



OPERATIONAL SERVICES DIVISION



## VEH111 Heavy-Duty Vehicles, Road Maintenance and Construction Equipment

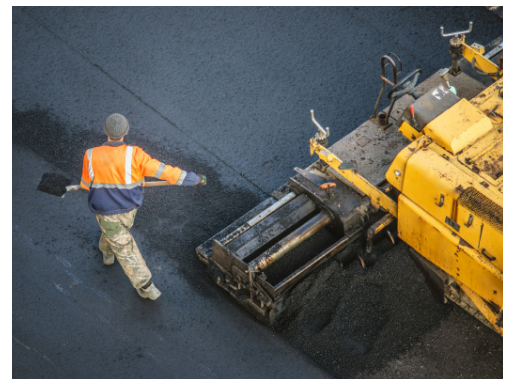
The VEH111 Statewide Contract provides Heavy-Duty Vehicles, Road Maintenance and Construction Equipment. All Vendors who are awarded a Contract for the sale of a base vehicle or piece of equipment also must provide related parts and service. Additionally, all Vendors must facilitate a variety of application needs by working with upfitters on a subcontracting basis.

### *Quality, Selection, Advantageous Pricing*

#### VEH111 offers the following opportunities to purchase:

- » **Category 1: Trucks** – Cab and Chassis that may be upfitted to provide a range of offerings, including Tow Trucks, Curbside Trash Trucks, Box Trucks, Truck Tractors, Dump Trucks, Service Trucks, Traffic Safety Trucks, Water Trucks, Rack Body Trucks, Flatbed Trucks, Debris Vacuum Trucks, Roll off/Hook lift Trucks, Sewer Trucks, and Ramp Trucks
- » **Category 2: Heavy Equipment** – includes Articulated Trucks, Backhoes, Dozers, Wheel Loaders, Motor Graders, Telehandlers, Tracked Excavators, Wheeled Excavators, and Trenchers
- » **Category 3: Paving/Road Equipment** – includes Pavers, Rollers, and Screening/Processing Equipment
- » **Category 4: Utilities Service Equipment** – includes Auger Trucks, Bucket Trucks, Forestry Trucks, and Log Trucks
- » **Category 5: Buses** – includes School Buses and Transit Buses
- » **Category 6: Snow Removal** – includes Plow Trucks, Sand/Salt Trucks, Snow Melters, Tow Plow Trucks, and Deicers
- » **Category 7: Trailers** – includes Lowbed Trailers, Flatbed Trailers, and Gooseneck Trailers

Note: Electric Vehicle options may be offered. Reach out to vendors about availability.



*See the reverse side for purchasing guidance.*





# VEH111 Heavy-Duty Vehicles, Road Maintenance and Construction Equipment

## Purchasing Guidance

### Pricing

- » Fixed discount off List Price for base assets and parts
- » Fixed cost-plus for upfitting
- » Hourly rates for service

### Delivery Terms

- » No added charge for anywhere in mainland Massachusetts
- » Vendor obligated to update expected delivery dates, as necessary
- » Pre-Delivery Inspections (PDIs)
- » Operator/Technician Training

### Ordering Details

- » Enhanced Quote Form
- » Warranties
  - Minimum one-year for parts and labor, including all upfitting
  - Extended options from OEM available
- » OSD Category Manager and Local Government Account Managers to guide you through the purchasing process

## Questions

Refer contract questions to our Category Managers, Kelly Thompson Clark at [Kelly.ThompsonClark@mass.gov](mailto:Kelly.ThompsonClark@mass.gov).

Contact your OSD Local Government Account Manager for purchasing assistance at [COMMBUYSEnablement@mass.gov](mailto:COMMBUYSEnablement@mass.gov).

