



COMMONWEALTH OF MASSACHUSETTS
Office of Consumer Affairs and Business Regulation
DIVISION OF INSURANCE

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<http://www.mass.gov/doi>

CHARLES D. BAKER
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 SECRETARY OF HOUSING AND
 ECONOMIC DEVELOPMENT

JOHN C. CHAPMAN
 UNDERSECRETARY

GARY ANDERSON
 ACTING COMMISSIONER OF INSURANCE

March 13, 2017

Anthony Panza
 4641 Mount Troy Road Ext.
 Pittsburgh, PA 15214

RE: Anthony Panza – Massachusetts License No. 1958035
 SIU Investigation No. 9406



VIA VIA E-MAIL (anthony.panza@adp.com)

Dear Mr. Panza:

I represent the Massachusetts Division of Insurance (“Division”) with regard to the above-captioned investigation. Pursuant to an investigation conducted by the Division’s Special Investigations Unit, the Division has cause to believe that you violated the Massachusetts insurance laws set forth below by the conduct detailed in this settlement letter.

This case was opened on February 17, 2017, after the Division reviewed your Massachusetts renewal application for licensure as a non-resident insurance producer. On that application you failed to disclose that the Pennsylvania Insurance Department filed an administrative action based on your failure to report your 2015 criminal conviction. The matter was resolved via a settlement agreement on or about June 17, 2015, whereby you agreed to pay, *inter alia*, a \$1,000 fine. Additionally, you failed to report this action within 30 days to the Division.

Additionally, you pled guilty on January 29, 2015, to one felony count of Manufacturing, Delivering, or Possessing with Intent to Manufacture or Deliver [a controlled substance], in violation of 35 P.S. §780-113 (a)(30); one misdemeanor count of Knowingly or Intentionally Possessing a Controlled Substance By a Person Not Licensed [Under the Controlled Substance, Drug, Device and Cosmetic Act], in violation of 35 P.S. §780-113 (a)(16); and one misdemeanor count of Use/Poss of Drug Paraphernalia, in violation of 35 P.S. 780-113 (a)(32). On April 28, 2015, you were sentenced to three years of supervised probation and \$2,867.24 in court costs. This was not reported to the Division within 30 days.

The conduct described above is evidence of the following violations:

M.G.L. c. 175, § 162R (a)(1) . . . [t]he commissioner may place on probation, suspend, revoke or refuse to issue or renew an insurance producer’s license or may levy a civil penalty for . . . providing incorrect, misleading, incomplete or materially untrue information in the license application. Additionally, a violation is punishable by a fine up to one thousand dollars. M.G.L. c. 176D, § 7.

M.G.L. c. 175, § 162R (a)(2) . . . [t]he commissioner may place on probation, suspend, revoke or refuse to issue or renew an insurance producer's license or may levy a civil penalty for . . . violating any insurance laws. Additionally, a violation is punishable by a fine up to one thousand dollars. M.G.L. c. 176D, § 7.

M.G.L. c. 175, § 162R (a)(3) . . . [t]he commissioner may place on probation, suspend, revoke or refuse to issue or renew an insurance producer's license or may levy a civil penalty for . . . obtaining or attempting to obtain a license through misrepresentation or fraud. Additionally, a violation is punishable by a fine up to one thousand dollars. M.G.L. c. 176D, § 7.

M.G.L. c. 175, § 162R (a)(8) . . . [t]he commissioner may place on probation, suspend, revoke or refuse to issue or renew an insurance producer's license or may levy a civil penalty for . . . using fraudulent, coercive or dishonest practices in the conduct of business. Additionally, a violation is punishable by a fine up to one thousand dollars. M.G.L. c. 176D, § 7.

M.G.L. c. 175, § 162V (a) . . . [a] producer shall report to the commissioner any administrative action taken against the producer . . . within 30 days of the final disposition of the matter. A violation is punishable by a fine of not more than five hundred dollars. M.G.L. c. 175, § 194.

M.G.L. c. 175, § 162V (b) . . . [a] producer shall report to the commissioner within 30 days of initial pretrial hearing date, and criminal prosecution of the producer. A violation is punishable by a fine of not more than five hundred dollars. M.G.L. c. 175, § 194.

The Division is authorized to issue an order requiring you to show cause as to why you should not be made to cease and desist from the above alleged conduct. If, after a public hearing, the Commissioner of Insurance finds that you did commit the alleged violations, he may impose a fine up to the amounts listed above and order that your Massachusetts Insurance Producer License be placed on probation, suspended or revoked.

The Division proposes to resolve this matter through a settlement if you agree to waive the right to a public hearing, agree to cease and desist from the above-alleged conduct and agree to pay a **fine of \$100.00**. If you choose to accept the Division's offer, please have an authorized individual sign this settlement letter where provided below and return it to my attention along with a check made payable to the Commonwealth of Massachusetts, no later than **March 27, 2017**.

The Division considers the acceptance of this settlement to constitute a reportable administrative event which should be included on your next Massachusetts producer license renewal application. You also may be required to report this action in other jurisdictions where you hold an insurance producer license. This Agreement shall be construed under and governed by the laws of the Commonwealth of Massachusetts.

Although this correspondence does not constitute the required statutory notice of a public hearing, if this matter is not resolved by **March 27, 2017**, the Division intends to file its Order to Show Cause and will notify you of the hearing date.

Thank you for your prompt attention to this matter. Should you have any questions or wish to discuss this matter further, I may be reached at (617) 521-7471 or Scott.Peary@state.ma.us.

Sincerely,

Scott J. Peary
Chief Enforcement Counsel

Enclosure



CHARLES D. BAKER
GOVERNOR

KARYN E. POLITO
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SETTLEMENT AGREEMENT

This Settlement Agreement (“Agreement”) is made by and between the Commonwealth of Massachusetts, Division of Insurance (“Division”), and Anthony Panza (“Panza”) licensed as an insurance producer licensed under the laws of the Commonwealth of Massachusetts (“Commonwealth”) and with an address of 4641 Mount Troy Road Ext., Pittsburgh, PA 15214.

WHEREAS, Panza was licensed by the Division as an insurance producer pursuant to M.G.L. c. 175, § 162H *et seq.*;

WHEREAS, an insurance producer licensed in the Commonwealth must uphold the standards in M.G.L. c. 175, § 162H *et seq.* and must comply with the Commonwealth’s insurance laws, including without limitation, those set forth in M.G.L. c. 175 & M.G.L. c. 176D; the Code of Massachusetts Regulations; and any other regulatory requirements; each of which give the Commissioner of Insurance review, approval, and enforcement authority over licensees;

WHEREAS, the Division has conducted an investigation, Special Investigation Number 9406, and contends that the acts and conduct of Panza as set forth in the Division’s correspondence dated March 13, 2017, a copy of which is attached hereto, constitute grounds for revocation of Panza’s insurance license and the imposition of fines;

WHEREAS, Panza is aware of his rights to notice and to an administrative hearing with respect to the alleged violations of Massachusetts insurance laws in these matters, and hereby waives those rights.

NOW THEREFORE, in consideration of the foregoing and the covenants, warranties, representations, and agreements contained herein, it is mutually agreed as follows:

1. Panza agrees to immediately cease and desist from the conduct outlined in the Division’s March 13, 2017 correspondence.
2. Panza agrees to pay a \$100.00 fine by March 27, 2017. Such check shall be made payable to the Commonwealth of Massachusetts and returned, along with an original signed version of the instant settlement agreement, to:

Massachusetts Division of Insurance
C/O Scott Peary, Chief Enforcement Counsel

1000 Washington Street, Suite 810
Boston, MA 02118

3. Except as expressly set forth in this Agreement, the failure of the Division at any time to require strict performance by Panza of any terms, provisions, or conditions hereof shall in no way affect the right thereafter to enforce the same, nor shall the waiver by the Division of any breach of any of the terms, provisions, and conditions hereof be construed or deemed a waiver of any succeeding breach of any term, provision, or condition thereof.


4. In the event that the Division finds that there has been a breach of any provision of this Agreement, the Division may, in its discretion, pursue any and all legal remedies permitted by the Massachusetts insurance laws as well as any other appropriate law of the Commonwealth.

5. The provisions of this Agreement may be amended, modified, or expanded solely in writing by joint consent of the Division and Panza.

SIGNED:



Anthony Panza



Commonwealth of Massachusetts
Division of Insurance
Scott Peary
Chief Enforcement Counsel

Dated: 3/14/17

Dated: March 13, 2017