# Total Revenue and Spending by One Care Plan - October 1, 2013 - March 31, 2015

**Demo Year 1 (October 1, 2013 - December 31, 2014)**

**July 1, 2015**

**Q1 2015 (January 1, 2015 - March 31, 2015)**

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|  | **FTC** | **CCA** | **T-NH** |
| Total Revenue\* Total Spending\*\* | $27,409,221  $28,513,319 | $81,636,084  $85,639,031 | $12,406,975  $12,418,368 |
| Net Income | ($1,104,099) | ($4,002,947) | ($11,393) |
| *Net Gain/Loss* | *-4.0%* | *-4.9%* | *-0.1%* |

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| Member Months | 16,989 | 30,614 | 5,715 |
| Revenue PMPM\* | $1,613 | $2,667 | $2,171 |
| Spending PMPM\*\* | $1,678 | $2,797 | $2,173 |
| *Difference* | *($64.99)* | *($130.76)* | *($1.99)* |

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| Admin Expense Ratio | 12.2% | 15.7% | 9.7% |
| Medical Expense Ratio | 91.8% | 89.2% | 90.4% |
| Total Expense Ratio | 104.0% | 104.9% | 100.1% |

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|  | **FTC** | **CCA** | **T-NH** |
| Total Revenue\* Total Spending\*\* | $96,121,112  $107,912,251 | $255,393,568  $291,793,551 | $29,361,971  $30,327,461 |
| Net Income | ($11,791,139) | ($36,399,983) | ($965,490) |
| *Net Gain/Loss* | *-12.3%* | *-14.3%* | *-3.3%* |

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| Member Months | 62,007 | 108,602 | 16,251 |
| Revenue PMPM\* | $1,550 | $2,352 | $1,807 |
| Spending PMPM\*\* | $1,740 | $2,687 | $1,866 |
| *Difference* | *($190.16)* | *($335.17)* | *($59.41)* |

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| --- | --- | --- | --- |
| Admin Expense Ratio | 16.8% | 20.5% | 22.0% |
| Medical Expense Ratio | 95.5% | 93.7% | 81.3% |
| Total Expense Ratio | 112.3% | 114.3% | 103.3% |

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|  | **FTC** | **CCA** | **T-NH** |
| Total Revenue\* Total Spending\*\* | $123,530,333  $136,425,571 | $337,029,651  $377,432,582 | $41,768,946  $42,745,829 |
| Net Income | ($12,895,238) | ($40,402,930) | ($976,883) |
| *Net Gain/Loss* | *-10.4%* | *-12.0%* | *-2.3%* |

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| Member Months | 78,996 | 139,216 | 21,966 |
| Revenue PMPM\* | $1,564 | $2,421 | $1,902 |
| Spending PMPM\*\* | $1,727 | $2,711 | $1,946 |
| *Difference* | *($163.24)* | *($290.22)* | *($44.47)* |

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| --- | --- | --- | --- |
| Admin Expense Ratio | 15.8% | 19.3% | 18.4% |
| Medical Expense Ratio | 94.7% | 92.6% | 84.0% |
| Total Expense Ratio | 110.4% | 112.0% | 102.3% |

## As of this report, revenue does not include payment information for interim or final risk corridors, high cost risk pool or quality withholds, or certain retroactive rating category adjustments. These payments, if applicable, will impact net gain/loss, difference in PMPMs, and expense ratios.

**Demo To Date (October 1, 2013 - March 31, 2015)**

**\*\* Spending includes incurred but not reported expenses (IBNR), which are an estimate of costs that have been incurred for services provided during the reporting period, but that have not yet been billed or adjudicated.**

Note: This summary only represents data from the following two financial report submissions from each of the One Care plans:

* 1. Reports submitted to MassHealth by plans for the quarter ending December 31, 2014, which include financial data for October 1, 2013- December 31, 2014), and were submitted in March 2015 with claims run-out through January 2015
  2. Reports submitted to MassHealth by plans for the quarter ending March 31, 2015, which include financial data for January 1, 2014- March 31, 2015, and were submitted in June 2015 with claims run-out through April 2015