



# Massachusetts Department of Revenue

## Alcoholic Beverages Revenue Report

April 01, 2017 - April 30, 2017

Run by: garciae

Report Run Date: March 22, 2018

|               | <i>Malt</i>    | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---------------|----------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| <b>Totals</b> | \$1,083,831.61 | \$1,213,403.34    | \$83,943.30      | \$49,471.10                     | \$3,868,910.15             | \$32,292.52                     | \$0.00                 | \$5,030.47   | \$6,336,882.49           |

| <i>Licensee's Name</i>                    | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| 1620 WINERY CORPORATION                   | \$0.00      | \$117.70          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$117.70                 |
| 1776 BREWING COMPANY, INC.                | \$1,215.51  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,215.51               |
| 21ST CENTURY FOODS INC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 3 CROSS BREWING COMPANY                   | \$25.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$25.00                  |
| 44 BROADWAY RESTAURANT GROUP INC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 7TH SETTLEMENT SOUTH LLC                  | \$37.26     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$37.26                  |
| A J LUKES IMPORTING & DISTRUBUTING CO INC | \$60.02     | \$28.77           | \$0.00           | \$7.55                          | \$348.79                   | \$0.00                          | \$0.00                 | \$0.00       | \$445.13                 |
| A W MCMULLEN CO INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| AARONAP CELLARS LLC                       | \$0.00      | \$44.25           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$44.25                  |
| ABACUS DISTRIBUTING, LLC                  | \$3,493.59  | \$3,371.96        | \$129.26         | \$623.18                        | \$15,266.15                | \$0.00                          | \$0.00                 | \$1.14       | \$23,245.65              |
| ABANDONED BUILDING BREWERY LLC            | \$257.40    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$257.40                 |
| ACQUIESCE VINEYARDS LLC                   | \$0.09      | \$1.09            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1.18                   |
| ADONNA IMPORTS, LLC                       | \$0.00      | \$32.73           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$32.73                  |

| <i>Licensee's Name</i>                      | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| AEL DISTILLERIES, INC                       | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$42.93                    | \$0.00                          | \$0.00                 | \$0.00       | \$42.93                  |
| AKG DISTRIBUTORS INC                        | \$0.00       | \$233.33          | \$0.00           | \$0.00                          | \$72.54                    | \$0.00                          | \$0.00                 | \$0.00       | \$305.87                 |
| ALFALFA FARM INC                            | \$0.00       | \$11.25           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$11.25                  |
| AMISTA VINEYARDS, INC.                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ANDREW LANE CO INC                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| AP WINE IMPORTS INC                         | \$0.00       | \$396.73          | \$17.90          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$414.63                 |
| AP WINE WHOLESALERS LLC                     | \$0.00       | \$196.90          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$196.90                 |
| ARAGOSO CORP                                | \$34.02      | \$38.25           | \$5.41           | \$0.00                          | \$661.26                   | \$0.00                          | \$0.00                 | \$0.00       | \$738.94                 |
| ARBORWAY IMPORTS INC                        | (\$2,953.42) | \$2,292.79        | \$104.85         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | (\$555.78)               |
| ARCPOINT BREWING<br>COMPANY                 | \$1.65       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1.65                   |
| ARTIFACT LLC                                | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$69.03      | \$69.03                  |
| ARTISAN BEVERAGE<br>COOPERATIVE INC         | \$0.00       | \$798.60          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$798.60                 |
| ASTRALUNA, LLC                              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$335.42                   | \$0.00                          | \$0.00                 | \$0.00       | \$335.42                 |
| ATLANTIC IMPORTING<br>COMPANY INC           | \$15,098.14  | \$18,491.55       | \$1,080.10       | \$260.70                        | \$13,587.75                | \$0.00                          | \$0.00                 | \$254.61     | \$49,141.40              |
| ATLAS DISTRIBUTING INC                      | \$70,892.29  | \$68.00           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$42.36      | \$71,002.65              |
| ATLAS LIQUORS INC                           | \$24.48      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$24.48                  |
| ATOMIC IMPORTS &<br>EXPORT INC              | \$0.00       | \$274.25          | \$0.00           | \$0.00                          | \$2,833.54                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,107.79               |
| AUGUST A BUSCH & CO OF<br>MASSACHUSETTS INC | \$149,280.02 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$48.06      | \$149,328.08             |
| BACCHUS IMPORTS LLC                         | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BAD MARTHA FARMER'S<br>BREWERY, LLC         | \$38.28      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$38.28                  |
| BADOUX LOUNGE, LLC                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

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|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BANTAM CIDER COMPANY                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$184.74     | \$184.74                 |
| BARREL HOUSE Z, LLC                  | \$469.78    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$469.78                 |
| BAY STATE BREWING<br>COMPANY, INC.   | \$2.13      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.13                   |
| BAYSTATE WINE COMPANY                | \$482.22    | \$25,696.39       | \$425.49         | \$676.93                        | \$27,506.60                | \$0.00                          | \$0.00                 | \$0.00       | \$54,842.23              |
| BEAR AND BRAMBLE<br>BREWING CO LLC   | \$2.53      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.53                   |
| BEAR SWAMP ORCHARD                   | \$0.00      | \$3.16            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.32       | \$3.48                   |
| BEAVER POND DISTILLERY,<br>INC       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BERKSHIRE BREWING<br>COMPANY INC     | \$2,907.73  | \$214.40          | \$476.55         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,172.86               |
| BERKSHIRE MOUNTAIN<br>BREWERS INC    | \$210.77    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$210.77                 |
| BERKSHIRE MOUNTAIN<br>DISTILLERS INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$3,659.50                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,659.50               |
| BERKSHIRE WINERY LLC                 | \$0.00      | \$69.85           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$69.85                  |
| BLACK BIRCH VINEYARD<br>LLC          | \$0.00      | \$3.38            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.38                   |
| BLACK HAT BREW WORKS<br>LLC          | \$86.23     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$86.23                  |
| BLACK SHEEP BREWING<br>COMPANY       | \$440.28    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$440.28                 |
| BLUE COAST BEVERAGES,<br>INC.        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOG IRON BREWING, LLC                | \$158.85    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$158.85                 |
| BONE UP BREWING<br>COMPANY LLC       | \$76.70     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$76.70                  |
| BOSTON BEER CORP                     | \$78,650.06 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1,847.12   | \$80,497.18              |
| BOSTON HARBOR<br>DISTILLERY          | \$0.00      | \$0.00            | \$0.00           | \$102.00                        | \$642.74                   | \$0.00                          | \$0.00                 | \$0.00       | \$744.74                 |

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|--------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BOSTON HELIOS                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOSTON WINE CO LTD             | \$0.00       | \$19,261.70       | \$1,346.57       | \$0.00                          | \$904.12                   | \$0.00                          | \$0.00                 | \$0.00       | \$21,512.39              |
| BOSTON WINERY LLC              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOTTLES & BARRELS, LTD.        | \$0.00       | \$104.18          | \$0.00           | \$0.00                          | \$38.52                    | \$0.00                          | \$0.00                 | \$3.38       | \$146.08                 |
| BRADFORD DISTILLERY,<br>LLC    | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$327.08                   | \$0.00                          | \$0.00                 | \$0.00       | \$327.08                 |
| BRAZO FUERTE<br>BEVERAGES LLC  | \$49.50      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$49.50                  |
| BREW PRACTITIONERS LLC         | \$58.29      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$58.29                  |
| BREWMASTERS TAVERN,<br>LTD.    | \$933.60     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$933.60                 |
| BRICK & FEATHER<br>BREWERY INC | \$86.60      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$86.60                  |
| BRIGHT IDEAS BREWING<br>LLC    | \$119.96     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$119.96                 |
| BROCKTON LIQUORS INC           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$2,430.00                 | \$0.00                          | \$0.00                 | \$0.00       | \$2,430.00               |
| BROKEN CREEK VINEYARD,<br>LLC  | \$0.00       | \$16.24           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$16.24                  |
| BRYTER ESTATES LLC             | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BUILDING 8 BREWING INC         | \$359.35     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$359.35                 |
| BULLY BOY DISTILLERS,<br>LLC   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$6,121.62                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,121.62               |
| BURKE DISTRIBUTING CO.<br>LLC  | \$103,437.47 | \$213.97          | \$0.00           | \$388.15                        | \$14,354.32                | \$0.00                          | \$0.00                 | \$247.27     | \$118,927.27             |
| BUZZARDS BAY BREWING<br>INC    | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BWBC I LLC                     | \$916.84     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$916.84                 |
| C.N. SMITH FARM INC.           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.27       | \$0.27                   |
| CAFÉ EUROPA LLC                | \$0.00       | \$1,987.39        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,987.39               |

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|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| CAMBRIDGE BREWING COMPANY, INC        | \$316.80    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$316.80                 |
| CAMERON'S WINERY LLC                  | \$0.00      | \$37.91           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$37.91                  |
| CAPE ANN BREWING COMPANY INC          | \$533.08    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$533.08                 |
| CAPE COD BEER, INC.                   | \$1,564.53  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,564.53               |
| CAPE COD WHOLESALE WINE & SPIRITS INC | \$0.00      | \$1,512.38        | \$19.99          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,532.37               |
| CAPE COD WINERY, INC.                 | \$0.00      | \$36.96           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.96                  |
| CARNIVAL LICENSE HOLDINGS LIMITED     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CAROLS CAFE BAR AND GRILL INC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CARPE VINUM, LLC                      | \$0.00      | \$39.89           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$39.89                  |
| CARR                                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$20.25                    | \$0.00                          | \$0.00                 | \$4.56       | \$24.81                  |
| CASTILLO BEER WINE AND LIQUORS LLC    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CASTLE ISLAND BREWING COMPANY LL C    | \$1,353.17  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,353.17               |
| CELEBRITY CRUISES INC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CELLARBRATION INC                     | \$0.00      | \$28.77           | \$1.66           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$30.43                  |
| CHARLES RIVER WINE COMPANY INC        | \$0.00      | \$2,218.93        | \$110.68         | \$0.00                          | \$128.34                   | \$0.00                          | \$0.00                 | \$0.00       | \$2,457.95               |
| CISCO BREWERS INC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CLAPP                                 | \$0.00      | \$41.25           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$41.25                  |
| CLASSIC WINE IMPORTS INC              | \$0.00      | \$29,988.36       | \$2,689.48       | \$210.38                        | \$1,338.18                 | \$0.00                          | \$0.00                 | \$0.00       | \$34,226.40              |
| COASTAL VINEYARDS                     | \$0.00      | \$24.70           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$24.70                  |
| COIMBRA IMPORTS & EXPORTS INC         | \$0.00      | \$3,090.23        | \$35.78          | \$0.00                          | \$853.82                   | \$0.00                          | \$0.00                 | \$0.00       | \$3,979.83               |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| COLONIAL WHOLESALE BEVERAGE CORPORATION | \$58,920.83 | \$104.50          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$86.43      | \$59,111.76              |
| COMMERCIAL DISTRIBUTING COMPANY INC     | \$40,652.32 | \$2.62            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$40.05      | \$40,694.99              |
| COMMONWEALTH WINE & SPIRITS, LLC        | \$53.14     | \$174,506.27      | \$17,444.76      | \$0.00                          | \$177,453.08               | \$0.00                          | \$0.00                 | \$0.00       | \$369,457.25             |
| CONCORD BREWERY, INC                    | \$284.43    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$284.43                 |
| CONSUMER PRODUCT DISTRIBUTORS INC       | \$0.00      | \$278.60          | \$64.90          | \$0.00                          | \$1,613.22                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,956.72               |
| CONTESSA IMPORTS LLC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| COUNTRY CANDLE CO INC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CRAFT BEER GUILD LLC                    | \$33,120.49 | \$1,303.57        | \$0.00           | \$0.00                          | \$1,392.96                 | \$0.00                          | \$0.00                 | \$142.72     | \$36,073.06              |
| CRAFT COLLECTIVE INC                    | \$1,703.33  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$35.19      | \$1,738.52               |
| CRAFTLIFE BREWING COMPANY LLC           | \$208.36    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$208.36                 |
| CRAFTROOTS BREWING, LLC                 | \$115.50    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$115.50                 |
| CRAVE MEAD LLC                          | \$0.00      | \$64.35           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$64.35                  |
| CS WHOLESALE LIQUORS INC                | \$25.84     | \$0.00            | \$0.00           | \$54.48                         | \$1,030.32                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,110.64               |
| CTO CHF PARTNERS                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CUNAT PREMIUM VINEYARDS LLC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| D B WINES SELECTION INC                 | \$0.00      | \$1,053.75        | \$33.32          | \$0.00                          | \$19.28                    | \$0.00                          | \$0.00                 | \$0.00       | \$1,106.35               |
| DAMNATION ALLEY DISTILLERY, LLC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$61.44                    | \$0.00                          | \$0.00                 | \$0.00       | \$61.44                  |
| DEACON GILES INC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$293.68                   | \$0.00                          | \$0.00                 | \$0.00       | \$293.68                 |
| DEAD PINE WHOLESALE, LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,829.57               |

| <i>Licensee's Name</i>               | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| DECORFOOD ART USA<br>CORP            | \$0.00      | \$160.30          | \$1.94           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$162.24                 |
| DEMARSICO'S WINE<br>CELLAR, LLC      | \$0.00      | \$15.68           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$15.68                  |
| DEVIL'S PURSE BREWING<br>COMPANY LLC | \$181.01    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$181.01                 |
| DIONYSUS ACQUISITION<br>LLC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DIRTY WATER DISTILLERY<br>LLC        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$270.01                   | \$0.00                          | \$0.00                 | \$0.00       | \$270.01                 |
| DORCHESTER BEER<br>HOLDINGS LLC      | \$1,676.80  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,676.80               |
| DOWN THE ROAD<br>BREWERY INC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DOWNEAST CIDER LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1,145.69   | \$1,145.69               |
| E.T. VINEYARDS                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ELEMENT BREWING<br>COMPANY LLC       | \$62.11     | \$0.00            | \$0.00           | \$0.00                          | \$42.16                    | \$0.00                          | \$0.00                 | \$0.00       | \$104.27                 |
| ELITE LOUNGE LLC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ENO MASSACHUSETTS INC                | \$0.00      | \$183.70          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$183.70                 |
| ESSEX ENTITIES INC.                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| EXHIBIT "A" BREWING<br>COMPANY, INC. | \$661.95    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$661.95                 |
| F X MAGNER SELECTIONS<br>INC         | \$0.00      | \$640.74          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$640.74                 |
| FANTASY FINE WINES<br>CORP.          | \$0.00      | \$262.84          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$262.84                 |
| FAR FROM THE TREE LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$116.34     | \$116.34                 |
| FIRST BOSTON TENPIN INC              | \$33.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |
| FIRST CRUSH WINERY CAPE<br>COD LLC   | \$0.00      | \$312.57          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$312.57                 |

| <i>Licensee's Name</i>              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| FLYING DREAMS BREWING CO., LLC      | \$76.30     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$76.30                  |
| FRANKLIN COUNTY BREWING COMPANY INC | \$115.17    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$115.17                 |
| G BARBOZA INC                       | \$63.02     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$63.02                  |
| GANDONA INC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GARY E. KLINE                       | \$0.00      | \$594.33          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$594.33                 |
| GENTILE BREWING COMPANY LLC         | \$36.27     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.27                  |
| GENUINE WINE SELECTIONS, INC.       | \$0.00      | \$568.83          | \$4.16           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$572.99                 |
| GIRARDI DISTRIBUTORS LLC            | \$32,231.24 | \$10.41           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$14.09      | \$32,255.74              |
| GLASS BOTTOM BREWERY, LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GLOBAL WINES, INC.                  | \$0.00      | \$5,238.05        | \$756.36         | \$0.00                          | \$28.92                    | \$0.00                          | \$0.00                 | \$0.00       | \$6,023.33               |
| GODARD'S RED HEN FARM, LLC          | \$0.00      | \$221.12          | \$0.00           | \$0.00                          | \$8.83                     | \$0.00                          | \$0.00                 | \$0.00       | \$229.95                 |
| GRAHAM FARMHOUSE LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GRAND HILL FARM INC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GRANDTEN DISTILLING, LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$1,372.95                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,372.95               |
| GRAPE EXPECTATION INC               | \$0.00      | \$776.47          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$776.47                 |
| GRAPE ISLAND INC                    | \$0.00      | \$209.87          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$209.87                 |
| GUIDO & SON ITALIAN IMPORTS         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HANGTIME WHOLESALE WINE COMPANY     | \$0.00      | \$1,141.58        | \$25.41          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,166.99               |
| HARDWICK VINEYARDS & WINERY         | \$0.00      | \$660.00          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$660.00                 |



| <i>Licensee's Name</i>                              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| HARPOON DISTRIBUTING<br>CO INC                      | \$16,113.83 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$112.27     | \$16,226.10              |
| HARVARD CIDER<br>COMPANY LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HAVERHILL BREWERY INC                               | \$405.57    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$405.57                 |
| HEADWATER CIDER, INC                                | \$0.00      | \$2.75            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.75                   |
| HEAVENLY SPIRITS, LLC                               | \$0.00      | \$10.13           | \$0.00           | \$0.00                          | \$472.47                   | \$0.00                          | \$0.00                 | \$0.30       | \$513.39                 |
| HENRY AND FRAN<br>BREWING COMPANY, LLC              | \$22.73     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.73                  |
| HERB LAMB VINEYARDS,<br>LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HILLTOP<br>ORCHARDS/GROVE STREET<br>ENTERPRISES INC | \$0.00      | \$56.08           | \$23.09          | \$0.00                          | \$35.24                    | \$0.00                          | \$0.00                 | \$2.30       | \$116.71                 |
| HITCHCOCK BREWING CO.<br>LLC                        | \$175.43    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$175.43                 |
| HOG ISLAND BEER<br>COMPANY, LLC                     | \$171.60    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$171.60                 |
| HOGSHEAD WINE CO LLC                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HOMEFIELD BREWING LLC                               | \$14.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$14.90                  |
| HOMESTEAD HARD CIDER<br>LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$14.33      | \$14.33                  |
| HONEST WEIGHT ARTISTAN<br>BEER LLC                  | \$128.65    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$128.65                 |
| HOPSTERS LLC  | \$170.78    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$170.78                 |
| HORIZON BEVERAGE<br>COMPANY INC                     | \$30,591.64 | \$264,073.72      | \$18,531.40      | \$15,217.58                     | \$1,222,236.54             | \$0.00                          | \$0.00                 | \$56.15      | \$1,558,482.42           |
| HOUSE BEAR BREWING LLC                              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HPBC INC  | \$271.92    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$271.92                 |
| HUB BEVERAGE LLC                                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$325.36                   | \$0.00                          | \$0.00                 | \$0.00       | \$325.36                 |
| HUB WINE CORPORATION                                | \$0.00      | \$9,906.76        | \$1,389.15       | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$11,295.91              |

| <i>Licensee's Name</i>                       | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| IANNONI                                      | \$0.00      | \$175.89          | \$68.24          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$244.13                 |
| IDEAL WINE & SPIRITS CO<br>INC               | \$0.00      | \$7,110.05        | \$614.45         | \$0.00                          | \$1,256.58                 | \$0.00                          | \$0.00                 | \$0.88       | \$8,981.96               |
| IDLE HANDS CRAFT ALES<br>LLC                 | \$262.25    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$262.25                 |
| INDEPENDENT<br>FERMENTATIONS<br>BREWING, LLC | \$69.11     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$69.11                  |
| INDIGNANT BREWING CO<br>LLC                  | \$123.13    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$123.13                 |
| IROKOS GROUP LLC                             | \$0.00      | \$32.68           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.37       | \$33.05                  |
| IRON DUKE BREWING LLC                        | \$345.44    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$345.44                 |
| ITALIAN WINE TRADERS,<br>LLC                 | \$0.00      | \$0.00            | \$0.00           | \$536.14                        | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$536.14                 |
| J MONIZ COMPANY INC                          | \$0.00      | \$692.56          | \$0.00           | \$0.00                          | \$195.62                   | \$0.00                          | \$0.00                 | \$0.00       | \$888.18                 |
| JACKS ABBY BREWING LLC                       | \$9,548.39  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9,548.39               |
| JEFFREY D. MORSE AND<br>BRADFORD K. MORSE    | \$5.32      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.32                   |
| JH RESTAURANT<br>FRAMINGHAM LLC              | \$182.16    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$182.16                 |
| JOHN & CAROLYN<br>WHEELER                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.84       | \$0.84                   |
| JOHNSON BROTHERS OF<br>MASS INC              | \$0.00      | \$21,140.75       | \$1,661.98       | \$536.92                        | \$25,474.88                | \$0.00                          | \$0.00                 | \$0.00       | \$49,131.33              |
| JSTIL LLC                                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$433.35                   | \$0.00                          | \$0.00                 | \$0.00       | \$433.35                 |
| K T LIQUOR WHOLESALE<br>INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$222.75                   | \$0.00                          | \$0.00                 | \$0.00       | \$222.75                 |
| KAPPYS IMPORTING & DIST<br>CO INC            | \$38.32     | \$4,070.51        | \$230.48         | \$72.79                         | \$10,350.46                | \$0.00                          | \$0.00                 | \$0.57       | \$14,763.13              |
| KEITH P KOPLEY                               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| KLS CORPORATE<br>INVESTMENTS LLC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                                  | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| KOSINSKI  | \$0.00       | \$20.35           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.35                  |
| KRETSCHMANN BREWING<br>COMPANY, LLC                     | \$14.85      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$14.85                  |
| KUTCH WINES INC   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| L & T ABRUZZI WINE LLC                                  | \$0.00       | \$107.00          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$107.00                 |
| L KNIFE & SON INC                                       | \$109,762.46 | \$577.37          | \$0.00           | \$0.00                          | \$1,772.64                 | \$0.00                          | \$0.00                 | \$349.82     | \$112,462.29             |
| LA CANTINA WINERY<br>COMPANY                            | \$0.00       | \$52.25           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$52.25                  |
| LAMONTAGNE  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LAMPLIGHTER BREWING<br>CO LLC                           | \$589.15     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$589.15                 |
| LAZY VALLEY WINERY INC                                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$518.16                 |
| LEFTY'S BREWING<br>COMPANY                              | \$514.80     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$514.80                 |
| LES TROIS EMME<br>VINEYARD AND WINERY,<br>LLC           | \$0.00       | \$32.83           | \$0.00           | \$0.00                          | \$3.80                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.63                  |
| LESLIE J. WILCOX<br>WHOLESALER                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LEXINGTON CONSULTING<br>GROUP INC                       | \$0.00       | \$36.80           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.80                  |
| Longbow Distribution<br>LLC                             | \$358.31     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$358.31                 |
| LOOKOUT HARD CIDER LLC                                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$30.39      | \$30.39                  |
| LORD HOBO BREWING<br>COMPANY LLC                        | \$2,094.48   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,094.48               |
| LORI PERKINS & DAVID<br>LECLAIRE DBA HOME<br>FRUIT WINE | \$0.00       | \$9.35            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9.35                   |
| LOST ELM BREWING<br>COMPANY LLP                         | \$5.61       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.61                   |
| LOWER FALLS WINE CO INC                                 | \$0.00       | \$163.62          | \$2.36           | \$0.00                          | \$39.15                    | \$0.00                          | \$0.00                 | \$0.00       | \$231.61                 |

| <i>Licensee's Name</i>                             | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| LUIZS GROCERY & LIQUOR<br>INC                      | \$0.00      | \$1,570.50        | \$0.00           | \$0.00                          | \$714.83                   | \$0.00                          | \$0.00                 | \$0.00       | \$2,285.33               |
| MACARI VINEYARDS AND<br>WINERY LTD.                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MALT ZAPBULLEN INC.                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARCO VITTOZZI                                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARIPOSA PARTNERS, LLC                             | \$0.00      | \$23.54           | \$0.00           | \$0.00                          | \$33.70                    | \$0.00                          | \$0.00                 | \$0.00       | \$57.24                  |
| MARTHA'S VINEYARD<br>DISTILLING COM                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$171.72                   | \$0.00                          | \$0.00                 | \$0.00       | \$171.72                 |
| MARTIGNETTI GROCERY<br>CO INC                      | \$0.00      | \$150,365.52      | \$8,641.56       | \$30.08                         | \$32,787.88                | \$0.00                          | \$0.00                 | \$6.18       | \$192,160.12             |
| MARTIN FARM WINERY                                 | \$0.00      | \$12.65           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$12.65                  |
| MASS BAY BREWING<br>COMPANY INC                    | \$17,250.74 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$17,250.74              |
| MASSACHUSETTS<br>BEVERAGE ALLIANCE LLC             | \$4,216.06  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$26.89      | \$4,242.95               |
| MASTER BRANDS<br>MASSACHUSETTS LLC                 | \$0.00      | \$309.67          | \$0.00           | \$0.00                          | \$226.94                   | \$0.00                          | \$0.00                 | \$0.00       | \$536.61                 |
| MATCHVINO WHOLESALE<br>LLC.                        | \$0.00      | \$121.20          | \$1.66           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$122.86                 |
| MAYFLOWER BREWING<br>COMPANY, LLC                  | \$1,898.50  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,898.50               |
| MBJ WINES  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MEDUSA BREWING<br>COMPANY, INC.                    | \$317.79    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$317.79                 |
| MENDOZA PVE WINES LTD.                             | \$0.00      | \$9.15            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9.15                   |
| MERCURY BREWING AND<br>DISTRIBUTION COMPANY<br>INC | \$6,163.51  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$5.27       | \$6,168.78               |
| MERRIMACK ALE LLC                                  | \$28.05     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$28.05                  |
| MERRIMACK VALLEY<br>DISTR CO INC                   | \$70,778.08 | \$623.41          | \$0.00           | \$119.96                        | \$864.07                   | \$0.00                          | \$0.00                 | \$24.14      | \$72,409.66              |

| <i>Licensee's Name</i>                                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| METEOR VINEYARD LLC                                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MILTONS DISTRIBUTING CO<br>INC                        | \$749.54    | \$36,089.75       | \$3,535.87       | \$18.31                         | \$5,243.47                 | \$0.00                          | \$0.00                 | \$21.51      | \$45,658.45              |
| MISE INC  | \$0.00      | \$758.69          | \$30.23          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$788.92                 |
| MOBY DICK BREWING<br>COMPANY INC                      | \$53.40     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$53.40                  |
| MONSIEUR TOUTON<br>SELECTIONS OF<br>MASSACHUSETTS LTD | \$0.00      | \$11,459.13       | \$1,909.49       | \$0.00                          | \$397.63                   | \$0.00                          | \$0.00                 | \$0.07       | \$13,766.32              |
| MOON HILL BREWING CO<br>INC                           | \$233.31    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$233.31                 |
| MOUNT WARNER<br>VINEYARDS LLC                         | \$0.00      | \$36.30           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.30                  |
| MS WALKER<br>INCORPORATED                             | \$0.00      | \$155,315.22      | \$10,096.57      | \$6,808.66                      | \$677,274.45               | \$0.00                          | \$0.00                 | \$0.00       | \$858,261.68             |
| MUCCI IMPORTS LLC                                     | \$0.00      | \$269.92          | \$64.08          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$334.00                 |
| MYSTIC BREWERY LLC                                    | \$381.78    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$381.78                 |
| NANTUCKET VINEYARD,<br>LLC                            | \$0.00      | \$23.97           | \$0.00           | \$0.00                          | \$134.80                   | \$0.00                          | \$0.00                 | \$52.62      | \$211.39                 |
| NASHOBA VALLEY SPIRITS<br>LTD                         | \$138.60    | \$718.17          | \$0.00           | \$0.00                          | \$231.00                   | \$0.00                          | \$0.00                 | \$1.13       | \$1,088.90               |
| NATIONAL RAILROAD<br>PASSENGER CORP.                  | \$30.85     | \$79.38           | \$0.00           | \$0.00                          | \$108.23                   | \$0.00                          | \$0.00                 | \$0.00       | \$218.46                 |
| NAVIGATION BREWING<br>COMPANY, INC                    | \$39.60     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$39.60                  |
| NEW CITY BREWERY, LLC                                 | \$153.45    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$153.45                 |
| NEW WINTER REALTY<br>TRUST                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| NEWBURYPORT BREWING<br>CO                             | \$3,343.13  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,343.13               |
| NIGHT SHIFT BREWING,<br>INC.                          | \$5,025.05  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,025.05               |

| <i>Licensee's Name</i>                 | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| NIGHT SHIFT<br>DISTRIBUTING LLC        | \$676.50    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$676.50                 |
| NORTHAMPTON BREWERY<br>LTD             | \$311.77    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$311.77                 |
| NOTCH TAP ROOM, LLC                    | \$288.32    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$288.32                 |
| OAK & IRON BREWING CO<br>INC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| OAK BARREL IMPORTS, LLC                | \$0.00      | \$245.07          | \$19.97          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$265.04                 |
| OLD COLONY BREWING,<br>INC             | \$33.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |
| OLIVE HARVEST LLC                      | \$0.00      | \$46.42           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$46.42                  |
| OLMSTEAD WINE<br>COMPANY LLC           | \$0.00      | \$879.88          | \$68.38          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$948.26                 |
| OSCARITA WEST, LLC                     | \$116.72    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$116.72                 |
| OZ PACIFIC WINES INC                   | \$0.00      | \$4,211.51        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,211.51               |
| PADANARAM WINE CO INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PALIO WINERY INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PANTHER DISTRIBUTING<br>LLC            | \$0.00      | \$74.86           | \$0.83           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$75.69                  |
| PARKER RIVER WINERY<br>INC             | \$0.00      | \$5.23            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.23                   |
| PATRICK BAKER & SONS OF<br>MA INC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PCJ, INC                               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PEMBURY IMPORTERS INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PERCIVAL BEER COMPANY                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PINA CELLARS LP                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PIONEER VALLEY FARM &<br>VINEYARD, LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

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|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| PIRATE DOG BRAND, LLC                   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$383.61                   | \$0.00                          | \$0.00                 | \$0.00       | \$383.61                 |
| PLYMOUTH ROCKS WINE,<br>LLC             | \$0.00       | \$223.84          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$223.84                 |
| POLAR CORP                              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PONY SHACK CIDER, INC.                  | \$0.00       | \$0.00            | \$35.00          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1.50       | \$36.50                  |
| PONZI VINEYARDS LLC                     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PREMIUM EUROPEAN<br>WINES INC           | \$0.00       | \$62.77           | \$4.99           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$67.76                  |
| PRIVATEER<br>INTERNATIONAL LLC          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$3,601.26                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,601.26               |
| PSP MANAGEMENT CO.,<br>LLC              | \$0.00       | \$619.39          | \$33.29          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$652.68                 |
| QUABBIN SKY VINEYARD                    | \$0.00       | \$30.25           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$30.25                  |
| QUALITY BEVERAGE<br>LIMITED PARTNERSHIP | \$116,290.19 | \$44.30           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$19.73      | \$116,354.22             |
| QUEEN BEE VINEYARD INC                  | \$0.00       | \$20.90           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.90                  |
| RAINES                                  | \$0.00       | \$402.77          | \$8.33           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$411.10                 |
| RICHARD J KRUPCZAK                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RIVERWALK BREWING<br>CORPORATION        | \$446.53     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$446.53                 |
| ROARING BROOK<br>VINEYARDS & WINERY     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROBERT CRAIG WINERY                     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROLIVIA INC                             | \$0.00       | \$863.04          | \$99.01          | \$0.00                          | \$290.47                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,252.52               |
| ROWLEY ESTATES LLC                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROYAL CARIBBEAN<br>CRUISES LTD          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RUBISSOW FAMILY WINES<br>LLC            | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| RUBY WINES INC                      | \$14.23     | \$92,632.87       | \$4,802.73       | \$2,245.75                      | \$9,361.82                 | \$0.00                          | \$0.00                 | \$0.00       | \$109,057.40             |
| RUDI & SON WINE IMPORTERS INC       | \$0.00      | \$81.47           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$81.47                  |
| RUNNING BROOK VINEYARD & WINERY INC | \$0.00      | \$103.41          | \$0.00           | \$0.00                          | \$17.52                    | \$0.00                          | \$0.00                 | \$0.00       | \$120.93                 |
| RUSSELL ORCHARDS INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RUSTIC SPIRITS LLC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RYAN WOOD INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$910.04                 |
| SAN MARTINO IMPORTS INC             | \$0.00      | \$5,077.11        | \$441.85         | \$0.00                          | \$223.03                   | \$0.00                          | \$0.00                 | \$0.00       | \$5,741.99               |
| SARAIVA ENTERPRISES INC             | \$0.00      | \$2,939.02        | \$3.33           | \$0.00                          | \$1,669.84                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,612.19               |
| SARMENTO IMPORTS & EXPORTS INC      | \$0.00      | \$8,287.75        | \$0.00           | \$0.00                          | \$1,455.04                 | \$0.00                          | \$0.00                 | \$0.00       | \$9,742.79               |
| SCANTIC RIVER BREWERY               | \$6.60      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.60                   |
| SELECT WINE IMPORTS LLC             | \$2.64      | \$637.05          | \$60.75          | \$0.00                          | \$1,670.30                 | \$0.00                          | \$0.00                 | \$0.34       | \$2,371.08               |
| SEVENTH WAVE BREWING INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SHORT PATH DISTILLERY INC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$718.15                   | \$0.00                          | \$0.00                 | \$0.00       | \$718.15                 |
| SHOVEL TOWN BREWERY, INC            | \$85.67     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$85.67                  |
| SHREEBARR LLC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SKYROC BREWERY, LLC                 | \$75.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$75.90                  |
| SLESAR BROS BREWING COMPANY INC     | \$1,261.72  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,261.72               |
| SOMERVILLE BREWING COMPANY          | \$47.33     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$47.33                  |
| SOUTH SHORE BREWING CO. LLC         | \$147.21    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$147.21                 |
| SPARKLING POINTE, LLC               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |



| <i>Licensee's Name</i>         | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| SPECIALTY MARKETING GROUP INC  | \$0.00      | \$4,403.76        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,403.76               |
| SPINNING SIG LLC               | \$0.00      | \$8.72            | \$0.14           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$8.86                   |
| ST KILLIAN IMPORTING CO INC    | \$1,776.72  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,776.72               |
| STAFFORD                       | \$3.30      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.30                   |
| STEPHEN & WALKER WINERY        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STILL RIVER BREWERY LLC        | \$2.94      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.94                   |
| STILL RIVER WINERY INC         | \$0.00      | \$1.31            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1.31                   |
| STONE COW BREWERY              | \$54.57     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$54.57                  |
| STONEMAN BREWERY LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STORMALONG CIDER LLC           | \$0.00      | \$0.00            | \$998.70         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$998.70                 |
| STRYKER SONOMA WINERY LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STYCKIEWICZ                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SUFFOLK DISTILLING COMPANY LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SULPHUR SPRINGS WINERY LLC     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SUN WHOLESALE INC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SWING OIL BREWERY INC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TABLE & VINE INC               | \$0.00      | \$1,817.01        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,817.01               |
| TBD BREWING LLC                | \$551.79    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$551.79                 |
| TENTH DISTRICT BREWING LLC     | \$33.99     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.99                  |
| THE PIERPONT GROUP LLC         | \$0.00      | \$38.58           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$38.58                  |
| THE SPENCER BREWERY LLC        | \$611.62    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$611.62                 |

| <i>Licensee's Name</i>              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| TIDAL SEAFOOD LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TOLMACH                             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TRAVESSIA LLC                       | \$0.00      | \$24.20           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$24.20                  |
| TREE HOUSE BREWING<br>COMPANY INC   | \$2,896.13  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,896.13               |
| TRILLIUM BREWING<br>COMPANY, LLC    | \$4,502.49  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,502.49               |
| TRIO WINE COMPANY, INC.             | \$0.00      | \$5,623.42        | \$201.66         | \$0.00                          | \$3,393.74                 | \$0.00                          | \$0.00                 | \$0.00       | \$9,218.82               |
| TRIPLE EIGHT DISTILLERY<br>LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TRURO VINEYARDS OF<br>CAPE COD, LLC | \$0.00      | \$1,080.91        | \$0.00           | \$0.00                          | \$839.85                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,920.76               |
| TURKEY SHORE<br>DISTILLERIES LLC    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| UNGER                               | \$3.30      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.30                   |
| UNITED LIQUORS LLC                  | \$2,040.76  | \$109,681.53      | \$4,943.69       | \$21,567.81                     | \$1,583,563.86             | \$0.00                          | \$0.00                 | \$0.00       | \$1,728,567.39           |
| UNITY FARM LLC                      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| V CIRACE & SON INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VIEW FARM LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VODKA INC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$3,974.10                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,161.86               |
| VANDERVALK                          | \$0.00      | \$4.73            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4.73                   |
| VELO SQUARED LLC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VIN DISTRIBUTORS LLC                | \$21.51     | \$314.13          | \$7.72           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$343.36                 |
| VINE IMPORTER INC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VINES & BINES, INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VINEYARD BREWING<br>COMPANY, INC.   | \$136.98    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$136.98                 |

| <i>Licensee's Name</i>                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| VINEYARD ROAD INC                     | \$0.00      | \$4,430.11        | \$493.88         | \$0.00                          | \$271.22                   | \$0.00                          | \$0.00                 | \$0.43       | \$5,195.64               |
| VINLOZANO IMPORTS INC                 | \$0.00      | \$200.07          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$200.07                 |
| VIOLETTE IMPORTS INC                  | \$0.00      | \$259.65          | \$21.81          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$281.46                 |
| W.G. BEST WEINKELLEREI,<br>INC.       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WACHUSETT BREWING<br>COMPANY INC      | \$6,530.30  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6,530.30               |
| WEST COUNTY CIDER LLC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$2.13       | \$2.13                   |
| WESTFIELD RIVER<br>BREWING CO,LLC.    | \$108.90    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$108.90                 |
| WESTPORT RIVERS INC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WILLIAMS DISTRIBUTING<br>COMPANY INC  | \$55,813.09 | \$108.04          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$10.72      | \$55,931.85              |
| WILLOW SPRING<br>VINEYARDS, LLC       | \$0.00      | \$18.80           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$18.80                  |
| WINE ADVENTURES INC                   | \$0.00      | \$161.15          | \$9.10           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$170.25                 |
| WINE-CASK IMPORTS INC                 | \$0.00      | \$624.29          | \$21.21          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$645.50                 |
| WIN-IT-TOO, INC.                      | (\$109.60)  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | (\$109.60)               |
| WORLD WIDE WINE OF<br>NEW ENGLAND LLC | \$43.91     | \$46.86           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$90.77                  |
| WORMTOWN BREWERY,<br>LLC              | \$4,883.44  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,883.44               |
| YANKEE DISTRIBUTION,<br>LLC           | \$0.00      | \$805.20          | \$81.54          | \$8.11                          | \$77.56                    | \$0.00                          | \$0.00                 | \$0.00       | \$972.41                 |
| YANKEE SPIRITS INC                    | \$41.28     | \$160.45          | \$1.33           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$203.06                 |
| YIANNIS DISTRIBUTING CO               | \$355.68    | \$708.53          | \$8.88           | (\$14.38)                       | \$1,330.90                 | \$0.00                          | \$0.00                 | \$6.22       | \$2,471.13               |
| ZAMIAH RESTAURANT<br>CORP             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ZD WINES LLC                          | \$0.00      | \$5.89            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.89                   |

| <i>Licensee's Name</i>                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| ZOLL BROTHERS PRIVATE<br>CELLARS LLC. | \$0.00      | \$31.13           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$31.13                  |