

In the short term, fleet electrification has the potential to reduce top-line expenses, such as maintenance and fueling costs. In the long term, electrification may be a significant step toward legislative compliance, as well as delivering environmental benefits. The backbone of any electric fleet is the charging infrastructure—the physical network that transfers electricity from the grid to keep your fleet running.

## Statewide Contracts offer these solutions!

The VEH110 Light- and Medium-Duty Vehicles and VEH102 Advanced Vehicle Technology Equipment, Supplies and Services contracts work in tandem to reduce the administrative burden of acquiring electric vehicles and related infrastructure while providing the pricing and negotiated terms afforded through the Commonwealth's significant purchasing power.

# **VEH110 Light- and Medium-Duty Vehicles Availability and Purchasing Guidance**

Vehicle Make	Statewide Contract Vendors				
Chevrolet	Gordon Chevrolet Inc MAG Retail Holdings - CGF LLC dba McGovern Commercial HQ				
Chrysler	Central Dodge Inc dba Central CDJR of Raynham Colonial South Automotive Inc dba Colonial Municipal Group MMAG Retail Holdings - CJD LLC dba McGovern Commercial HQ				
Dodge	Central Dodge Inc dba Central CDJR of Raynham Colonial South Automotive Inc dba Colonial Municipal Group				
Honda	Colonial Imports South, Inc. dba Colonial Honda of Dartmouth				
Hyundai	MAG Retail Holdings - HYN LLC dba McGovern Commercial HQ				
Ford	Colonial Ford, Inc. Colonial Imports Corp dba McGovern Commercial HQ Marcotte Ford Sales, Inc. Minuteman Trucks, LLC dba Allegiance Trucks Foxboro National Van Builders, Inc				
Micro Bird	ANDCO Inc dba Anderson Motors, Inc.				
Nissan	Colonial Nissan of Medford, Inc.				
RAM	Central Dodge Inc dba Central CDJR of Raynham MMAG Retail Holdings - CJD LLC dba McGovern Commercial HQ				
Toyota	Colonial Imports Corp dba McGovern Commercial HQ				





Note that while supply-chain issues have been improving, buyers are advised to anticipate longer than normal lead/delivery times. Moreover, specifying features, and not specific models and trims, will enable vendors to offer wider vehicle options with faster delivery times. For example, requesting quotes for an electric pick-up truck with a minimum 7,000-pound capacity will yield more results than naming a specific brand and model. Due to fluctuations in vehicle availability, buyers should contact vendors in writing when requesting quotes and ask how long the quote is valid.

# **VEH110 Light- and Medium-Duty Vehicles Availability and Purchasing Guidance**

As of August 1, 2023, the following vehicles are under limited supply or not available:

- » Ford Edge is subject to availability and has an estimated lead time of 4-6 months (minimum)
- » The Ford Escape may be replaced by the Bronco Sport
- » Ram trucks have an expected 6-12 month lead time
- » Hyundai is subject to availability at time of order
- » MicroBird & G5 lead time is 9-14 months
- » Blue Bird Vision BBCV lead time is 6-9 months
- » Blue Bird All American lead time is 8-12 months

Check with vendors for current availability!

## **VEH102 Advanced Vehicle Technology Equipment, Supplies and Services**

VEH102 is the Statewide Contract for the acquisition of advanced vehicle and alternative transportation equipment, hardware, software and services.

### Category 1: Electric Vehicle Supply Equipment (EVSE) Hardware, Software, and Ancillary Services

Vendor Name	Site Assessment	Installation	L1 Hardware	L2 Hardware	DCFC Hardware	Software	Activation	Warranty / Servicing
Freewire Technologies, Inc.				Χ	X	Х		X
Graybar Electric Company Inc.				Х	Х		Х	Х
Guardian Energy Management Solutions	Х	Х		Х	Х	Х	Х	Х
OpConnect, Inc.				Х	Х	Х		Х
Rexel USA, Inc.	Х			Х	Х	Х	Х	Х
Verdek	Х	Х	Х	Х	Х	Х	Х	Х
Voltrek, LLC	Х	Х		Х	Х	Х	Х	Х

### Category 2: Idle Reduction – Heavy, Medium, and Light-Duty Vehicles

Idle Reduction Technologies include products and services designed to reduce unnecessary vehicle idling.

**Awarded Vendor: Stealth Power** 

#### **Contract Resources**

Refer to the <u>VEH110</u> or <u>VEH102</u> Contract User Guides for up-to-date information, or contact Contract Manager Kelly Thompson Clark: 617-720-3184 or <u>kelly.thompsonclark@mass.gov</u>. Find Contract User Guides at <u>mass.gov/osd</u> > Find a Statewide Contract User Guide.



