

Up to 15 Clients			
	Salary	FTE	Expense
Management	\$ 51,614	0.22	\$ 11,355
Direct	\$ 35,045	1.00	\$ 35,045
Support	\$ 26,850	0.11	\$ 2,954
Sub-Total Staff		1.33	\$ 49,354
<i>Taxes and Fringe</i>		21.89%	\$ 10,802
Total Staffing Costs			\$ 60,156
<i>Occupancy</i>	\$ 4,861		\$ 6,465
<i>Staff Training</i>	\$ 500		\$ 665
<i>Transportation</i>	\$ 1,900		\$ 1,900
<i>Client Personal Allowances</i>	\$ 200		\$ 3,000
<i>Program Supplies and Materials</i>	\$ 1,102		\$ 1,466
Total Reimbursable Exp. Excl. Admin.			\$ 73,652
<i>Admin. Alloc. (M&G)</i>		12.0%	\$ 8,838
<i>Total Amount per Provider</i>			\$ 82,490
Total Amount with CAF		4.83%	\$ 86,474
Total Monthly Rate			\$ 7,206
Rate review CAF FY20	2.68%		\$ 7,399

Up to 30 Clients			
	Salary	FTE	Expense
Management	\$ 51,614	0.40	\$ 20,645
Direct	\$ 35,045	2.00	\$ 70,090
Support	\$ 26,850	0.20	\$ 5,370
Sub-Total Staff		2.60	\$ 96,106
<i>Taxes and Fringe</i>		21.89%	\$ 21,035
Total Staffing Costs			\$ 117,141
<i>Occupancy</i>	\$ 4,861		\$ 12,638
<i>Staff Training</i>	\$ 500		\$ 1,300
<i>Transportation</i>	\$ 1,900		\$ 3,800
<i>Client Personal Allowances</i>	\$ 200		\$ 6,000
<i>Program Supplies and Materials</i>	\$ 1,102		\$ 2,866
Total Reimbursable Exp. Excl. Admin.			\$ 143,745
<i>Admin. Alloc. (M&G)</i>		12.0%	\$ 17,249
<i>Total Amount per Provider</i>			\$ 160,994
Total Amount with CAF		4.83%	\$ 168,769
Total Monthly Rate			\$ 14,064
Rate review CAF FY20	2.68%		\$ 14,441

Master Look-Up Table			
	FY14 Actuals	For Rate	Source
Salaries			
Management	\$ 51,614	\$ 51,614	Weighted average (based off of FY14 UFRs)
Direct Care	\$ 34,126	\$ 35,045	60th percentile; weighted average (FY14 UFRs)
Support	\$ 26,558	\$ 26,850	60th percentile; weighted average (FY14 UFRs)
FTEs			
Management	0.41	0.22/0.40	Agency Recommendation
Direct Care	1.61	1.00/2.00	Agency Recommendation
Support	0.08	0.11/0.20	Agency Recommendation
Benchmark Expenses			
Taxes & Fringe	21.89%	21.89%	FY14 UFRs, Weighted Average
Occupancy	\$ 4,861	\$ 4,861	FY14 UFRs, Weighted Average
Staff Training	\$ 174	\$ 500	EOHHS Recommendation per staff per year
Transportation	\$ 1,761	\$ 1,900	Purchaser/Agency recommendation Per DC FTE
Client Personal Allowances	\$ 43	\$ \$200 per Client	Purchaser/Agency Recommendation
Program Supplies and Materials	\$ 1,102	\$ 1,102	FY14 UFRs, Weighted Average
Admin. Alloc. (M & G)	13.14%	12.00%	MA EOHHS C.257 Benchmark
CAF		4.83%	Base year = FY 14, Prospective: 4/1/2017 - 3/31/2019
Rate review CAF FY20		2.68%	Base year = FY 19Q4 Prospective: FY20 & FY21

Specialty Direct Care Add-On		
	Up to 15 Clients	Up to 30 Clients
Salary	\$ 35,045	\$ 35,045
FTE	0.50	1.00
Expense	\$ 17,523	\$ 35,045
Tax and Fringe	\$ 3,835	\$ 7,670
Admin. Alloc. (M&G)	\$ 846	\$ 1,693
Total	\$ 22,204	\$ 44,408
CAF	\$ 23,276	\$ 46,553
Rate	\$ 1,940	\$ 3,879
Rate review CAF FY20	2.68%	2.68%
Rate with CAF FY20	\$ 1,992	\$ 3,983

Add-on Description
<i>This add-on represents a monthly rate for an additional .5 FTEs (15 clients) and 1 FTEs (30 clients) for providers to utilize in order to serve clients with specialty or more intensive needs. Providers will need to work with DCF to add this rate to their contract.</i>

Individual Consideration Rate
<i>Included in this regulation will be an add-on for Flex Funding during extreme and unexpected circumstances. Such circumstances will need the purchasing agencies approval and will require an individual consideration at the time of the request.</i>

Master Look-Up Table			
	FY14 Actuals	For Rate	Source
Salaries			
Direct Care	\$ 34,126	\$ 35,045	60th percentile; weighted average (based off of FY14 UFRs)
FTEs			
Direct Care	1.61	0.5/1.00	Agency Recommendation
Benchmark Expenses			
Taxes & Fringe	21.89%	21.89%	FY14 UFRs, Weighted Average
Admin. Alloc. (M & G)	13.14%	12.00%	MA EOHHS C.257 Benchmark
CAF		4.83%	Base year = FY 14, Prospective: 4/1/2017 - 3/31/2019
Rate review CAF FY20	2.68%	2.68%	Base year = FY 19Q4 Prospective: FY20 & FY21

Rate-to-rate CAF

Assumption for Rate Reviews that are to be promulgated July 1, 2019

Base period: FY19Q4									<u>Average</u>
CY19Q2									2.798
2.798									
Prospective rate period: FY20 and FY21									
2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1	2021Q2		
2.810	2.831	2.849	2.866	2.883	2.899	2.915	2.931		2.873
								CAF:	2.68%