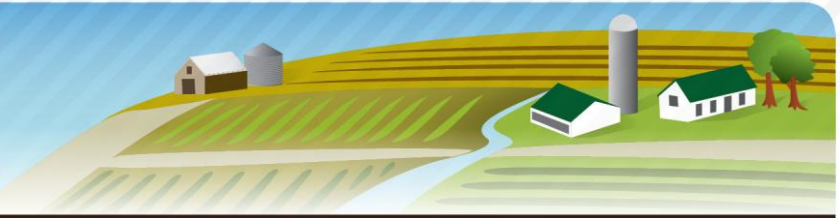


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Overview

The 2012 Census of Agriculture Reports follows the same format as in 2007. There are several graphs in the beginning that show the changes from 2007 and 2002. Table 1 Historical Highlights contains data from the 1982 through 2012 Censuses of Agriculture. Table 2 shows the market value of agricultural products sold.

Selected Characteristics tables are tables 55-63. These tables highlight demographic groups.

The detailed summary tables are tables 64-70. These tables are about 25 pages long.

General

The following tables were generated using the Quick Stats query tool or in some cases I copied a table from the Census publication. I may have included some comments.

Number of farms and land in Farms

FARMS AND LAND IN FARMS	2012 Total	2007 total	2012 as percent of 2007
Farms number	7,755	7,691	101%
Land in farms acres	523,517	517,879	101%
Average size of farm acres	68	67	101%
Median size of farm acres	23	24	

No changes from the preliminary release.

Land use

Land Use	2012	2007	Percent Change
	acres		
All Other LAND	91,383	69,814	31%
CROPLAND	160,789	187,406	-14%
PASTURELAND	62,234	48,120	29%
WOODLAND	209,111	212,539	-2%
Total	523,517	517,879	1%

This table shows changes in land use.



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Farms by Economic sales class

	farms	sales	% of all farms	Cumulative % of total farms	% of sales	Cumulative % of sales
LESS THAN 1,000 \$	2,629	(D)	33.9%	33.9%		0.0%
1,000 TO 2,499 \$	933	(D)	12.0%	45.9%		0.0%
2,500 TO 4,999 \$	748	2,592,000	9.6%	55.6%	0.5%	0.4%
5,000 TO 9,999 \$	835	5,555,000	10.8%	66.3%	1.1%	1.5%
10,000 TO 24,999 \$	890	13,499,000	11.5%	77.8%	2.7%	4.3%
25,000 TO 49,999 \$	493	16,039,000	6.4%	84.2%	3.3%	7.5%
50,000 TO 99,999 \$	450	29,654,000	5.8%	90.0%	6.0%	13.6%
100,000 TO 249,999 \$	370	55,832,000	4.8%	94.8%	11.3%	24.9%
250,000 TO 499,999 \$	201	66,511,000	2.6%	97.3%	13.5%	38.4%
500,000 TO 999,999 \$	117	78,970,000	1.5%	98.9%	16.0%	54.5%
1,000,000 OR MORE \$	89	221,447,000	1.1%	100.0%	45.0%	99.5%
Total	7,755	492,111,000	100%		100%	

Farms with \$500,000 sales and above totaled 206 and accounted for 3% of farms and 61% of all gross sales.

Farms with \$250,000 sales and above totaled 407 and accounted for 5% of farms and 75% of all gross sales.

Farms with \$100,000 sales and above totaled 777 and accounted for 10% of farms and 86% of all gross sales.



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Farm Income

The following table combines farm income from commodity sales, Government payments, and farm related income.

Data Item	2012	2007	Percent Change
COMMODITY TOTALS - SALES, MEASURED IN \$	492,211,000	489,820,000	0%
GOVT PROGRAMS, FEDERAL - RECEIPTS, MEASURED IN \$	8,124,000	4,603,000	76%
INCOME, FARM-RELATED - RECEIPTS, MEASURED IN \$	78,482,000	63,327,000	24%
INCOME, FARM-RELATED, AG SERVICES, CUSTOMWORK & OTHER - RECEIPTS, MEASURED IN \$	4,671,000	3,677,000	27%
INCOME, FARM-RELATED, AG TOURISM & RECREATIONAL SERVICES - RECEIPTS, MEASURED IN \$	12,034,000	5,306,000	127%
INCOME, FARM-RELATED, CROP & ANIMAL INSURANCE PAYMENTS - RECEIPTS, MEASURED IN \$	3,268,000	1,423,000	130%
INCOME, FARM-RELATED, FOREST PRODUCTS, (EXCL CHRISTMAS TREES & SHORT TERM WOODY CROPS & MAPLE SYRUP) - RECEIPTS, MEASURED IN \$	4,486,000	2,401,000	87%
INCOME, FARM-RELATED, GOVT PROGRAMS, STATE & LOCAL - RECEIPTS, MEASURED IN \$	1,455,000	1,951,000	-25%
INCOME, FARM-RELATED, OTHER - RECEIPTS, MEASURED IN \$	43,573,000	38,133,000	14%
INCOME, FARM-RELATED, PATRONAGE DIVIDENDS & REFUNDS FROM COOPERATIVES - RECEIPTS, MEASURED IN \$	7,381,000	9,534,000	-23%
INCOME, FARM-RELATED, RENT, LAND & BUILDINGS - RECEIPTS, MEASURED IN \$	1,614,000	902,000	79%
Total	578,817,000	557,750,000	4%

This table shows the value of farm sales, government payments, and farm related income. It does not include full value of value added sales. It will include the value of the raw farm product. For example, it does not include the value of jam sales but does include the value of the fruit that was used to make the jam.



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Table 5. Net Cash Farm Income of the Operations and Operators: 2012 and 2007
 [For meaning of abbreviations and symbols, see introductory text.]

Item	2012		2007	
	Farms	Income (\$1,000)	Farms	Income (\$1,000)
Net cash farm income of the operations (see text)	7,755	39,499	7,691	96,266
Average per farm	(X)	5,093	(X)	12,517
Farms with net gains ¹	2,585	194,581	2,950	187,701
Average per farm	(X)	75,273	(X)	63,627
Farms with gains of-	245	115	246	118
less than \$1,000	454	1,246	626	1,636
\$1,000 to \$4,999	365	2,623	407	2,936
\$5,000 to \$9,999	481	7,629	589	9,502
\$10,000 to \$24,999	359	12,976	385	13,717
\$25,000 to \$49,999	681	169,992	697	159,791
\$50,000 or more				
Farms with net losses	5,170	155,082	4,741	91,435
Average per farm	(X)	29,997	(X)	19,286
Farms with losses of-	324	155	357	187
less than \$1,000	1,280	3,740	1,215	3,519
\$1,000 to \$4,999	1,083	7,844	1,119	8,002
\$5,000 to \$9,999	1,252	19,977	1,209	19,183
\$10,000 to \$24,999	545	19,075	435	15,325
\$25,000 to \$49,999	686	104,291	406	45,219
\$50,000 or more				
Net cash farm income of operators (see text)	7,755	38,947	7,691	95,807
Average per farm	(X)	5,022	(X)	12,457
Farm operators reporting net gains ¹	2,584	194,040	2,947	187,311
Average per farm	(X)	75,093	(X)	63,560
Farms with gains of-	246	116	249	120
less than \$1,000	454	1,236	625	1,635
\$1,000 to \$4,999	365	2,624	402	2,890
\$5,000 to \$9,999	480	7,617	591	9,560
\$10,000 to \$24,999	360	13,022	384	13,713
\$25,000 to \$49,999	679	169,426	696	159,393
\$50,000 or more				
Farm operators reporting net losses	5,171	155,094	4,744	91,504
Average per farm	(X)	29,993	(X)	19,288
Farms with losses of-	329	159	357	186
less than \$1,000	1,275	3,733	1,215	3,519
\$1,000 to \$4,999	1,083	7,845	1,120	8,012
\$5,000 to \$9,999	1,252	19,984	1,212	19,219
\$10,000 to \$24,999	547	19,122	432	15,234
\$25,000 to \$49,999	685	104,250	408	45,334
\$50,000 or more				

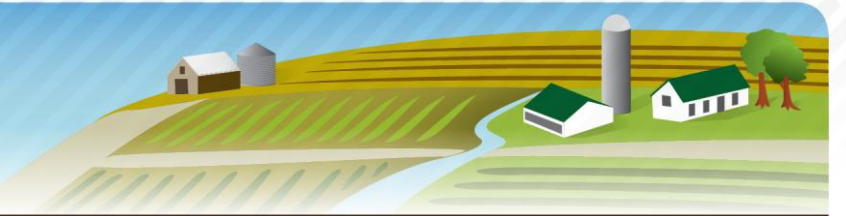


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¹ Farms with total production expenses equal to market value of agricultural products sold, government payments, and farm-related income are included as farms with gains of less than \$1,000.

Net cash farm income of the operators. This value is the operators' total revenue (fees for producing under a production contract, total sales not under a production contract, government payments, and farm-related income) minus total expenses paid by the operators. Net cash farm income of the operator includes the payments received for producing under a production contract and does not include value of commodities produced under production contract by the contract growers. Depreciation is not used in the calculation of net cash farm income.

For publication purposes, farms are divided into two categories:

1. Farms with net gains (includes those operators that broke even).
2. Farms with net losses.

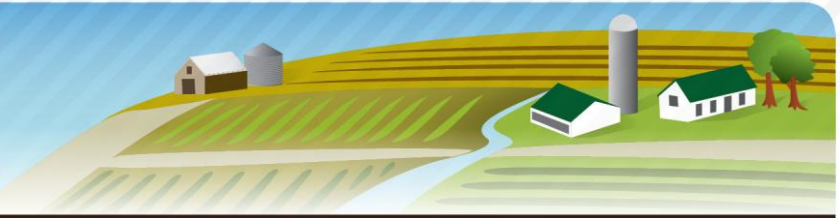


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Ag Labor

Data Item	2012	2007	Per. Change
LABOR, HIRED - NUMBER OF WORKERS	15,649	13,039	20.0%
LABOR, HIRED - OPERATIONS WITH WORKERS	2,534	1,972	28.5%
LABOR, HIRED, GE 150 DAYS - NUMBER OF WORKERS	6,257	4,736	32.1%
LABOR, HIRED, LT 150 DAYS - NUMBER OF WORKERS	9,392	8,303	13.1%

This table shows the changes in hired labor.

Direct Market Sales

Direct Market Sales	2012	US Ranking
OPERATIONS WITH SALES	2,206	24
SALES, MEASURED IN \$	47,909,000	5
SALES, MEASURED IN \$ / OPERATION	21,717	3
SALES, MEASURED IN PCT OF FARM OPERATIONS	28.4	4
SALES, MEASURED IN PCT OF FARM SALES	9.7	3

County	Sales Million \$	Ranking of all US Counties
Worcester	10.585	6 th
Middlesex	8.404	10 th
Essex	5.472	25 th
Bristol	4.479	32 nd
Hampshire	4.450	33 rd
Franklin	3.449	60 th

Agri-tourism

Data Item	2012	2007	Percent Change
INCOME, FARM-RELATED, AG TOURISM & RECREATIONAL SERVICES - OPERATIONS WITH RECEIPTS	270	112	141%
INCOME, FARM-RELATED, AG TOURISM & RECREATIONAL SERVICES - RECEIPTS, MEASURED IN \$	1,803,000	1,012,000	78%
INCOME, FARM-RELATED, AG TOURISM & RECREATIONAL SERVICES - RECEIPTS, MEASURED IN \$ / OPERATION	6,678	9,039	-26%

County	Sales Million \$	Ranking of all US Counties
Worcester	5.393	5 th
Middlesex	3.746	16 th



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Organic.

The data represent the value of commodities produced according to USDA's National Organic Program and sold from operations during 2012. Crops, livestock, and poultry products were reported individually on the 2012 report form, but in 2007, these commodities were combined and may have come from either crops or livestock production. The data for the 2012 census years is not directly comparable.

Table 54. Organic Agriculture: 2012

[For meaning of abbreviations and symbols, see introductory text.]

Item	2012	Item	2012
VALUE OF SALES OF CERTIFIED OR EXEMPT ORGANICALLY PRODUCED COMMODITIES		PRINCIPAL OPERATOR CHARACTERISTICS FOR FARMS WITH CERTIFIED OR EXEMPT ORGANIC PRODUCTION - Con.	
Total organic product sales (see text) farms	198 26,238	Place of residence:	184
\$1,000	132,513	On farm operated	47
Average per farm dollars		Not on farm operated	
By value of sales:	103	Days worked off farm:	105
\$1 to \$4,999 farms	181	None	126
\$1,000	17	Any	26
\$5,000 to \$9,999 farms	127	1 to 49 days	24
\$1,000	16	50 to 99 days	35
\$10,000 to \$24,999 farms	233	100 to 199 days	41
\$1,000	19	200 days or more	
\$25,000 to \$49,999 farms	740	Years on present farm:	32
\$1,000	43	2 years or less	29
\$50,000 or more farms	24,956	3 or 4 years	43
		5 to 9 years	127
		10 years or more	14
TYPE OF PRODUCTION (SEE TEXT)		Average years on present farm	
USDA National Organic Program certified organic production farms	131	Age group:	-
USDA National Organic Program organic production exempt from certification farms	100	Under 25 years	34
Acres transitioning into USDA National Organic Program organic production farms	48	25 to 34 years	20
		35 to 44 years	26
		45 to 49 years	25
		50 to 54 years	44
		55 to 59 years	36
PRINCIPAL OPERATOR CHARACTERISTICS FOR FARMS WITH CERTIFIED OR EXEMPT ORGANIC PRODUCTION		60 to 64 years	18
Sex of operator:	114	65 to 69 years	28
Male	117	70 years and over	
Female		Average age	54.0
Primary occupation:	169		
Farming	62		
Other			



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Practices

CSAs

Massachusetts had 431 farms with CSAs which ranks 6th nationally. This is 5.6 percent of all farms and ranks 1st nationally by percent of farms.

Top Counties

County	Number of farms	Ranking of all US Counties
Middlesex	88	1 st (tie)
Hampshire	65	5 th
Worcester	61	7 th
Franklin	59	9 th

Wholesale direct to retailers and institutions

Massachusetts 1,035 farms that market directly to retailers which ranks 18th nationally. This is 13.3 percent of all farms and ranks 6th nationally by percent of farms.

Top Counties

County	Number of farms	Ranking of all US Counties
Worcester	175	13 st (tie)
Franklin	170	15 th
Middlesex	132	21 th
Hampshire	129	23 th

