



# Massachusetts Department of Revenue

## Alcoholic Beverages Revenue Report

March 01, 2017 - March 31, 2017

Run by: garciae

Report Run Date: March 22, 2018

|               | <i>Malt</i>    | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---------------|----------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| <b>Totals</b> | \$1,114,299.15 | \$1,435,703.44    | \$78,698.76      | \$42,172.09                     | \$4,729,008.94             | \$26,381.40                     | \$0.00                 | \$5,633.29   | \$7,431,897.07           |

| <i>Licensee's Name</i>                    | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| 1620 WINERY CORPORATION                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 1776 BREWING COMPANY, INC.                | \$717.90    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$717.90                 |
| 21ST CENTURY FOODS INC                    | \$0.00      | \$1.65            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1.65                   |
| 24 NEW STREET RESTAURANT LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 3 CROSS BREWING COMPANY                   | \$33.70     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.70                  |
| 44 BROADWAY RESTAURANT GROUP INC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 7TH SETTLEMENT SOUTH LLC                  | \$146.90    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$146.90                 |
| A J LUKES IMPORTING & DISTRUBUTING CO INC | \$0.00      | \$18.31           | \$0.00           | \$4.87                          | \$382.22                   | \$0.00                          | \$0.00                 | \$0.00       | \$412.67                 |
| A W MCMULLEN CO INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| AARONAP CELLARS LLC                       | \$0.00      | \$22.00           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.00                  |
| ABACUS DISTRIBUTING, LLC                  | \$1,389.63  | \$3,609.37        | \$126.24         | \$887.84                        | \$13,735.41                | \$0.00                          | \$0.00                 | \$1.31       | \$20,126.57              |
| ABANDONED BUILDING BREWERY LLC            | \$221.10    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$221.10                 |
| ADONNA IMPORTS, LLC                       | \$0.00      | \$15.71           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$15.71                  |

| <i>Licensee's Name</i>                      | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| AEL DISTILLERIES, INC                       | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$60.75                    | \$0.00                          | \$0.00                 | \$0.00       | \$60.75                  |
| AKG DISTRIBUTORS INC                        | \$0.00       | \$215.08          | \$0.00           | \$0.00                          | \$16.12                    | \$0.00                          | \$0.00                 | \$0.00       | \$231.20                 |
| ALFALFA FARM INC                            | \$0.00       | \$16.50           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$16.50                  |
| AMISTA VINEYARDS, INC.                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ANDREW LANE CO INC                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| AP WINE IMPORTS INC                         | \$0.00       | \$513.46          | \$13.04          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$526.50                 |
| AP WINE WHOLESALERS LLC                     | \$0.00       | \$130.35          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$130.35                 |
| ARAGOSO CORP                                | \$48.19      | \$91.42           | \$16.78          | \$0.00                          | \$1,052.34                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,208.73               |
| ARBORWAY IMPORTS INC                        | (\$2,267.01) | \$2,848.93        | \$89.87          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$671.79                 |
| ARCPOINT BREWING<br>COMPANY                 | \$0.55       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.55                   |
| ARTIFACT LLC                                | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$71.85      | \$71.85                  |
| ARTISAN BEVERAGE<br>COOPERATIVE INC         | \$0.00       | \$713.90          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$713.90                 |
| ASTRALUNA, LLC                              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$210.24                   | \$0.00                          | \$0.00                 | \$0.00       | \$210.24                 |
| ATLANTIC IMPORTING<br>COMPANY INC           | \$15,164.03  | \$24,787.95       | \$866.60         | \$382.80                        | \$13,000.50                | \$0.00                          | \$0.00                 | \$276.51     | \$54,895.54              |
| ATLAS DISTRIBUTING INC                      | \$73,770.06  | \$32.69           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$45.91      | \$73,848.66              |
| ATLAS LIQUORS INC                           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ATOMIC IMPORTS &<br>EXPORT INC              | \$0.00       | \$550.29          | \$0.00           | \$0.00                          | \$3,194.03                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,744.32               |
| AUGUST A BUSCH & CO OF<br>MASSACHUSETTS INC | \$140,485.88 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$43.13      | \$140,529.01             |
| BACCHUS IMPORTS LLC                         | \$0.00       | \$174.57          | \$28.29          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$202.86                 |
| BAD MARTHA FARMER'S<br>BREWERY, LLC         | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BADOUX LOUNGE, LLC                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

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|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BANTAM CIDER COMPANY                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$162.98     | \$162.98                 |
| BARREL HOUSE Z, LLC                  | \$314.49    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$314.49                 |
| BAY STATE BREWING<br>COMPANY, INC.   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BAYSTATE WINE COMPANY                | \$178.68    | \$27,905.31       | \$354.51         | \$412.54                        | \$23,602.06                | \$0.00                          | \$0.00                 | \$0.00       | \$52,567.08              |
| BEAR AND BRAMBLE<br>BREWING CO LLC   | \$2.60      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.60                   |
| BEAR SWAMP ORCHARD                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BEAVER POND DISTILLERY,<br>INC       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BERKSHIRE BREWING<br>COMPANY INC     | \$3,774.87  | \$208.72          | \$315.20         | \$0.00                          | \$2,283.23                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,148.71               |
| BERKSHIRE MOUNTAIN<br>BREWERS INC    | \$281.03    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$281.03                 |
| BERKSHIRE MOUNTAIN<br>DISTILLERS INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$1,539.97                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,539.97               |
| BERKSHIRE WINERY LLC                 | \$0.00      | \$34.65           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$34.65                  |
| BLACK BIRCH VINEYARD<br>LLC          | \$0.00      | \$109.74          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$109.74                 |
| BLACK HAT BREW WORKS<br>LLC          | \$60.36     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$60.36                  |
| BLACK SHEEP BREWING<br>COMPANY       | \$555.47    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$555.47                 |
| BLUE COAST BEVERAGES,<br>INC.        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOG IRON BREWING, LLC                | \$272.82    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$272.82                 |
| BONE UP BREWING<br>COMPANY LLC       | \$75.35     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$75.35                  |
| BOSTON BEER CORP                     | \$55,255.56 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1,994.96   | \$57,250.52              |
| BOSTON HARBOR<br>DISTILLERY          | \$0.00      | \$0.00            | \$0.00           | \$58.85                         | \$296.10                   | \$0.00                          | \$0.00                 | \$0.00       | \$354.95                 |

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|--------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BOSTON HELIOS                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOSTON WINE CO LTD             | \$0.00       | \$22,016.62       | \$1,759.83       | \$0.00                          | \$757.76                   | \$0.00                          | \$0.00                 | \$0.00       | \$24,534.21              |
| BOSTON WINERY LLC              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BOTTLES & BARRELS, LTD.        | \$0.00       | \$42.34           | \$0.00           | \$0.00                          | \$12.80                    | \$0.00                          | \$0.00                 | \$3.38       | \$58.52                  |
| BRADFORD DISTILLERY,<br>LLC    | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$110.76                   | \$0.00                          | \$0.00                 | \$0.00       | \$110.76                 |
| BRAZO FUERTE<br>BEVERAGES LLC  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BREW PRACTITIONERS LLC         | \$59.40      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$59.40                  |
| BREWMASTERS TAVERN,<br>LTD.    | \$454.48     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$454.48                 |
| BRICK & FEATHER<br>BREWERY INC | \$111.58     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$111.58                 |
| BRIGHT IDEAS BREWING<br>LLC    | \$85.77      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$85.77                  |
| BROCKTON LIQUORS INC           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$3,021.30                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,021.30               |
| BROKEN CREEK VINEYARD,<br>LLC  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BRYTER ESTATES LLC             | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BUILDING 8 BREWING INC         | \$411.13     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$411.13                 |
| BULLY BOY DISTILLERS,<br>LLC   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$4,112.65                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,112.65               |
| BURKE DISTRIBUTING CO.<br>LLC  | \$122,394.96 | \$185.52          | \$0.00           | \$428.12                        | \$15,073.70                | \$0.00                          | \$0.00                 | \$395.94     | \$138,478.24             |
| BUZZARDS BAY BREWING<br>INC    | \$215.82     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$215.82                 |
| BWBC I LLC                     | \$911.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$911.00                 |
| C.N. SMITH FARM INC.           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.62       | \$0.62                   |
| CAFÉ EUROPA LLC                | \$0.00       | \$1,984.84        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,984.84               |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| CAMBRIDGE BREWING COMPANY, INC          | \$435.60    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$435.60                 |
| CAMERON'S WINERY LLC                    | \$0.00      | \$39.60           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$39.60                  |
| CAPE ANN BREWING COMPANY INC            | \$443.62    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$443.62                 |
| CAPE COD BEER, INC.                     | \$893.05    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$893.05                 |
| CAPE COD WHOLESALE WINE & SPIRITS INC   | \$0.00      | \$1,655.46        | \$5.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,660.46               |
| CAPE COD WINERY, INC.                   | \$0.00      | \$15.51           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$15.51                  |
| CARNIVAL LICENSE HOLDINGS LIMITED       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CARPE VINUM, LLC                        | \$0.00      | \$90.57           | \$2.35           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$92.92                  |
| CARR                                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$20.25                    | \$0.00                          | \$0.00                 | \$0.45       | \$20.70                  |
| CASTILLO BEER WINE AND LIQUORS LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CASTLE ISLAND BREWING COMPANY LL C      | \$1,820.45  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,820.45               |
| CELEBRITY CRUISES INC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CELLARBRATION INC                       | \$0.00      | \$39.23           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$39.23                  |
| CHARLES RIVER WINE COMPANY INC          | \$0.00      | \$2,149.12        | \$89.87          | \$0.00                          | \$105.91                   | \$0.00                          | \$0.00                 | \$0.00       | \$2,344.90               |
| CISCO BREWERS INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CLAPP                                   | \$0.00      | \$104.18          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$104.18                 |
| CLASSIC WINE IMPORTS INC                | \$0.00      | \$40,585.24       | \$2,133.50       | \$187.61                        | \$2,117.84                 | \$0.00                          | \$0.00                 | \$0.00       | \$45,024.19              |
| COASTAL VINEYARDS                       | \$0.00      | \$10.56           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$10.56                  |
| COIMBRA IMPORTS & EXPORTS INC           | \$0.00      | \$3,915.09        | \$9.16           | \$0.00                          | \$6,457.00                 | \$0.00                          | \$0.00                 | \$0.00       | \$10,381.25              |
| COLONIAL WHOLESALE BEVERAGE CORPORATION | \$59,591.05 | \$70.53           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$133.44     | \$59,795.02              |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| COMMERCIAL<br>DISTRIBUTING COMPANY<br>INC | \$48,194.02 | \$21.95           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$40.53      | \$48,256.50              |
| COMMONWEALTH WINE &<br>SPIRITS, LLC       | \$77.48     | \$272,734.59      | \$18,504.54      | \$0.00                          | \$169,717.85               | \$0.00                          | \$0.00                 | \$0.00       | \$461,034.46             |
| CONCORD BREWERY, INC                      | \$235.79    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$235.79                 |
| CONSUMER PRODUCT<br>DISTRIBUTORS INC      | \$0.00      | \$668.85          | \$69.91          | \$13.08                         | \$9,061.27                 | \$0.00                          | \$0.00                 | \$0.00       | \$9,813.11               |
| CONTESSA IMPORTS LLC                      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| COUNTRY CANDLE CO INC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CRAFT BEER GUILD LLC                      | \$43,337.52 | \$1,479.41        | \$0.00           | \$0.00                          | \$2,054.57                 | \$0.00                          | \$0.00                 | \$204.73     | \$47,130.86              |
| CRAFT COLLECTIVE INC                      | \$1,989.81  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$17.61      | \$2,007.42               |
| CRAFTLIFE BREWING<br>COMPANY LLC          | \$197.32    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$197.32                 |
| CRAFTROOTS BREWING,<br>LLC                | \$80.85     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$80.85                  |
| CRAVE MEAD LLC                            | \$0.00      | \$47.30           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$47.30                  |
| CS WHOLESALE LIQUORS<br>INC               | \$2.40      | \$0.00            | \$0.00           | \$139.04                        | \$1,028.13                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,169.57               |
| CTO CHF PARTNERS                          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CUNAT PREMIUM<br>VINEYARDS LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| D B WINES SELECTION INC                   | \$0.00      | \$1,433.36        | \$56.65          | \$0.00                          | \$38.56                    | \$0.00                          | \$0.00                 | \$0.00       | \$1,528.57               |
| DAMNATION ALLEY<br>DISTILLERY, LLC        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$43.38                    | \$0.00                          | \$0.00                 | \$0.00       | \$43.38                  |
| DEACON GILES INC                          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$293.69                   | \$0.00                          | \$0.00                 | \$0.00       | \$293.69                 |
| DEAD PINE WHOLESALE,<br>LLC               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,155.30               |
| DECORFOOD ART USA<br>CORP                 | \$0.00      | \$290.08          | \$5.41           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$295.49                 |

| <i>Licensee's Name</i>               | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| DEMARSICO'S WINE<br>CELLAR, LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DEVIL'S PURSE BREWING<br>COMPANY LLC | \$172.43    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$172.43                 |
| DIONYSUS ACQUISITION<br>LLC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DIRTY WATER DISTILLERY<br>LLC        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$258.39                   | \$0.00                          | \$0.00                 | \$0.00       | \$258.39                 |
| DORCHESTER BEER<br>HOLDINGS LLC      | \$1,287.54  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,287.54               |
| DOWN THE ROAD<br>BREWERY INC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DOWNEAST CIDER LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1,110.84   | \$1,110.84               |
| E.T. VINEYARDS                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ELEMENT BREWING<br>COMPANY LLC       | \$32.64     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$32.64                  |
| ELITE LOUNGE LLC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ENO MASSACHUSETTS INC                | \$0.00      | \$205.56          | \$39.53          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$245.09                 |
| ESSEX ENTITIES INC.                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| EXHIBIT "A" BREWING<br>COMPANY, INC. | \$681.85    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$681.85                 |
| F X MAGNER SELECTIONS<br>INC         | \$0.00      | \$1,116.71        | \$87.14          | \$0.00                          | \$192.58                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,396.43               |
| FANTASY FINE WINES<br>CORP.          | \$0.00      | \$1,327.27        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,327.27               |
| FAR FROM THE TREE LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$159.82     | \$159.82                 |
| FIRST BOSTON TENPIN INC              | \$49.50     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$49.50                  |
| FIRST CRUSH WINERY CAPE<br>COD LLC   | \$0.00      | \$154.23          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$154.23                 |
| FLYING DREAMS BREWING<br>CO., LLC    | \$103.02    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$103.02                 |

| <i>Licensee's Name</i>                 | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| FRANKLIN COUNTY<br>BREWING COMPANY INC | \$188.10    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$188.10                 |
| G BARBOZA INC                          | \$43.22     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$43.22                  |
| GANDONA INC                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GARY E. KLINE                          | \$0.00      | \$166.72          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$166.72                 |
| GENTILE BREWING<br>COMPANY LLC         | \$54.48     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$54.48                  |
| GENUINE WINE<br>SELECTIONS, INC.       | \$0.00      | \$614.60          | \$6.66           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$621.26                 |
| GIRARDI DISTRIBUTORS<br>LLC            | \$32,226.03 | \$14.97           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$16.95      | \$32,257.95              |
| GLASS BOTTOM BREWERY,<br>LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GLOBAL WINES, INC.                     | \$0.00      | \$2,929.80        | \$440.66         | \$0.00                          | \$9.64                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,380.10               |
| GODARD'S RED HEN FARM,<br>LLC          | \$0.00      | \$81.52           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$81.52                  |
| GRAHAM FARMHOUSE LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GRAND HILL FARM INC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GRANDTEN DISTILLING,<br>LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$1,154.66                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,154.66               |
| GRAPE EXPECTATION INC                  | \$0.00      | \$678.62          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$678.62                 |
| GRAPE ISLAND INC                       | \$0.00      | \$185.35          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$185.35                 |
| GUIDO & SON ITALIAN<br>IMPORTS         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HANGTIME WHOLESALE<br>WINE COMPANY     | \$0.00      | \$1,222.65        | \$31.62          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,254.27               |
| HARDWICK VINEYARDS &<br>WINERY         | \$0.00      | \$291.50          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$291.50                 |
| HARPOON DISTRIBUTING<br>CO INC         | \$16,348.39 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$106.70     | \$16,455.09              |



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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| HARVARD CIDER<br>COMPANY LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HAVERHILL BREWERY INC                               | \$355.08    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$355.08                 |
| HEADWATER CIDER, INC                                | \$0.00      | \$17.88           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$17.88                  |
| HEAVENLY SPIRITS, LLC                               | \$0.00      | \$7.19            | \$0.00           | \$0.00                          | \$639.12                   | \$0.00                          | \$0.00                 | \$0.17       | \$668.95                 |
| HENRY AND FRAN<br>BREWING COMPANY, LLC              | \$17.14     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$17.14                  |
| HERB LAMB VINEYARDS,<br>LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HILLTOP<br>ORCHARDS/GROVE STREET<br>ENTERPRISES INC | \$0.00      | \$48.23           | \$20.59          | \$0.00                          | \$44.71                    | \$0.00                          | \$0.00                 | \$2.99       | \$116.52                 |
| HITCHCOCK BREWING CO.<br>LLC                        | \$139.70    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$139.70                 |
| HOG ISLAND BEER<br>COMPANY, LLC                     | \$128.70    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$128.70                 |
| HOGSHEAD WINE CO LLC                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HOMEFIELD BREWING LLC                               | \$17.03     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$17.03                  |
| HOMESTEAD HARD CIDER<br>LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$35.69      | \$35.69                  |
| HONEST WEIGHT ARTISTAN<br>BEER LLC                  | \$147.57    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$147.57                 |
| HOPSTERS LLC  | \$173.25    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$173.25                 |
| HORIZON BEVERAGE<br>COMPANY INC                     | \$31,852.92 | \$297,038.74      | \$15,636.98      | \$8,941.40                      | \$1,704,547.88             | \$0.00                          | \$0.00                 | \$118.13     | \$2,068,386.62           |
| HOUSE BEAR BREWING LLC                              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HPBC INC  | \$408.18    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$408.18                 |
| HUB BEVERAGE LLC                                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$193.81                   | \$0.00                          | \$0.00                 | \$0.00       | \$193.81                 |
| HUB WINE CORPORATION                                | \$0.00      | \$12,418.38       | \$1,099.06       | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$13,517.44              |
| IANNONI   | \$0.00      | \$242.81          | \$30.51          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$273.32                 |

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|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| IDEAL WINE & SPIRITS CO<br>INC               | \$0.00      | \$6,411.28        | \$547.53         | \$0.00                          | \$1,386.54                 | \$0.00                          | \$0.00                 | \$0.97       | \$8,346.32               |
| IDLE HANDS CRAFT ALES<br>LLC                 | \$280.81    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$280.81                 |
| INDEPENDENT<br>FERMENTATIONS<br>BREWING, LLC | \$65.15     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$65.15                  |
| INDIGNANT BREWING CO<br>LLC                  | \$136.31    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$136.31                 |
| IROKOS GROUP LLC                             | \$0.00      | \$167.38          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.13       | \$167.51                 |
| IRON DUKE BREWING LLC                        | \$407.06    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$407.06                 |
| ITALIAN WINE TRADERS,<br>LLC                 | \$0.00      | \$0.00            | \$0.00           | \$425.43                        | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$425.43                 |
| J MONIZ COMPANY INC                          | \$0.00      | \$620.57          | \$0.00           | \$0.00                          | \$225.59                   | \$0.00                          | \$0.00                 | \$0.00       | \$846.16                 |
| JACKS ABBY BREWING LLC                       | \$9,280.19  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9,280.19               |
| JEFFREY D. MORSE AND<br>BRADFORD K. MORSE    | \$5.27      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.27                   |
| JH RESTAURANT<br>FRAMINGHAM LLC              | \$182.32    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$182.32                 |
| JOHN & CAROLYN<br>WHEELER                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.84       | \$0.84                   |
| JOHNSON BROTHERS OF<br>MASS INC              | \$0.00      | \$13,319.43       | \$829.49         | \$194.23                        | \$11,565.25                | \$0.00                          | \$0.00                 | \$0.00       | \$25,999.08              |
| JSTIL LLC                                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$481.46                   | \$0.00                          | \$0.00                 | \$0.00       | \$481.46                 |
| K T LIQUOR WHOLESALE<br>INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$263.25                   | \$0.00                          | \$0.00                 | \$0.00       | \$263.25                 |
| KAPPYS IMPORTING & DIST<br>CO INC            | \$112.79    | \$4,520.78        | \$136.47         | \$150.82                        | \$9,416.74                 | \$0.00                          | \$0.00                 | \$0.86       | \$14,338.46              |
| KOSINSKI                                     | \$0.00      | \$7.48            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$7.48                   |
| KP DESIGN COMPANY                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| KRETSCHMANN BREWING<br>COMPANY, LLC          | \$14.85     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$14.85                  |

| <i>Licensee's Name</i>                                  | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| KUTCH WINES INC   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| L & T ABRUZZI WINE LLC                                  | \$0.00       | \$11.28           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$11.28                  |
| L KNIFE & SON INC                                       | \$122,905.67 | \$141.10          | \$0.00           | \$0.00                          | \$923.97                   | \$0.00                          | \$0.00                 | \$426.50     | \$124,397.24             |
| LA CANTINA WINERY<br>COMPANY                            | \$0.00       | \$26.40           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$26.40                  |
| LAMONTAGNE  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.96       | \$0.96                   |
| LAMPLIGHTER BREWING<br>CO LLC                           | \$612.73     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$612.73                 |
| LAZY VALLEY WINERY INC                                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$189.95                 |
| LD HOLDINGS LLC   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LEFTY'S BREWING<br>COMPANY                              | \$534.60     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$534.60                 |
| LEGACY VINTNERS, INC                                    | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LES TROIS EMME<br>VINEYARD AND WINERY,<br>LLC           | \$0.00       | \$12.79           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$12.79                  |
| LESLIE J. WILCOX<br>WHOLESALE                           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LEXINGTON CONSULTING<br>GROUP INC                       | \$0.00       | \$151.11          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$151.11                 |
| Longbow Distribution<br>LLC                             | \$511.35     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$511.35                 |
| LOOKOUT HARD CIDER LLC                                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$34.42      | \$34.42                  |
| LORD HOBO BREWING<br>COMPANY LLC                        | \$2,842.13   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,842.13               |
| LORI PERKINS & DAVID<br>LECLAIRE DBA HOME<br>FRUIT WINE | \$0.00       | \$17.16           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$17.16                  |
| LOST ELM BREWING<br>COMPANY LLP                         | \$16.01      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$16.01                  |
| LOWER FALLS WINE CO INC                                 | \$0.00       | \$197.07          | \$4.44           | \$0.00                          | \$305.80                   | \$0.00                          | \$0.00                 | \$0.00       | \$627.42                 |

| <i>Licensee's Name</i>                             | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| LUIZS GROCERY & LIQUOR<br>INC                      | \$0.00      | \$1,854.46        | \$0.00           | \$0.00                          | \$1,096.86                 | \$0.00                          | \$0.00                 | \$0.00       | \$2,951.32               |
| MACARI VINEYARDS AND<br>WINERY LTD.                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MALT ZAPBULLEN INC.                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARCO VITTOZZI                                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARIPOSA PARTNERS, LLC                             | \$0.00      | \$10.46           | \$0.00           | \$0.00                          | \$52.16                    | \$0.00                          | \$0.00                 | \$0.00       | \$62.62                  |
| MARTHA'S VINEYARD<br>DISTILLING COM                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$38.88                    | \$0.00                          | \$0.00                 | \$0.00       | \$38.88                  |
| MARTIGNETTI GROCERY<br>CO INC                      | \$0.00      | \$176,745.92      | \$12,464.95      | \$36.48                         | \$35,627.79                | \$0.00                          | \$0.00                 | \$5.72       | \$225,192.94             |
| MARTIN FARM WINERY                                 | \$0.00      | \$10.45           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$10.45                  |
| MASS BAY BREWING<br>COMPANY INC                    | \$9,224.25  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9,224.25               |
| MASSACHUSETTS<br>BEVERAGE ALLIANCE LLC             | \$7,722.86  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$59.14      | \$7,782.00               |
| MASTER BRANDS<br>MASSACHUSETTS LLC                 | \$0.00      | \$347.48          | \$0.00           | \$0.00                          | \$52.12                    | \$0.00                          | \$0.00                 | \$0.00       | \$399.60                 |
| MATCHVINO WHOLESALE<br>LLC.                        | \$0.00      | \$22.21           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.21                  |
| MAYFLOWER BREWING<br>COMPANY, LLC                  | \$1,803.41  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,803.41               |
| MBJ WINES  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MEDUSA BREWING<br>COMPANY, INC.                    | \$336.69    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$336.69                 |
| MENDOZA PVE WINES LTD.                             | \$0.00      | \$22.23           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.23                  |
| MERCURY BREWING AND<br>DISTRIBUTION COMPANY<br>INC | \$6,913.47  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6,913.47               |
| MERRIMACK ALE LLC                                  | \$36.30     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$36.30                  |
| MERRIMACK VALLEY<br>DISTR CO INC                   | \$65,293.59 | \$562.01          | \$0.00           | \$119.89                        | \$1,262.71                 | \$0.00                          | \$0.00                 | \$82.02      | \$67,320.22              |

| <i>Licensee's Name</i>                                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| METEOR VINEYARD LLC                                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MILTONS DISTRIBUTING CO<br>INC                        | \$558.20    | \$37,106.77       | \$2,242.17       | \$89.35                         | \$4,457.39                 | \$0.00                          | \$0.00                 | \$26.45      | \$44,480.33              |
| MISE INC  | \$0.00      | \$955.64          | \$4.85           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$960.49                 |
| MOBY DICK BREWING<br>COMPANY INC                      | \$114.80    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$114.80                 |
| MONSIEUR TOUTON<br>SELECTIONS OF<br>MASSACHUSETTS LTD | \$0.00      | \$12,650.47       | \$1,609.72       | \$0.00                          | \$286.46                   | \$0.00                          | \$0.00                 | \$0.29       | \$14,546.94              |
| MOON HILL BREWING CO<br>INC                           | \$147.51    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$147.51                 |
| MOUNT WARNER<br>VINEYARDS LLC                         | \$0.00      | \$20.35           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.35                  |
| MS WALKER<br>INCORPORATED                             | \$0.00      | \$147,894.95      | \$8,747.01       | \$8,056.51                      | \$648,207.57               | \$0.00                          | \$0.00                 | \$0.00       | \$813,180.25             |
| MUCCI IMPORTS LLC                                     | \$0.00      | \$459.09          | \$96.67          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$555.76                 |
| MYSTIC BREWERY LLC                                    | \$416.23    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$416.23                 |
| NANTUCKET VINEYARD,<br>LLC                            | \$0.00      | \$159.82          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$159.82                 |
| NASHOBA VALLEY SPIRITS<br>LTD                         | \$0.00      | \$410.11          | \$0.00           | \$0.00                          | \$146.33                   | \$0.00                          | \$0.00                 | \$0.59       | \$557.03                 |
| NATIONAL RAILROAD<br>PASSENGER CORP.                  | \$35.77     | \$92.34           | \$0.00           | \$0.00                          | \$128.00                   | \$0.00                          | \$0.00                 | \$0.00       | \$256.11                 |
| NAVIGATION BREWING<br>COMPANY, INC                    | \$44.55     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$44.55                  |
| NEW CITY BREWERY, LLC                                 | \$138.60    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$138.60                 |
| NEW WINTER REALTY<br>TRUST                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| NEWBURYPORT BREWING<br>CO                             | \$2,642.28  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,642.28               |
| NIGHT SHIFT BREWING,<br>INC.                          | \$5,192.35  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,192.35               |

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|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| NIGHT SHIFT<br>DISTRIBUTING LLC        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| NORTHAMPTON BREWERY<br>LTD             | \$212.53    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$212.53                 |
| NOTCH TAP ROOM, LLC                    | \$125.76    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$125.76                 |
| OAK & IRON BREWING CO<br>INC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| OAK BARREL IMPORTS, LLC                | \$250.37    | \$299.35          | \$16.64          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.07       | \$566.43                 |
| OLD COLONY BREWING,<br>INC             | \$33.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |
| OLIVE HARVEST LLC                      | \$0.00      | \$128.15          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$128.15                 |
| OLMSTEAD WINE<br>COMPANY LLC           | \$0.00      | \$601.93          | \$60.75          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$662.68                 |
| OSCARITA WEST, LLC                     | \$118.40    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$118.40                 |
| OZ PACIFIC WINES INC                   | \$0.00      | \$4,968.00        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,968.00               |
| PADANARAM WINE CO INC                  | \$0.00      | \$2.75            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.75                   |
| PALIO WINERY INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PANTHER DISTRIBUTING<br>LLC            | \$0.00      | \$168.04          | \$2.49           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$170.53                 |
| PARKER RIVER WINERY<br>INC             | \$0.00      | \$7.41            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$7.41                   |
| PATRICK BAKER & SONS OF<br>MA INC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PCJ, INC                               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PEMBURY IMPORTERS INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PERCIVAL BEER COMPANY                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PINA CELLARS LP                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PIONEER VALLEY FARM &<br>VINEYARD, LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                  | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| PIRATE DOG BRAND, LLC                   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$56.49                    | \$0.00                          | \$0.00                 | \$0.00       | \$56.49                  |
| PLYMOUTH ROCKS WINE,<br>LLC             | \$0.00       | \$142.68          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$142.68                 |
| POLAR CORP                              | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PONY SHACK CIDER, INC.                  | \$0.00       | \$0.00            | \$35.00          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$35.00                  |
| PONZI VINEYARDS LLC                     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PREMIUM EUROPEAN<br>WINES INC           | \$0.00       | \$18.31           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$18.31                  |
| PRIVATEER<br>INTERNATIONAL LLC          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$1,981.18                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,981.18               |
| PSP MANAGEMENT CO.,<br>LLC              | \$0.00       | \$982.05          | \$51.59          | \$0.00                          | \$4.61                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,038.25               |
| QUABBIN SKY VINEYARD                    | \$0.00       | \$10.45           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$10.45                  |
| QUALITY BEVERAGE<br>LIMITED PARTNERSHIP | \$135,007.69 | \$41.69           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$28.19      | \$135,077.57             |
| QUEEN BEE VINEYARD INC                  | \$0.00       | \$9.02            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9.02                   |
| RAINES                                  | \$0.00       | \$396.66          | \$3.71           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$400.37                 |
| RICHARD J KRUPCZAK                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RIVERWALK BREWING<br>CORPORATION        | \$326.08     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$326.08                 |
| ROARING BROOK<br>VINEYARDS & WINERY     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROBERT CRAIG WINERY                     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROLIVIA INC                             | \$0.00       | \$858.47          | \$97.34          | \$0.00                          | \$326.84                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,282.65               |
| ROWLEY ESTATES LLC                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROYAL CARIBBEAN<br>CRUISES LTD          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RUBISSOW FAMILY WINES<br>LLC            | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| RUBY WINES INC                      | \$24.89     | \$121,082.68      | \$4,054.68       | \$1,020.25                      | \$9,183.93                 | \$0.00                          | \$0.00                 | \$0.00       | \$135,366.43             |
| RUDI & SON WINE IMPORTERS INC       | \$0.00      | \$78.88           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$78.88                  |
| RUNNING BROOK VINEYARD & WINERY INC | \$0.00      | \$22.01           | \$0.00           | \$0.00                          | \$24.07                    | \$0.00                          | \$0.00                 | \$0.00       | \$46.08                  |
| RUSSELL ORCHARDS INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RUSTIC SPIRITS LLC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RYAN WOOD INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,119.14               |
| SAN MARTINO IMPORTS INC             | \$0.00      | \$5,570.54        | \$548.87         | \$0.00                          | \$145.76                   | \$0.00                          | \$0.00                 | \$0.00       | \$6,265.17               |
| SARAIVA ENTERPRISES INC             | \$0.00      | \$2,828.30        | \$6.66           | \$0.00                          | \$1,535.84                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,370.80               |
| SARMENTO IMPORTS & EXPORTS INC      | \$0.00      | \$4,899.04        | \$0.00           | \$0.00                          | \$1,518.18                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,417.22               |
| SCANTIC RIVER BREWERY               | \$3.56      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.56                   |
| SELECT WINE IMPORTS LLC             | \$3.93      | \$806.37          | \$46.60          | \$0.00                          | \$1,473.75                 | \$0.00                          | \$0.00                 | \$0.20       | \$2,330.85               |
| SEVENTH WAVE BREWING INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SHORT PATH DISTILLERY INC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$727.79                   | \$0.00                          | \$0.00                 | \$0.00       | \$727.79                 |
| SHOVEL TOWN BREWERY, INC            | \$68.74     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$68.74                  |
| SHREEBARR LLC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SKYROC BREWERY, LLC                 | \$61.22     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$61.22                  |
| SLESAR BROS BREWING COMPANY INC     | \$1,133.91  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,133.91               |
| SOMERVILLE BREWING COMPANY          | \$107.53    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$107.53                 |
| SONOMA WINE GROUP, LLC              | \$0.00      | \$46.92           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$46.92                  |
| SOUTH SHORE BREWING CO. LLC         | \$30.03     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$30.03                  |



| <i>Licensee's Name</i>            | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-----------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| SPARKLING POINTE, LLC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SPECIALTY MARKETING<br>GROUP INC  | \$0.00      | \$3,936.31        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,936.31               |
| SPINNING SIG LLC                  | \$0.00      | \$2.62            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.62                   |
| ST KILLIAN IMPORTING CO<br>INC    | \$1,264.31  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,264.31               |
| STAFFORD                          | \$6.60      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.60                   |
| STEPHEN & WALKER<br>WINERY        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STILL RIVER BREWERY LLC           | \$3.48      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.48                   |
| STILL RIVER WINERY INC            | \$0.00      | \$22.94           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.94                  |
| STONE COW BREWERY                 | \$104.53    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$104.53                 |
| STONEMAN BREWERY LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STRYKER SONOMA<br>WINERY LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| STYCKIEWICZ                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SUFFOLK DISTILLING<br>COMPANY LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SULPHUR SPRINGS WINERY<br>LLC     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SUN WHOLESALE INC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SWING OIL BREWERY INC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TABLE & VINE INC                  | \$0.00      | \$588.45          | \$0.00           | \$0.00                          | \$422.21                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,044.84               |
| TBD BREWING LLC                   | \$931.12    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$931.12                 |
| TENTH DISTRICT BREWING<br>LLC     | \$41.05     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$41.05                  |
| THE PIERPONT GROUP LLC            | \$0.00      | \$52.31           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$52.31                  |
| THE SPENCER BREWERY<br>LLC        | \$661.06    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$661.06                 |

| <i>Licensee's Name</i>              | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| TIDAL SEAFOOD LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TOLMACH                             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TRAVESSIA LLC                       | \$0.00      | \$142.45          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$142.45                 |
| TREE HOUSE BREWING<br>COMPANY INC   | \$3,561.70  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,561.70               |
| TRILLIUM BREWING<br>COMPANY, LLC    | \$4,150.24  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4,150.24               |
| TRIO WINE COMPANY, INC.             | \$0.00      | \$5,346.88        | \$130.78         | \$0.00                          | \$3,899.63                 | \$0.00                          | \$0.00                 | \$0.00       | \$9,377.29               |
| TRIPLE EIGHT DISTILLERY<br>LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TRURO VINEYARDS OF<br>CAPE COD, LLC | \$0.00      | \$440.91          | \$0.00           | \$0.00                          | \$412.33                   | \$0.00                          | \$0.00                 | \$0.00       | \$853.24                 |
| UNGER                               | \$3.30      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.30                   |
| UNITED LIQUORS LLC                  | \$2,125.98  | \$138,086.98      | \$4,113.05       | \$20,622.98                     | \$2,005,410.05             | \$0.00                          | \$0.00                 | \$0.00       | \$2,179,336.00           |
| UNITY FARM LLC                      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| V CIRACE & SON INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VIEW FARM LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VODKA INC                    | \$0.00      | \$2.62            | \$0.00           | \$0.00                          | \$3,259.97                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,291.47               |
| VANDERVALK                          | \$0.00      | \$33.00           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |
| VANISHED VALLEY INC                 | \$191.61    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$191.61                 |
| VELO SQUARED LLC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VIN DISTRIBUTORS LLC                | \$20.25     | \$414.01          | \$44.61          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$478.87                 |
| VINE IMPORTER INC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VINES & BINES, INC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VINEYARD BREWING<br>COMPANY, INC.   | \$106.16    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$106.16                 |

| <i>Licensee's Name</i>                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| VINEYARD ROAD INC                     | \$0.00      | \$3,770.65        | \$335.15         | \$0.00                          | \$350.65                   | \$0.00                          | \$0.00                 | \$0.35       | \$4,456.80               |
| VINLOZANO IMPORTS INC                 | \$0.00      | \$122.92          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$122.92                 |
| VIOLETTE IMPORTS INC                  | \$0.00      | \$132.78          | \$13.13          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$145.91                 |
| WACHUSETT BREWING<br>COMPANY INC      | \$5,953.20  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,953.20               |
| WEST COUNTY CIDER LLC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$2.84       | \$2.84                   |
| WESTFIELD RIVER<br>BREWING CO,LLC.    | \$42.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$42.90                  |
| WESTPORT RIVERS INC                   | \$0.00      | \$0.00            | \$550.89         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$550.89                 |
| WILLIAMS DISTRIBUTING<br>COMPANY INC  | \$55,674.96 | \$65.45           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$12.28      | \$55,752.69              |
| WILLOW SPRING<br>VINEYARDS, LLC       | \$0.00      | \$6.59            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.59                   |
| WINE ADVENTURES INC                   | \$0.00      | \$20.90           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.90                  |
| WINE RIOT SOUTH END LLC               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WINE-CASK IMPORTS INC                 | \$0.00      | \$694.68          | \$37.80          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$732.48                 |
| WIN-IT-TOO, INC.                      | \$1,223.05  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,223.05               |
| WORLD WIDE WINE OF<br>NEW ENGLAND LLC | \$0.00      | \$83.05           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$83.05                  |
| WORMTOWN BREWERY,<br>LLC              | \$5,090.75  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,090.75               |
| YANKEE DISTRIBUTION,<br>LLC           | \$0.00      | \$1,457.83        | \$8.74           | \$0.00                          | \$630.71                   | \$0.00                          | \$0.00                 | \$0.00       | \$2,097.28               |
| YANKEE SPIRITS INC                    | \$78.17     | \$232.03          | \$6.66           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$316.86                 |
| YIANNIS DISTRIBUTING CO               | \$176.96    | \$754.62          | \$10.82          | \$0.00                          | \$1,278.90                 | \$0.00                          | \$0.00                 | \$5.83       | \$2,497.51               |
| ZAMIAH RESTAURANT<br>CORP             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ZD WINES LLC                          | \$0.00      | \$4.14            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4.14                   |

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|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| ZOLL BROTHERS PRIVATE<br>CELLARS LLC. | \$0.00      | \$46.75           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$46.75                  |