

DER

Massachusetts Department
of Energy Resources



MOR-EV

Massachusetts Offers Rebates
for Electric Vehicles

Potential Short-Term MOR-EV Program Modifications

*ZEV Commission Meeting
October 21, 2022*

Current MOR-EV Rebate Program

Individual and Fleet Light-Duty Vehicles	
Applicant Eligibility	MA residents, businesses, and nonprofits
Vehicle Types	New BEVs, FCEVs and PHEVs
GWVR	8,500 lbs. or less
Rebates	\$1,500 PHEV \$2,500 BEV or FCEV Post-Purchase Application
Purchase Price Limit	Up to \$50,000
Requirements	Purchase or lease for 36+ months
Participation Limit	Fleets eligible for 10 rebates/year, up to 20 total

Summary of Program to Date

Total Rebates

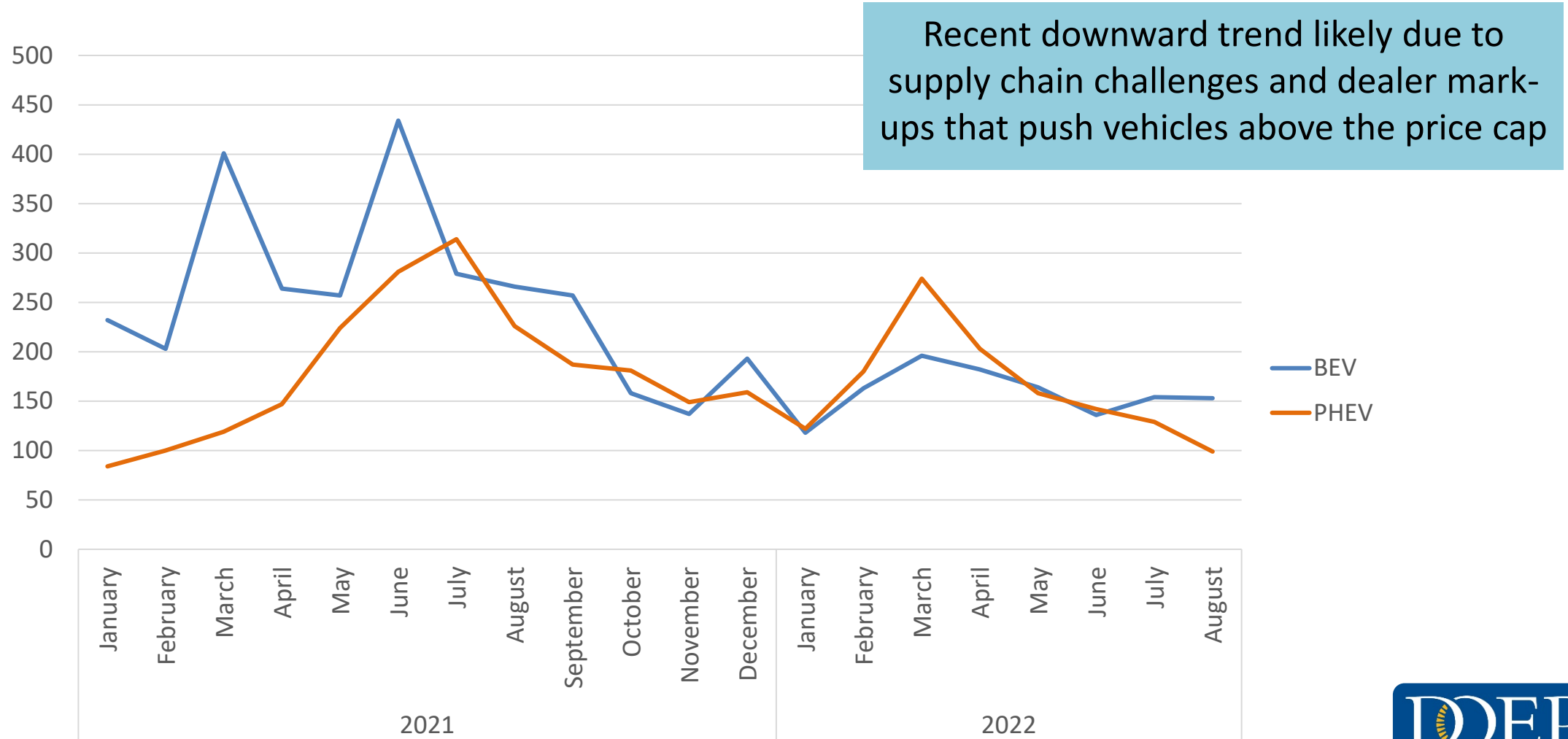
- 26,240 rebates processed
 - 15,982 BEVs (61%)
 - 10,228 PHEVs (39%)
- \$53,557,700 rebate spend
 - \$35,433,000 BEVs (66%)
 - \$18,104,000 PHEVs (34%)

Top 10 Models Receiving Rebates

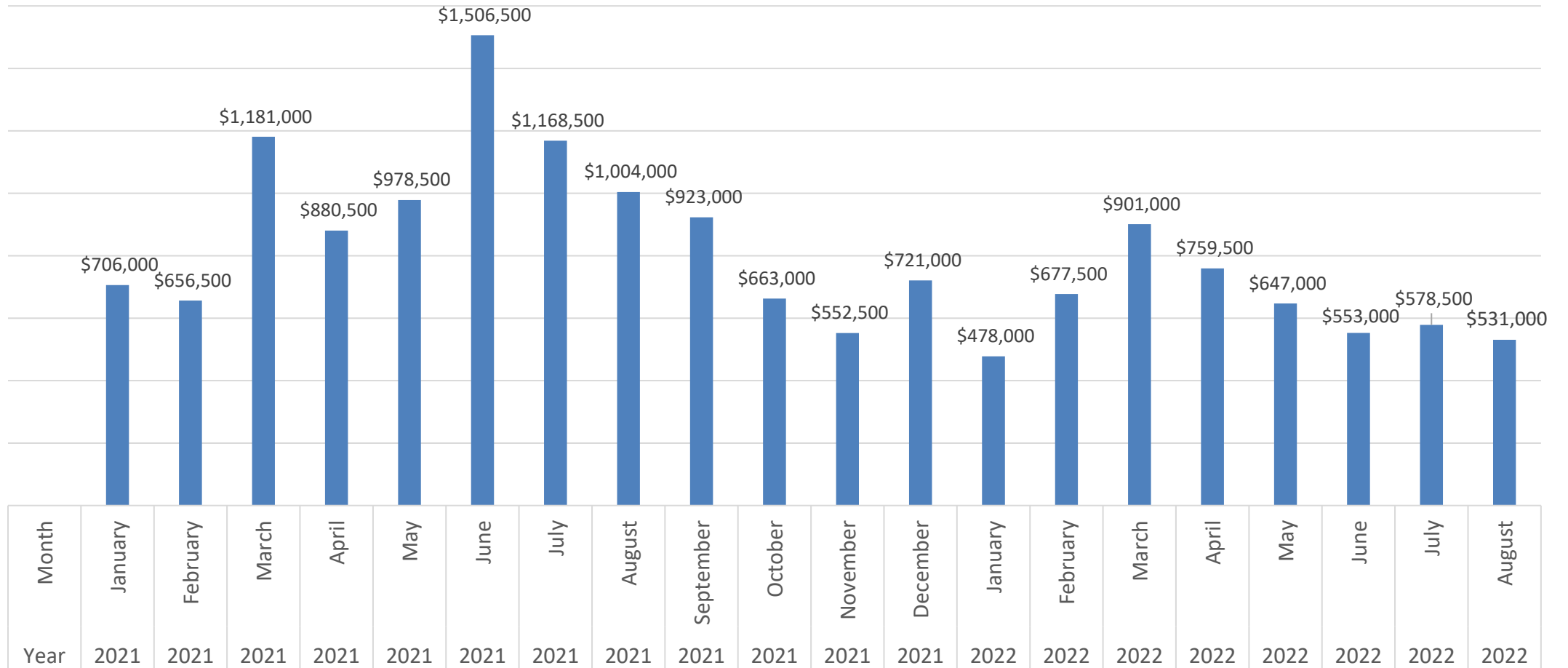
(2/3 of total rebates)

Tesla Model 3	5,939
Toyota Prius Prime	2,911
Chevrolet Bolt EV	2,336
Toyota Rav4 Prime	1,956
Chevrolet Volt	1,803
Honda Clarity PHEV	728
Tesla Model X	669
Hyundai Kona Electric	601
Ford Fusion Energi	445
Tesla Model S - 75 kWh	411

Recent MOR-EV Trends: Total Rebates 2021-2022



Recent MOR-EV Trends: Total Spending 2021-2022



RGGI Auction Proceeds Over Time



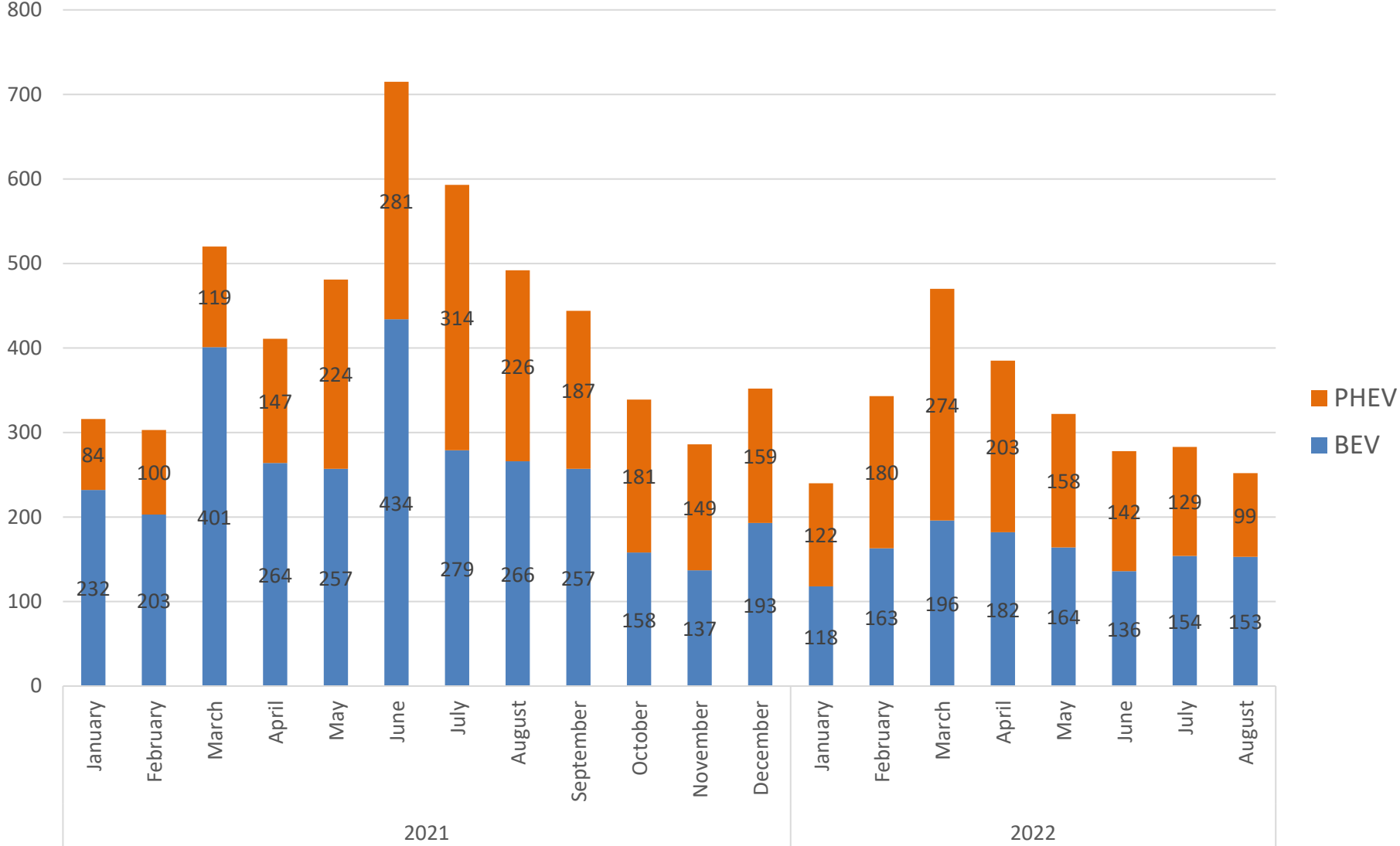
Potential Near-Term MOR-EV Modifications

Item	Proposed Change
Point-of Sale	Establish a point-of-sale rebate process concurrent with post-purchase rebate
Rebate Levels	Increase minimum light-duty BEV rebate from \$2,500 to \$3,500
Fleet Restrictions	Eliminate the current 10 vehicle cap on rebates for fleets
PHEVs	Eliminate \$1,500 rebate except for vehicle categories without comparable BEV options under the price cap (e.g., minivans and large SUVs)

Questions?
Comments?
Concerns?

Additional Slides (if needed)

MOR-EV Rebate Trends: Total Rebates



MOR-EV Recent Trends: Total Spending 2021-2022

