BULLETIN No. 98-12

To:  All Companies Writing Credit Life and Credit Accident
     And Health Insurance

From: Linda Ruthardt, Commissioner of Insurance

Re:  Credit Insurance Sold by Motor Vehicle Dealers

Date: September 29, 1998

Pursuant to M.G.L. c. 175, s 117c (F) (2), I am required to
review the combined experience of all insurers for the
motor vehicle dealers class of business, and compute the
appropriate rates for credit life and credit accident and
health insurance sold through automobile dealers, for
policies issued or renewed, commencing on January 1, 1999
through December 31, 2001.

The statutory prima facie rates for 1999-2001 for the motor
vehicle dealer class of business are:

1. For credit life insurance, the nominal rates per one
   thousand dollars of insurance inforce per month shall be
   forty six cents for single life insurance, and one hundred
   and sixty percent of said single life insurance rate for
   joint life insurance, or seventy four cents.

2. For credit accident and health insurance, single premium
   rates for each one hundred dollars of initial indebtedness
   shall be fifty two cents per annum for each of the first
   four years of the term of coverage, thirty seven cents per
   annum for each of the next three years of the term of
   coverage and nineteen cents per annum for each year of
   coverage thereafter.

Any questions concerning this bulletin should be directed
to Frederick Lonsdale at (617) 521-7344.