Collaboration and Partnerships
Why Partner?

Levels of Partnership?

Partnership Activities?
Partnership Structures and Mechanisms?

Formal and Informal?

Internal and External?

Who drives the partnership?
Who should you partner with?

What help do your customers need from partners?
Integrated Resource Teams (IRTs)
Integrated Resource Team

- Organized around a specific job seeker and includes the job seeker
- Provides active resource coordination for each individual customers
- Focus on alignment of services plans and resources
- Does not involve system level agreements
IRT: Who is it for?

- Individual’s with more complex needs who would benefit from a coordinated team approach that includes representatives from various organizations and programs.
Elements of an IRT

- Identifying individuals with *multiple resource needs*
- **Outreaching and mapping resources** among range of services (general & disability specific) based on that individual
- **Resource coordination** to identify and respond to specific challenges impacting job seeker’s ability to find and maintain employment
- **Working as a team** with multiple service providers/systems to combine resources and services for the job seeker
- **Leveraging funds and resources** from multiple sources to benefit individual job seeker
Members of IRT may include a combination of public systems, service providers, and community resources (general and disability specific).

Team members may also include representatives from various workforce development programs operating within the Career Center.
PARTNERSHIPS AND COLLABORATION

Bring MORE THAN YOUR APPETITE
“The man who says he is willing to meet you halfway is usually a poor judge of distance.”

- Laurence J. Peter
“I am a firm believer that relationships count more than institutions. It’s because you know someone that you start to care about their issues.”

• Lenny Zakim