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December 1, 2015

***VIA ELECTRONIC MAIL  
ORIGINAL BY HAND DELIVERY***

Secretary Mark D. Marini  
Department of Public Utilities  
One South Station, 5<sup>th</sup> Floor  
Boston, MA 02110

*RE: Cape Light Compact Municipal Aggregation Annual Report*

Dear Secretary Marini:

The Cape Light Compact hereby submits its Municipal Aggregation Annual Report in accordance with the December 11, 2013 letter directive from the Department of Public Utilities ("DPU") to submit an annual report to the DPU on December first of each year.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in black ink that reads "Audrey A. Eidelman". The signature is written in a cursive style with a long horizontal flourish at the end.

Audrey A. Eidelman

AAE/kch  
Enclosure

cc: Elizabeth Lydon, Hearing Officer, DPU (w/enc.) (via email and hand delivery)  
Justin Brant, Interim Director, Electric Power Division, DPU (w/enc.) (via email and hand delivery)  
Margaret T. Downey, Cape Light Compact (w/enc.) (via email and first class mail)

# **CAPE LIGHT COMPACT ANNUAL REPORT TO THE MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES**

**December 1, 2015**

**(Reporting Period: Fiscal Year 2015)**

## **I. BACKGROUND**

The Cape Light Compact (Compact) is a public entity formed under an Inter-Governmental Agreement in 1997 to advance the interests of consumers in the then newly restructured Massachusetts electric industry and to work collaboratively as a municipal aggregator. The Compact consists of the twenty-one towns and two counties of Cape Cod and Martha's Vineyard. The 1997 Massachusetts Restructuring Act enabled towns and cities to become municipal aggregators like the Compact that could, among other things:

- Purchase power on behalf of all customers in the municipality and provide the power to all customers on an opt-out basis; and
- Implement energy efficiency programs instead of the local electric utility, ensuring that funds collected from Cape and Vineyard residents and businesses are spent to reduce the energy costs of Cape and Vineyard residents and businesses.

On May 10, 2000 the Compact filed its Aggregation Plan developed in accordance with G.L. c. 164, §134 (Section 134) for review and approval by the Massachusetts Department of Telecommunications and Energy (DTE), now the Massachusetts Department of Public Utilities (DPU). DTE docketed the proceeding as D.T.E. 00-47. On August 10, 2000, the DTE issued an Order approving the Compact's Aggregation Plan and model electric supply agreement, concluding that the Compact's Aggregation Plan and contract was consistent with all requirements of Section 134 and DTE regulations. On April 3, 2014, at the request of the DPU, the Compact filed its updated Aggregation Plan for review and approval. D.P.U 14-69. On May 1, 2015 the DPU issued a conditional approval order for the updated Aggregation Plan. DPU issued an approval order on the Compact's compliance filing for the updated Aggregation Plan on May 18, 2015 in D.P.U. 14-69-A.

## **II. COMPETITIVE SUPPLIERS FOR FISCAL YEAR 2015**

This annual report provides information requested by the DPU for the Compact's Fiscal Year 2015 (July 1, 2014 through June 30, 2015).

During Fiscal Year 2015 the Compact's competitive suppliers were Consolidated Edison Solutions, Inc. (ConEdison Solutions) and NextEra Energy Services Massachusetts, LLC

(NextEra). ConEdison Solutions provided service to residential customers and NextEra and ConEdison Solutions provided service to commercial and industrial customers.

### **III. TERM OF POWER SUPPLY CONTRACT**

The term of the first ConEdison Solutions contract in effect for Fiscal Year 2015 ran from January 2011 consumer meter read dates through December 2014 consumer meter read dates, serving all Compact customers. The term of the second ConEdison Solutions contract in effect for Fiscal Year 2015 runs from December 2014 consumer meter read dates through January 2017 consumer meter read dates for the Compact's residential customers.

The term of the NextEra contract in effect for Fiscal Year 2015 runs from December 2014 consumer meter read dates through January 2017 consumer meter read dates for the Compact's commercial and industrial customers.

### **IV. MONTHLY ENROLLMENT AND USAGE STATISTICS**

Please see Exhibit A for monthly enrollment and usage statistics during Fiscal Year 2015. The Compact is providing separate data for ConEdison Solutions and NextEra in Exhibit A.<sup>1</sup>

### **V. RENEWABLE ENERGY SUPPLY OPTIONS**

The Compact offers Cape Light Compact Green<sup>sm</sup>, a voluntary program which allows consumers to join a community of individuals and organizations committed to using renewable electricity generating resources. When a consumer chooses Cape Light Compact Green<sup>sm</sup>, the Compact matches 50% or 100% of the electricity a consumer uses each month with renewable energy sources from solar, wind, and small hydro – all of which can dramatically reduce air pollution and environmental damage. Specifically, of the resources included (whether matching 100% or 50% of a consumer's usage), at least 25% is from a resource that qualifies for the Class I Massachusetts Renewable Portfolio Standard (generating Class I renewable energy certificates (RECs)) and the remainder is from Low Impact Hydropower Institute (LIHI)-certified hydro resources. All resources are located within New England. The vast majority of the Class I RECs are from resources on Cape Cod. The Compact has a total of 726 participants in this program.

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<sup>1</sup> Note that the NextEra data provided in Exhibit A contains a small number of incidental residential meters as part of the commercial load data reporting. This is due to the distribution company's internal rate structure/metering, which will, for example, designate a commercial property like a university or church as having a residential meter even though the account is used for commercial purposes. These types of accounts obtain service from NextEra on the Compact's commercial rate. Similarly, the ConEdison Solutions data provided in Exhibit A contains a small number of incidental commercial meters as part of the residential load data reporting for the second ConEdison Solutions contract for Fiscal Year 2015. This is due to the distribution company's internal rate structure/metering, which will, for example, designate a temporary construction account or garage light as having a commercial meter even though the account is used for residential purposes. These types of accounts obtain service from ConEdison Solutions on the Compact's residential rate.

## **VI. ALTERNATIVE INFORMATION DISCLOSURE STRATEGY**

The Compact's alternative information disclosure strategy was approved by the DPU in D.T.E. 00-47. For Fiscal Year 2015, in accordance with the alternative methods of disclosure approved by the DPU, the Compact maintained a link to its supplier's current disclosure label at <http://www.capelightcompact.org/power-supply/>. The Compact also publishes a quarterly advertisement containing its supplier's disclosure label information in all Cape and Vineyard daily and weekly print newspapers, an example of which is included as Exhibit B. The Compact also provides a "consumer friendly" version of its disclosure label and the full disclosure label to area municipalities, libraries and senior centers annually. An example of the "consumer friendly" version of the information disclosure label is included as Exhibit C.

In addition, the Compact brings copies of its advertisement containing its supplier's disclosure label information to events the Compact attends. The Compact also periodically includes links to its disclosure label in its electronic newsletter.

**EXHIBIT A**

**MONTHLY ENROLLMENT AND USAGE STATISTICS**

**Cape Light Compact Annual DPU Report - Exhibit A - Customer and load information - July '14 - June '15**

**Usage by rate class, kWh**

Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial						13,323	11,424,812	12,973,661	12,621,139	11,530,243	10,481,993	11,755,958	70,801,129
G2 - TOD Medium Commercial Use	Industrial						-	875,170	667,050	574,548	491,528	366,734	379,416	3,354,446
G3 - TOD Large Commercial Use	Industrial						48	66,336	67,248	75,000	90,408	101,736	110,832	511,608
G5 - Commercial Space Heating	Commercial						872	395,720	495,622	485,493	332,334	216,300	202,583	2,128,924
G7 - TOD General Use	Commercial						-	190,540	171,224	170,912	76,307	107,860	136,565	853,408
R1 - Residential General Use	Residential						-	36,687	36,908	33,688	32,943	33,279	27,949	201,454
R2 - Residential General Use	Residential						-	-	-	-	-	-	-	-
R3 - Residential Electric Heat	Residential						-	-	-	-	-	-	-	-
R4 - Residential General Use	Residential						-	-	-	-	-	-	-	-
R5 - Residential General Use	Residential						-	-	-	-	-	-	-	-
S1 - Municipal & Commercial Non Metered Lighting	Commercial						111	134,033	113,631	109,457	93,930	83,459	75,067	609,688
S2 - Municipal & Commercial Non Metered Lighting	Commercial						-	-	-	-	-	-	-	-
<b>Total</b>		-	-	-	-	-	14,354	13,123,298	14,525,344	14,070,237	12,647,693	11,391,361	12,688,370	78,460,657
	Residential	-	-	-	-	-	-	36,687	36,908	33,688	32,943	33,279	27,949	201,454
	Commercial	-	-	-	-	-	14,306	12,145,105	13,754,138	13,387,001	12,032,814	10,889,612	12,170,173	74,393,149
	Industrial	-	-	-	-	-	48	941,506	734,298	649,548	581,936	468,470	490,248	3,866,054
<b>Total</b>		-	-	-	-	-	14,354	13,123,298	14,525,344	14,070,237	12,647,693	11,391,361	12,688,370	78,460,657

**Rates, \$/kWh**

	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
<b>Cape Light Compact</b>	Residential						\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300
	Commercial						\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300	\$ 0.14300
	Industrial						\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.07500	\$ 0.07500
<b>NSTAR Basic Service</b>	Residential						\$ 0.09379	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046
	Commercial						\$ 0.09078	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501
	Industrial						\$ 0.10278	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.07055	\$ 0.07055	\$ 0.07055
<b>Compared</b>	Residential	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.0492)	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075
	Commercial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.0522)	\$ 0.0020	\$ 0.0020	\$ 0.0020	\$ 0.0020	\$ 0.0020	\$ 0.0020
	Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.0979)	\$ 0.0017	\$ 0.0017	\$ 0.0017	\$ (0.1302)	\$ (0.0045)	\$ (0.0045)
<b>Total cost comparison, \$</b>	Residential	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 274	\$ 275	\$ 251	\$ 246	\$ 248	\$ 208
	Commercial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (747)	\$ 24,412	\$ 27,646	\$ 26,908	\$ 24,186	\$ 21,888	\$ 24,462
	Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (5)	\$ 1,638	\$ 1,278	\$ 1,130	\$ (75,739)	\$ (2,085)	\$ (2,182)
	<b>Total</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (752)	\$ 26,324	\$ 29,199	\$ 28,289	\$ (51,307)	\$ 20,052	\$ 22,489

Terminations*														
Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial						254	245	274	360	403	347	276	2,159
G2 - TOD Medium Commercial Use	Industrial						2	2	3	1	2	1	-	11
G3 - TOD Large Commercial Use	Industrial						-	-	-	-	-	-	-	-
G5 - Commercial Space Heating	Commercial						3	8	12	15	8	9	5	60
G7 - TOD General Use	Commercial						-	-	2	2	-	-	-	4
R1 - Residential General Use	Residential						1	-	2	3	4	3	1	14
R2 - Residential General Use	Residential						-	-	-	-	-	-	-	-
R3 - Residential Electric Heat	Residential						-	-	-	-	-	-	-	-
R4 - Residential General Use	Residential						-	-	-	-	-	-	-	-
R5 - Residential General Use	Residential						-	-	-	-	-	-	-	-
S1 - Municipal & Commercial Non Metered Lighting	Commercial						9	11	6	17	11	11	5	70
S2 - Municipal & Commercial Non Metered Lighting	Commercial						-	-	-	-	-	-	-	-
<b>Total</b>		-	-	-	-	-	269	266	299	398	428	371	287	2,318
Residential		-	-	-	-	-	1	-	2	3	4	3	1	14
Commercial		-	-	-	-	-	266	264	294	394	422	367	286	2,293
Industrial		-	-	-	-	-	2	2	3	1	2	1	-	11
<b>Total</b>		-	-	-	-	-	269	266	299	398	428	371	287	2,318

Active Customer Count													
Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
G1 - General Commercial Use	Commercial						49	11,927	11,356	11,504	11,583	11,565	11,500
G2 - TOD Medium Commercial Use	Industrial						-	60	54	48	45	36	36
G3 - TOD Large Commercial Use	Industrial						3	6	6	6	6	6	6
G5 - Commercial Space Heating	Commercial						2	343	345	331	327	308	294
G7 - TOD General Use	Commercial						4	68	68	66	82	82	83
R1 - Residential General Use	Residential						-	77	78	74	78	87	90
R2 - Residential General Use	Residential						-	-	-	-	-	-	-
R3 - Residential Electric Heat	Residential						-	-	-	-	-	-	-
R4 - Residential General Use	Residential						-	-	-	-	-	-	-
R5 - Residential General Use	Residential						-	-	-	-	-	-	-
S1 - Municipal & Commercial Non Metered Lighting	Commercial						3	755	754	742	746	732	725
S2 - Municipal & Commercial Non Metered Lighting	Commercial						-	-	-	-	-	-	-
<b>Total</b>		-	-	-	-	-	61	13,236	12,661	12,771	12,867	12,816	12,734
Residential		-	-	-	-	-	-	77	78	74	78	87	90
Commercial		-	-	-	-	-	58	13,093	12,523	12,643	12,738	12,687	12,602
Industrial		-	-	-	-	-	3	66	60	54	51	42	42
<b>Total</b>		-	-	-	-	-	61	13,236	12,661	12,771	12,867	12,816	12,734

\* Terminated customers include not only those customers who opted-out of our supply but also customers who were considered "drops" i.e. went back to basic service; went to another competitive supplier; or closed their account for various reasons such as moving out of the CLC service territory; or those who were sent back to NSTAR for non-payment.

**Cape Light Compact Annual DPU Report - Exhibit A - Customer and load information - July '14 - June '15**

**Usage by rate class, kWh**

Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial	20,186,265	19,096,332	13,650,758	12,498,975	11,423,287	4,370,968	3,691	1,852	976	1,212	2,410	2,494	81,239,220
G2 - TOD Medium Commercial Use	Industrial	1,788,109	728,678	756,224	705,969	661,128	409,181							5,049,289
G3 - TOD Large Commercial Use	Industrial	315,310	53,270	46,222	49,429	47,833	38,835							550,899
G5 - Commercial Space Heating	Commercial	322,355	340,764	218,277	205,949	262,848	103,272							1,453,465
G7 - TOD General Use	Commercial	338,678	311,649	266,283	228,380	207,569	97,454							1,450,013
R1 - Residential General Use	Residential	78,832,276	79,943,316	53,424,187	45,992,480	46,351,452	50,098,364	51,687,611	45,755,187	45,550,136	37,209,533	39,330,277	48,568,767	622,743,586
R2 - Residential General Use	Residential	985,283	1,036,936	830,254	826,867	931,808	1,033,228	1,105,711	989,878	984,314	766,799	676,174	835,005	11,002,256
R3 - Residential Electric Heat	Residential	9,138,562	9,454,670	6,373,585	6,174,866	9,495,220	11,090,814	14,020,695	13,980,303	12,322,336	7,349,309	5,415,387	6,687,435	111,503,183
R4 - Residential General Use	Residential	183,836	197,242	167,818	190,693	327,049	399,484	495,659	496,813	270,337	168,058	207,534		3,571,556
R5 - Residential General Use	Residential	103,058	100,627	71,492	77,991	103,867	140,670	176,419	173,448	157,388	104,155	82,757	102,197	1,394,070
S1 - Municipal & Commercial Non Metered Lighting	Commercial	240,652	117,484	119,347	141,304	147,611	83,686	249	212	214	177	150	37	851,123
S2 - Municipal & Commercial Non Metered Lighting	Commercial	3,612	4,169	4,370	4,923	5,266	2,217	132	99	114	90	80		25,072
<b>Total</b>		<b>112,437,995</b>	<b>111,385,137</b>	<b>75,928,817</b>	<b>67,097,826</b>	<b>69,964,937</b>	<b>67,868,174</b>	<b>67,490,166</b>	<b>61,397,793</b>	<b>59,482,510</b>	<b>45,701,612</b>	<b>45,675,295</b>	<b>56,403,468</b>	<b>840,833,732</b>
Residential		89,243,015	90,732,791	60,867,336	53,262,897	57,209,397	62,762,560	67,486,095	61,395,630	59,481,207	45,700,133	45,672,654	56,400,937	750,214,652
Commercial		21,091,562	19,870,398	14,259,035	13,079,531	12,046,580	4,657,597	4,071	2,163	1,304	1,479	2,641	2,531	85,018,892
Industrial		2,103,419	781,948	802,446	755,398	708,961	448,017	-	-	-	-	-	-	5,600,188
<b>Total</b>		<b>112,437,995</b>	<b>111,385,137</b>	<b>75,928,817</b>	<b>67,097,826</b>	<b>69,964,937</b>	<b>67,868,174</b>	<b>67,490,166</b>	<b>61,397,793</b>	<b>59,482,510</b>	<b>45,701,612</b>	<b>45,675,295</b>	<b>56,403,468</b>	<b>840,833,732</b>

**Rates, \$/kWh**

	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	
<b>Cape Light Compact</b>	Residential	\$ 0.09090	\$ 0.09090	\$ 0.08892	\$ 0.08892	\$ 0.08892	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	
	Commercial	\$ 0.09090	\$ 0.09090	\$ 0.08892	\$ 0.08892	\$ 0.08892	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	
	Industrial	\$ 0.07950	\$ 0.07950	\$ 0.07752	\$ 0.07752	\$ 0.07752	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.07500	\$ 0.07500	\$ 0.07500	
<b>NSTAR Basic Service</b>	Residential	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	
	Commercial	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	
	Industrial	\$ 0.08200	\$ 0.08200	\$ 0.08200	\$ 0.10278	\$ 0.10278	\$ 0.10278	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.07055	\$ 0.07055	\$ 0.07055	
<b>Compared</b>	Residential	\$ 0.0029	\$ 0.0029	\$ 0.0049	\$ 0.0049	\$ 0.0049	\$ (0.0599)	\$ (0.0033)	\$ (0.0033)	\$ (0.0033)	\$ (0.0033)	\$ (0.0033)	\$ (0.0033)	
	Commercial	\$ (0.0001)	\$ (0.0001)	\$ 0.0019	\$ 0.0019	\$ 0.0019	\$ (0.0629)	\$ (0.0087)	\$ (0.0087)	\$ (0.0087)	\$ (0.0087)	\$ (0.0087)	\$ (0.0087)	
	Industrial	\$ 0.0025	\$ 0.0025	\$ 0.0045	\$ 0.0253	\$ 0.0253	\$ (0.0979)	\$ 0.0017	\$ 0.0017	\$ 0.0017	\$ (0.0045)	\$ (0.0045)	\$ (0.0045)	
<b>Total cost comparison, \$</b>	Residential	\$ 257,912	\$ 262,218	\$ 296,424	\$ 259,390	\$ 278,610	\$ (3,760,733)	\$ (219,330)	\$ (199,536)	\$ (193,314)	\$ (148,525)	\$ (148,436)	\$ (183,303)	\$ (3,498,623)
	Commercial	\$ (2,531)	\$ (2,384)	\$ 26,522	\$ 24,328	\$ 22,407	\$ (293,103)	\$ (35)	\$ (19)	\$ (11)	\$ (13)	\$ (23)	\$ (22)	\$ (224,885)
	Industrial	\$ 5,259	\$ 1,955	\$ 3,595	\$ 19,081	\$ 17,908	\$ (43,870)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,928
	<b>Total</b>	<b>\$ 260,640</b>	<b>\$ 261,788</b>	<b>\$ 326,541</b>	<b>\$ 302,800</b>	<b>\$ 318,925</b>	<b>\$ (4,097,705)</b>	<b>\$ (219,365)</b>	<b>\$ (199,555)</b>	<b>\$ (193,325)</b>	<b>\$ (148,538)</b>	<b>\$ (148,459)</b>	<b>\$ (183,325)</b>	<b>\$ (3,719,579)</b>



Terminations*														
Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial	299	102	160	146	625	11417	118	134	42	0	0	0	13,043
G2 - TOD Medium Commercial Use	Industrial	4	0	1	0	0	16	1	0	0	1			23
G3 - TOD Large Commercial Use	Industrial	1	0	0	0	0	1							2
G5 - Commercial Space Heating	Commercial	1	2	6	1	11	256	2	2					281
G7 - TOD General Use	Commercial	0	0	0	0	0	42	0	1					43
R1 - Residential General Use	Residential	873	869	1172	1415	1204	1537	1321	1290	1800	1646	1860	1640	16,627
R2 - Residential General Use	Residential	35	32	43	50	38	45	48	43	101	56	84	67	642
R3 - Residential Electric Heat	Residential	130	124	217	241	191	217	202	160	293	279	297	267	2,618
R4 - Residential General Use	Residential	6	3	15	10	8	10	8	6	14	12	19	20	131
R5 - Residential General Use	Residential	14	7	21	6	10	13	5	3	2	11	14	11	117
S1 - Municipal & Commercial Non Metered Lighting	Commercial	38	5	2	3	5	604	2	5	10	2	2	4	682
S2 - Municipal & Commercial Non Metered Lighting	Commercial	1	0	0	0	0	13	1	0	0	0	0	0	15
<b>Total</b>		<b>1,402</b>	<b>1,144</b>	<b>1,637</b>	<b>1,872</b>	<b>2,092</b>	<b>14,171</b>	<b>1,708</b>	<b>1,644</b>	<b>2,262</b>	<b>2,007</b>	<b>2,276</b>	<b>2,009</b>	<b>34,224</b>
Residential		1,058	1,035	1,468	1,722	1,451	1,822	1,584	1,502	2,210	2,004	2,274	2,005	20,135
Commercial		339	109	168	150	641	12,332	123	142	52	2	2	4	14,064
Industrial		5	-	1	-	-	17	1	-	-	1	-	-	25
<b>Total</b>		<b>1,402</b>	<b>1,144</b>	<b>1,637</b>	<b>1,872</b>	<b>2,092</b>	<b>14,171</b>	<b>1,708</b>	<b>1,644</b>	<b>2,262</b>	<b>2,007</b>	<b>2,276</b>	<b>2,009</b>	<b>34,224</b>

Active Customer Count														
Rate Class	Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial	12691	12509	12552	12506	12432	11821	405	287	153	111	111	111	
G2 - TOD Medium Commercial Use	Industrial	20	17	18	18	18	18	2	1	1	1			
G3 - TOD Large Commercial Use	Industrial	2	1	1	1	1	1							
G5 - Commercial Space Heating	Commercial	269	270	271	267	269	260	4	2					
G7 - TOD General Use	Commercial	42	42	43	43	43	43	1	1					
R1 - Residential General Use	Residential	111757	111892	112280	112375	111937	111557	110738	109943	109349	108284	107708	106359	
R2 - Residential General Use	Residential	1673	1703	1746	1801	1823	1846	1881	1869	1884	1844	1868	1822	
R3 - Residential Electric Heat	Residential	13172	13189	13253	13241	13151	13088	13005	12903	12831	12692	12577	12367	
R4 - Residential General Use	Residential	277	285	300	301	313	312	316	319	331	337	342	331	
R5 - Residential General Use	Residential	176	163	182	187	212	230	235	247	262	291	298	298	
S1 - Municipal & Commercial Non Metered Lighting	Commercial	991	955	952	952	949	944	340	338	333	323	321	319	
S2 - Municipal & Commercial Non Metered Lighting	Commercial	17	16	16	16	16	16	3	2	2	2	2	2	
<b>Total</b>		<b>141,087</b>	<b>141,042</b>	<b>141,614</b>	<b>141,708</b>	<b>141,164</b>	<b>140,136</b>	<b>126,930</b>	<b>125,912</b>	<b>125,146</b>	<b>123,885</b>	<b>123,227</b>	<b>121,609</b>	
Residential		127,055	127,232	127,761	127,905	127,436	127,033	126,175	125,281	124,657	123,448	122,793	121,177	
Commercial		14,010	13,792	13,834	13,784	13,709	13,084	753	630	488	436	434	432	
Industrial		22	18	19	19	19	19	2	1	1	1	-	-	
<b>Total</b>		<b>141,087</b>	<b>141,042</b>	<b>141,614</b>	<b>141,708</b>	<b>141,164</b>	<b>140,136</b>	<b>126,930</b>	<b>125,912</b>	<b>125,146</b>	<b>123,885</b>	<b>123,227</b>	<b>121,609</b>	

\* Terminated customers include not only those customers who opted-out of our supply but also customers who were considered "drops" i.e. went back to basic service; went to another competitive supplier; or closed their account for various reasons such as moving out of the CLC service territory; or those who were sent back to NSTAR for non-payment.

**EXHIBIT B**

**EXAMPLE OF QUARTERLY ADVERTISEMENT  
WITH SUPPLIER DISCLOSURE LABEL**



This disclosure is required by the Massachusetts Department of Public Utilities  
**Content Label for Cape Light Compact Retail Access Electricity Supply Customers**

Data for this label is provided by **ConEdison Solutions** (residential) and **NextEra Energy Services** (commercial and industrial), Cape Light Compact's current competitive suppliers.

The electricity you consume comes from the New England power grid, which receives power from a variety of power plants and transmits the power throughout the region as needed to meet the requirements of all customers in New England. When you choose a power supplier, that supplier is responsible for generating and/or purchasing power that is added to the power grid in an amount equivalent to your electricity use. "Known Resources" include resources that are owned by, or under contract to, the supplier. "Residual Power" represents power purchased in the regional electricity market.

**ConEdison Solutions** and **NextEra Energy Services** will update fuel sources and emissions data to its customers quarterly, allowing customers to compare data among the companies providing electricity service on Cape Cod and Martha's Vineyard.

**Generation Prices\***

- Residential customers: prices in effect for Jul 2015 – Dec 2015 are 10.16¢ per kWh
- Commercial customers: prices in effect for Aug 2015 – Jan 2016 are 10.568¢ per kWh
- Industrial customers: prices in effect for Nov 2015 – Jan 2016 are 10.007¢ per kWh

Prices do not include regulated charges for customer service and delivery. Those charges are billed by your local distribution company.

\*Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund.

**Air Emissions**

Emissions for each of the following pollutants are presented as a percent of the region's average emission rate based on the System Mix. System average emission rates were prepared for New England Power Pool (NEPOOL) by ISO New England and are based on data from the 1st quarter of 2015 for residential, and commercial and industrial rates.

**Nitrogen Oxide (NO<sub>x</sub>)** is formed when fossil fuels and biomass are burned at high temperatures. They contribute to acid rain and ground-level ozone (or smog), and may cause respiratory illness in children with frequent high level exposure. NO<sub>x</sub> also contributes to oxygen deprivation of lakes and coastal waters which is destructive to fish and other animal life.

**Sulfur Dioxide (SO<sub>2</sub>)** is formed when fuels containing sulfur are burned, primarily coal and oil. Major health effects associated with SO<sub>2</sub> include asthma, respiratory illness and aggravation of existing cardiovascular disease. SO<sub>2</sub> combines with water and oxygen in the atmosphere to form acid rain, which raised the acid level of lakes and streams, and accelerates the decay of buildings and monuments.

**Carbon Dioxide (CO<sub>2</sub>)** is released when fossil fuels (e.g., coal, oil and natural gas) are burned. Carbon dioxide, a greenhouse gas, is a major contributor to global warming.

**Disclosure Label Based on Data Available as Indicated**

Power Source	Residential*			Commercial & Industrial**		
	Known Resources (%)	System Power (%)	Total (%)	Known Resources (%)	System Power (%)	Total (%)
Biomass	0	2.23	2.23	0	2.1	2.1
Coal	0	11.10	11.10	0	4.9	4.9
Diesel	0	1.51	1.51	N/A	N/A	N/A
Digester Gas	0	0.03	0.03	N/A	N/A	N/A
Efficient Resource (Maine)	0	0.56	0.56	N/A	N/A	N/A
Fuel Cell	0	0.18	0.18	N/A	N/A	N/A
Hydro	0	6.24	6.24	0	6.8	6.8
Jet	0	0.01	0.01	N/A	N/A	N/A
Landfill Gas	0	0.55	0.55	N/A	N/A	N/A
Municipal Solid Waste	0	1.00	1.00	0	2.1	2.1
Natural gas	0	31.22	31.22	0	36.4	36.4
Nuclear	0	29.9	29.9	0	32.9	32.9
Oil	0	9.05	9.05	0	7.2	7.2
Other Renewables	0	N/A	N/A	0	6.8	6.8
Solar	0	0.54	0.54	0	0.7	0.7
Waste to Energy	0	1.85	1.85	0	N/A	N/A
Wind	0	2.34	2.34	0	1.8	1.8
Wood	0	1.67	1.67	N/A	N/A	N/A
<b>TOTAL</b>	<b>0</b>	<b>100</b>	<b>100</b>	<b>0</b>	<b>100</b>	<b>100</b>

Actual totals may vary slightly from 100% due to rounding

\*Based on data through Q1 2015

\*\*Based on data through Q1 2015

ConEdison Solutions Note: The NEPOOL system mix represents all resources used for electricity generation in the region. ConEdison Solutions purchases power from the NEPOOL system.

NextEra Note: Electricity customers in New England are served by an integrated power grid, not particular generating units. The above information is based on the most recently available information provided via the NEPOOL Generation Information System and the Massachusetts Department of Telecommunications and Energy. NextEra Energy Services procures its electricity supply through system power contracts, not from specific generating units.

Emissions Data	Residential		Commercial & Industrial	
	Emission Type	Lbs. per MWh	% NEPOOL System Average	Lbs. per MWh
Nitrogen Oxides (NO <sub>x</sub> )	0.86115	100	0.7430	100
Sulfur Dioxide (SO <sub>2</sub> )	0.87228	100	0.6362	100
Carbon Dioxide (CO <sub>2</sub> )	931.58	100	883.5513	100

New unit emissions data for CO<sub>2</sub> is 760 lbs/MWh; for NO<sub>x</sub> is 0.06 lbs/MWh; for SO<sub>2</sub> is 0.08 lbs/MWh.

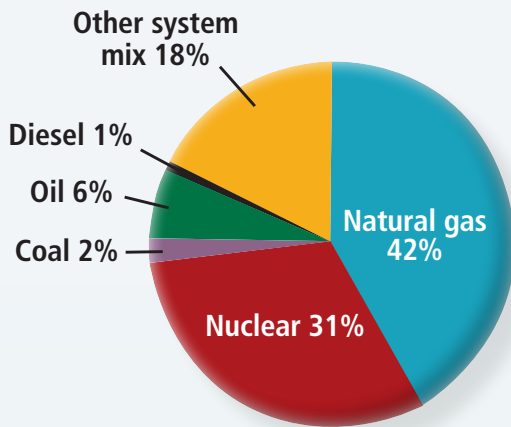
**EXHIBIT C**

**EXAMPLE OF CONSUMER FRIENDLY DISCLOSURE LABEL**



# Cape Light Compact gives you the ability to choose

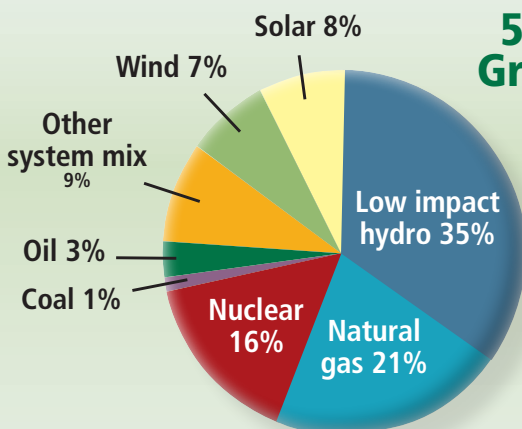
## Basic Electricity Mix from Regional System



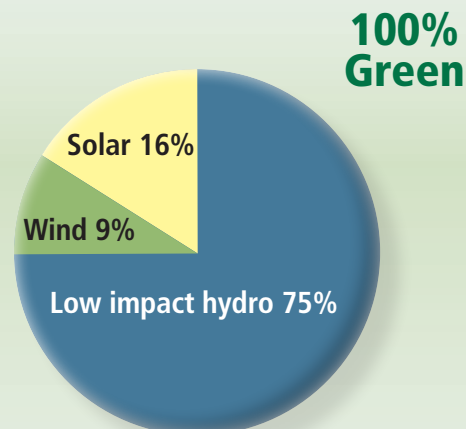
	Air Emissions		
	Pounds Per Megawatt-hour	% of Regional Average	% of New Unit
NO <sub>x</sub>	0.64	67	1067
SO <sub>2</sub>	0.46	120	575
CO <sub>2</sub>	774.16	71	102

- 1 megawatt-hour = 1,000 kilowatt-hours
- % of Regional Average — compares Basic Mix to the average of all of the generation sources in the region
- % of New Unit — compares emissions to those of a typical new natural gas generator

## CLC Green<sup>SM</sup> — for those who want cleaner energy



**50% Green**



**100% Green**

The above is 2013 data—the most recent available. For the full disclosure label and current pricing, please visit: [www.capelightcompact.org/powersupply](http://www.capelightcompact.org/powersupply)

**For more information on CLC Green, visit:  
[www.capelightcompact.org/clcgreen](http://www.capelightcompact.org/clcgreen) or call 800.381.9192**