



Massachusetts Department of Revenue

Alcoholic Beverages Revenue Report

July 01, 2018 - July 31, 2018

Run by: huangj

Report Run Date: September 10, 2018

| | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---------------|-----------------------|---------------------|--------------------|---------------------------------|----------------------------|---------------------------------|------------------------|-------------------|--------------------------|
| Totals | \$1,207,103.41 | \$965,336.33 | \$78,689.24 | \$92,139.43 | \$3,249,213.62 | \$34,669.12 | \$0.00 | \$6,316.88 | \$5,633,559.92 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| 1620 WINERY CORPORATION | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1776 BREWING COMPANY, INC. | \$920.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$920.88 |
| 3 CROSS BREWING COMPANY | \$15.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15.41 |
| 7TH SETTLEMENT SOUTH LLC | \$66.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.30 |
| A J LUKES IMPORTING & DISTRUBUTING CO INC | \$0.00 | \$64.07 | \$0.00 | \$28.19 | \$521.58 | \$0.00 | \$0.00 | \$0.00 | \$618.69 |
| A W MCMULLEN CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| AARONAP CELLARS LLC | \$0.00 | \$113.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.33 |
| ABACUS DISTRIBUTING, LLC | \$121.06 | \$2,943.86 | \$77.82 | \$1,134.18 | \$11,358.51 | \$0.00 | \$0.00 | \$4.73 | \$15,931.03 |
| ABANDONED BUILDING BREWERY LLC | \$372.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$372.24 |
| ACQUIESCE VINEYARDS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| AEL DISTILLERIES, INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ALFALFA FARM INC | \$0.00 | \$14.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.30 |
| ALTRUIST BREWING COMPANY LLC | \$49.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49.50 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| AMISTA VINEYARDS, INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ANDREW LANE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| AP WINE IMPORTS INC | \$0.00 | \$412.40 | \$18.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$430.85 |
| AQUATIC BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ARBORWAY IMPORTS INC | \$0.00 | \$2,314.84 | \$174.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,489.31 |
| ARTIFACT LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$139.05 | \$139.05 |
| ARTIS WINERY LLC | \$0.00 | \$6.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.60 |
| ARTISAN BEVERAGE COOPERATIVE INC | \$0.00 | \$914.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$914.10 |
| ATBC, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ATLANTIC IMPORTING COMPANY INC | \$11,620.92 | \$11,515.94 | \$1,607.90 | \$6,184.20 | \$11,323.80 | \$0.00 | \$0.00 | \$506.82 | \$43,055.23 |
| ATLAS DISTRIBUTING INC | \$76,277.54 | \$83.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29.12 | \$76,389.91 |
| ATLAS LIQUORS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ATOMIC IMPORTS & EXPORT INC | \$0.00 | \$277.65 | \$0.00 | \$0.00 | \$2,171.45 | \$0.00 | \$0.00 | \$0.00 | \$2,449.10 |
| AUGUST A BUSCH & CO OF MASSACHUSETTS INC | \$128,924.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.93 | \$128,967.66 |
| BACCHUS IMPORTS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BANTAM CIDER COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$104.36 | \$104.36 |
| BARE WOLF BREWING LLC | \$121.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$121.14 |
| BARNSTABLE BREWING LLC | \$125.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$125.51 |
| BAY STATE BREWING COMPANY, INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BAYSTATE WINE COMPANY | \$320.27 | \$23,167.19 | \$934.49 | \$1,511.21 | \$26,096.20 | \$0.00 | \$0.00 | \$0.00 | \$52,114.57 |
| BEAR AND BRAMBLE BREWING CO LLC | \$5.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5.61 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BEAR SWAMP ORCHARD | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BEAVER POND DISTILLERY, INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183.79 | \$0.00 | \$91.89 | \$0.00 | \$275.68 |
| BENNETT LANE WINERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BERKSHIRE BREWING COMPANY INC | \$3,366.96 | \$19.16 | \$0.00 | \$0.00 | (\$349.07) | \$0.00 | \$0.00 | \$37.61 | \$3,024.16 |
| BERKSHIRE MOUNTAIN BREWERS INC | \$325.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$325.67 |
| BERKSHIRE MOUNTAIN DISTILLERS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,308.04 | \$0.00 | \$0.00 | \$0.00 | \$3,308.04 |
| BERKSHIRE WINERY LLC | \$0.00 | \$158.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$158.95 |
| BLACK BIRCH VINEYARD LLC | \$0.00 | \$169.88 | \$0.00 | \$0.00 | \$8.83 | \$0.00 | \$0.00 | \$0.00 | \$178.71 |
| BLACK HAT BREW WORKS LLC | \$105.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$105.17 |
| BLACK SHEEP BREWING COMPANY | \$416.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$416.23 |
| BONE UP BREWING COMPANY LLC | \$132.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$132.97 |
| BOSTON BEER CORP | \$77,652.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,466.58 | \$80,118.75 |
| BOSTON HELIOS | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BOSTON WINE CO LTD | \$0.00 | \$14,797.33 | \$1,314.98 | \$0.00 | \$824.36 | \$0.00 | \$0.00 | \$0.00 | \$16,936.67 |
| BREW PRACTITIONERS LLC | \$47.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47.85 |
| BREWMASTERS TAVERN, LTD. | \$1,606.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,606.94 |
| BROCKTON LIQUORS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,835.00 | \$0.00 | \$0.00 | \$0.00 | \$2,835.00 |
| BROKEN CREEK VINEYARD, LLC | \$0.00 | \$51.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$51.00 |
| BRYTER ESTATES LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BUILDING 8 BREWING INC | \$239.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$239.89 |

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|------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BULLY BOY DISTILLERS, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,795.24 | \$0.00 | \$0.00 | \$0.00 | \$4,795.24 |
| BURKE DISTRIBUTING CO. LLC | \$116,506.08 | \$295.46 | \$8.27 | \$1,025.66 | \$10,803.39 | \$0.00 | \$0.00 | \$287.40 | \$129,178.02 |
| BUZZARDS BAY BREWING INC | \$1,395.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,395.24 |
| BWBC I LLC | \$1,095.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,095.47 |
| C.N. SMITH FARM INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.86 | \$0.86 |
| CALEB NOBLE | \$0.00 | \$0.00 | \$84.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.56 |
| CAMBRIDGE BREWING COMPANY, INC | \$415.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$415.80 |
| CAMERON'S WINERY LLC | \$0.00 | \$39.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.66 |
| CAPE COD BEER, INC. | \$2,828.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,828.92 |
| CAPE COD WINERY, INC. | \$0.00 | \$244.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$244.23 |
| CARLO P. BONAVIDA DBA LOT 707 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CARPE VINUM, LLC | \$0.00 | \$69.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$69.93 |
| CARR | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4.50 | \$4.50 |
| CASTLE ISLAND BREWING COMPANY LL C | \$1,408.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,408.90 |
| CELEBRITY CRUISES INC | \$8.75 | \$43.81 | \$5.01 | \$0.00 | \$42.53 | \$0.00 | \$0.00 | \$0.00 | \$100.10 |
| CELLARBRATION INC | \$0.00 | \$45.77 | \$3.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49.10 |
| CHARLES RIVER WINE COMPANY INC | \$0.00 | \$2,164.04 | \$87.37 | \$0.00 | \$67.39 | \$0.00 | \$0.00 | \$0.00 | \$2,318.80 |
| CISCO BREWERS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CLAPP | \$0.00 | \$73.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.66 |
| CLASSIC WINE IMPORTS INC | \$0.00 | \$24,839.07 | \$1,953.48 | \$115.11 | \$2,216.31 | \$0.00 | \$0.00 | \$0.00 | \$29,123.97 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| COASTAL CRAFT DISTRIBUTORS INC | \$142.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$142.22 |
| COIMBRA IMPORTS & EXPORTS INC | \$0.00 | \$2,518.27 | \$41.62 | \$0.00 | \$3,856.25 | \$0.00 | \$0.00 | \$0.00 | \$6,416.14 |
| COLD HARBOR BREWING CO LLC | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| COLONIAL WHOLESALE BEVERAGE CORPORATION | \$76,372.74 | \$419.31 | \$0.00 | \$0.00 | \$564.73 | \$0.00 | \$0.00 | \$110.06 | \$77,466.84 |
| COMMERCIAL DISTRIBUTING COMPANY INC | \$48,079.14 | \$0.00 | \$12.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35.02 | \$48,126.76 |
| COMMONWEALTH WINE & SPIRITS, LLC | \$136.43 | \$108,083.46 | \$12,580.90 | \$0.00 | \$111,039.61 | \$0.00 | \$0.00 | \$0.00 | \$231,840.40 |
| CONCORD BREWERY, INC | \$330.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$330.33 |
| CONSUMER PRODUCT DISTRIBUTORS INC | \$0.00 | \$152.34 | \$43.27 | \$10.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$206.07 |
| COUNTRY CANDLE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CRAFT BEER GUILD LLC | \$27,961.96 | \$1,226.19 | \$0.00 | \$144.25 | \$1,524.62 | \$0.00 | \$0.00 | \$184.34 | \$31,067.89 |
| CRAFTLIFE BREWING COMPANY LLC | \$255.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.27 |
| CRAFTROOTS BREWING, LLC | \$138.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$138.60 |
| CRAVE MEAD LLC | \$0.00 | \$30.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.80 |
| CS WHOLESALE LIQUORS INC | \$19.60 | \$0.00 | \$0.00 | \$832.52 | \$2,398.69 | \$0.00 | \$0.00 | \$0.00 | \$3,250.81 |
| CTO CHF PARTNERS | \$0.00 | \$88.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$88.33 |
| CUNAT PREMIUM VINEYARDS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| D B WINES SELECTION INC | \$0.00 | \$1,089.09 | \$43.32 | \$0.00 | \$19.28 | \$0.00 | \$0.00 | \$0.00 | \$1,151.69 |
| DAMNATION ALLEY DISTILLERY, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.84 | \$0.00 | \$0.00 | \$0.00 | \$12.84 |
| DEACON GILES INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$890.92 | \$0.00 | \$0.00 | \$0.00 | \$890.92 |

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|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| DEAD PINE WHOLESALE, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,895.07 |
| DECORFOOD ART USA CORP | \$0.00 | \$203.01 | \$40.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$243.79 |
| DEMARSICO'S WINE CELLAR, LLC | \$0.00 | \$10.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.73 |
| DEVIL'S PURSE BREWING COMPANY LLC | \$693.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$693.00 |
| DIONYSUS ACQUISITION LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DIRTY WATER DISTILLERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$479.24 | \$0.00 | \$0.00 | \$0.00 | \$479.24 |
| DORCHESTER BEER HOLDINGS LLC | \$436.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$436.26 |
| DOWNEAST CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,200.26 | \$1,200.26 |
| DRUNKEN RABBIT, LLC | \$92.40 | \$51.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$143.55 |
| E.T. VINEYARDS | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ELEMENT BREWING COMPANY LLC | \$31.89 | \$0.00 | \$0.00 | \$0.00 | \$58.23 | \$0.00 | \$0.00 | \$0.00 | \$90.12 |
| ENO MASSACHUSETTS INC | \$0.00 | \$84.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.15 |
| ESSEX ENTITIES INC. | \$0.00 | \$210.53 | \$9.99 | \$0.00 | \$1,526.22 | \$0.00 | \$0.00 | \$0.00 | \$1,746.74 |
| EXHIBIT "A" BREWING COMPANY, INC. | \$886.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$886.02 |
| F X MAGNER SELECTIONS INC | \$0.00 | \$57.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$57.54 |
| FANTASY FINE WINES CORP. | \$0.00 | \$825.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$825.78 |
| FIRST BOSTON TENPIN INC | \$33.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.00 |
| FLYING DREAMS BREWING CO., LLC | \$163.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$163.11 |
| FRANKLIN COUNTY BREWING COMPANY INC | \$208.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$208.89 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| G BARBOZA INC | \$101.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$101.34 |
| GANDONA INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GARY E. KLINE | \$0.00 | \$136.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$136.87 |
| GENTILE BREWING COMPANY LLC | \$42.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.34 |
| GIRARDI DISTRIBUTORS LLC | \$32,899.70 | \$263.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.13 | \$33,175.43 |
| GODARD'S RED HEN FARM, LLC | \$0.00 | \$200.15 | \$0.00 | \$0.00 | \$57.79 | \$0.00 | \$0.00 | \$0.00 | \$257.94 |
| GRAHAM FARMHOUSE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GRAND HILL FARM INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GRAPE EXPECTATION INC | \$0.00 | \$614.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.86 | \$621.68 |
| HANGTIME WHOLESALE WINE COMPANY | \$0.00 | \$698.29 | \$34.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$733.24 |
| HARDWICK VINEYARDS & WINERY | \$0.00 | \$313.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$313.50 |
| HARPER LANE BREWERY, LLC. | \$19.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.16 |
| HARPOON DISTRIBUTING CO INC | \$13,726.97 | \$29.64 | \$27.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.74 | \$13,918.09 |
| HARVARD CIDER COMPANY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.52 | \$108.52 |
| HEADWATER CIDER, INC | \$0.00 | \$17.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.88 |
| HEAVENLY SPIRITS, LLC | \$0.00 | \$8.50 | \$0.00 | \$0.00 | \$403.62 | \$0.00 | \$0.00 | \$0.36 | \$429.33 |
| HENRY AND FRAN BREWING COMPANY, LLC | \$16.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16.17 |
| HERB LAMB VINEYARDS, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| HILLTOP ORCHARDS/GROVE STREET ENTERPRISES INC | \$0.00 | \$93.10 | \$32.77 | \$0.00 | \$73.63 | \$0.00 | \$0.00 | \$5.69 | \$205.19 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| HITCHCOCK BREWING CO. LLC | \$235.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$235.88 |
| HOG ISLAND BEER COMPANY, LLC | \$310.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$310.20 |
| HOGSHEAD WINE CO LLC | \$0.00 | \$1,828.25 | \$17.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,845.96 |
| HOMEFIELD BREWING LLC | \$17.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.67 |
| HOMESTEAD HARD CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.75 | \$22.75 |
| HONEST WEIGHT ARTISTAN BEER LLC | \$210.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.89 |
| HORIZON BEVERAGE COMPANY INC | \$31,664.77 | \$217,142.49 | \$17,679.64 | \$14,728.67 | \$1,268,239.72 | \$0.00 | \$0.00 | \$114.14 | \$1,558,707.26 |
| HOUSE BEAR BREWING LLC | \$0.00 | \$43.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.01 |
| HPBC INC | \$444.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$444.02 |
| HUB BEVERAGE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$342.65 | \$0.00 | \$0.00 | \$0.00 | \$397.71 |
| HUB WINE CORPORATION | \$0.00 | \$10,968.62 | \$1,480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,448.62 |
| IANNONI | \$0.00 | \$296.84 | \$56.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$353.66 |
| ICON IMPORTS LLC | \$0.00 | \$77.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.80 |
| IDEAL WINE & SPIRITS CO INC | \$0.00 | \$6,461.65 | \$746.09 | \$0.00 | \$1,295.49 | \$0.00 | \$0.00 | \$0.33 | \$8,503.56 |
| IDLE HANDS CRAFT ALES LLC | \$401.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$401.74 |
| INDEPENDENT FERMENTATIONS BREWING, LLC | \$129.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$129.91 |
| INDIGNANT BREWING CO LLC | \$91.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$91.94 |
| IROKOS GROUP LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| IRON DUKE BREWING LLC | \$267.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$267.17 |
| ITALIAN WINE TRADERS, LLC | \$0.00 | \$0.00 | \$0.00 | \$229.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$229.71 |

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|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| J MONIZ COMPANY INC | \$0.00 | \$542.25 | \$0.00 | \$0.00 | \$197.24 | \$0.00 | \$0.00 | \$0.00 | \$739.49 |
| JACKS ABBY BREWING LLC | \$11,812.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,812.01 |
| JAGER ENTERPRISES CO. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| JH RESTAURANT FRAMINGHAM LLC | \$158.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$158.08 |
| JOHN & CAROLYN WHEELER | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.62 | \$1.62 |
| JOHNSON BROTHERS OF MASS INC | \$0.00 | \$17,742.49 | \$1,835.37 | \$661.67 | \$14,161.40 | \$0.00 | \$0.00 | \$0.00 | \$34,453.09 |
| K T LIQUOR WHOLESALE INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20.25 | \$0.00 | \$0.00 | \$0.00 | \$20.25 |
| KAPPYS IMPORTING & DIST CO INC | \$0.00 | \$5,306.92 | \$481.38 | \$72.36 | \$6,463.96 | \$0.00 | \$0.00 | \$0.88 | \$12,325.50 |
| KRETSCHMANN BREWING COMPANY, LLC | \$19.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.80 |
| KUTCH WINES INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| L & T ABRUZZI WINE LLC | \$0.00 | \$102.18 | \$16.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.78 |
| L KNIFE & SON INC | \$146,138.73 | \$650.42 | \$0.00 | \$0.00 | \$13,283.19 | \$0.00 | \$0.00 | \$233.44 | \$160,305.78 |
| LAMONTAGNE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.11 | \$1.11 |
| LAMPLIGHTER BREWING CO LLC | \$1,298.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,298.26 |
| LAZY VALLEY WINERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.40 | \$0.00 | \$0.00 | \$0.00 | \$113.40 |
| LES TROIS EMME VINEYARD AND WINERY, LLC | \$0.00 | \$59.95 | \$0.00 | \$0.00 | \$7.61 | \$0.00 | \$0.00 | \$0.00 | \$67.56 |
| LEXINGTON CONSULTING GROUP INC | \$0.00 | \$30.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.47 |
| LONGBOW DISTRIBUTION LLC | \$582.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$582.88 |
| LOOKOUT HARD CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$65.98 | \$65.98 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| LORI PERKINS & DAVID LECLAIRE DBA HOME FRUIT WINE | \$0.00 | \$30.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.80 |
| LOWER FALLS WINE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LUCKY STRIKE JILLIAN'S LLC | \$209.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$209.18 |
| LUIZS GROCERY & LIQUOR INC | \$0.00 | \$1,119.98 | \$0.00 | \$0.00 | \$1,280.37 | \$0.00 | \$0.00 | \$0.00 | \$2,400.35 |
| MACARI VINEYARDS AND WINERY LTD. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MALT ZAPBULLEN INC. | \$98.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$98.21 |
| MARTHA'S VINEYARD DISTILLING COM | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.60 | \$0.00 | \$0.00 | \$0.00 | \$48.60 |
| MARTIGNETTI GROCERY CO INC | \$0.00 | \$98,199.22 | \$6,985.18 | \$34.37 | \$31,276.80 | \$0.00 | \$0.00 | \$4.49 | \$136,708.49 |
| MASS BAY BREWING COMPANY INC | \$12,950.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,950.83 |
| MASSACHUSETTS BEVERAGE ALLIANCE LLC | \$4,772.51 | \$232.91 | \$0.00 | \$143.55 | \$0.00 | \$0.00 | \$0.00 | \$26.92 | \$5,175.89 |
| MAYFLOWER BREWING COMPANY, LLC | \$1,624.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,624.72 |
| MAYNARD BREW LLC | \$103.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$103.58 |
| MBJ WINES | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MEDUSA BREWING COMPANY, INC. | \$510.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$510.58 |
| MENDOZA PVE WINES LTD. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MERCURY BREWING AND DISTRIBUTION COMPANY INC | \$4,395.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,395.09 |
| MERRIMACK ALE LLC | \$30.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.78 |
| MERRIMACK VALLEY DISTR CO INC | \$84,308.08 | \$524.47 | \$24.09 | \$0.00 | \$841.55 | \$0.00 | \$0.00 | \$37.10 | \$85,735.29 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| METEOR VINEYARD LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MILTONS DISTRIBUTING CO INC | \$423.71 | \$38,802.09 | \$5,652.97 | \$57.72 | \$7,127.86 | \$0.00 | \$0.00 | \$20.92 | \$52,085.27 |
| MISE INC | \$0.00 | \$564.31 | \$80.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$644.61 |
| MOBY DICK BREWING COMPANY INC | \$70.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70.26 |
| MONSIEUR TOUTON SELECTIONS OF MASSACHUSETTS LTD | \$0.00 | \$12,212.53 | \$1,870.79 | \$0.00 | \$363.12 | \$0.00 | \$0.00 | \$1.38 | \$14,447.82 |
| MOON HILL BREWING CO INC | \$268.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$268.95 |
| MOUNT WARNER VINEYARDS LLC | \$0.00 | \$22.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.55 |
| MS WALKER INCORPORATED | \$0.00 | \$135,582.28 | \$9,014.19 | \$31,754.32 | \$474,077.99 | \$0.00 | \$0.00 | \$0.00 | \$657,290.78 |
| MUCCI IMPORTS LLC | \$0.00 | \$336.06 | \$58.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$395.00 |
| MYSTIC BREWERY LLC | \$596.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$596.01 |
| NANTUCKET VINEYARD, LLC | \$0.00 | \$34.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.64 | \$35.93 |
| NASHOBA VALLEY SPIRITS LTD | \$24.42 | \$1,237.42 | \$0.00 | \$0.00 | \$825.88 | \$0.00 | \$0.00 | \$0.71 | \$2,088.43 |
| NATIONAL RAILROAD PASSENGER CORP. | \$57.82 | \$155.58 | \$0.00 | \$0.00 | \$251.86 | \$0.00 | \$0.00 | \$0.00 | \$465.26 |
| NAUKABOUT BEER COMPANY LLC | \$319.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$319.44 |
| NAVIGATION BREWING COMPANY, INC | \$31.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31.93 |
| NEWBURYPORT BREWING CO | \$2,737.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,737.25 |
| NIGHT SHIFT BREWING, INC. | \$4,141.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,141.60 |
| NIGHT SHIFT DISTRIBUTING LLC | \$1,677.03 | \$16.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,693.82 |

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|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| NORTHAMPTON BREWERY LTD | \$411.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$411.01 |
| NOTCH TAP ROOM, LLC | \$266.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266.61 |
| OAK & IRON BREWING CO INC | \$143.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$143.28 |
| OAK BARREL IMPORTS, LLC | \$0.00 | \$266.88 | \$14.97 | \$2.61 | \$0.00 | \$0.00 | \$0.00 | \$0.07 | \$284.53 |
| OFF-PISTE ENTERPRISES, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| OLD COLONY BREWING, INC | \$42.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.90 |
| OSCARITA WEST, LLC | \$115.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.86 |
| OZ PACIFIC WINES INC | \$0.00 | \$4,533.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,533.55 |
| PALIO WINERY INC | \$0.00 | \$17.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.05 |
| PANTHER DISTRIBUTING LLC | \$0.00 | \$147.76 | \$4.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151.93 |
| PATRICK BAKER & SONS OF MA INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PCJ, INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PEMBURY IMPORTERS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PERCIVAL BEER COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PINA CELLARS LP | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PIONEER VALLEY FARM & VINEYARD, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PIRATE DOG BRAND, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.00 | \$0.00 | \$0.00 | \$0.00 | \$926.00 |
| PLYMOUTH ROCKS WINE, LLC | \$0.00 | \$379.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.61 |
| POLAR CORP | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PONY SHACK CIDER, INC. | \$0.00 | \$0.00 | \$94.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.40 | \$96.90 |

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|--------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| PRIVATEER INTERNATIONAL LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,434.99 | \$0.00 | \$0.00 | \$0.00 | \$4,434.99 |
| PSP MANAGEMENT CO., LLC | \$0.00 | \$608.06 | \$84.89 | \$0.00 | \$250.35 | \$0.00 | \$0.00 | \$0.00 | \$943.30 |
| PURGATORY BEER CO, LLC | \$73.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.77 |
| QUABBIN SKY VINEYARD | \$0.00 | \$21.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.45 |
| QUALITY BEVERAGE LIMITED PARTNERSHIP | \$157,210.61 | \$0.00 | \$0.00 | \$0.00 | \$6,050.70 | \$0.00 | \$0.00 | \$192.72 | \$163,454.03 |
| QUEEN BEE VINEYARD INC | \$0.00 | \$12.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.21 |
| RAGGED HILL CIDER COMPANY LLC | \$0.00 | \$0.00 | \$13.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.75 | \$14.05 |
| RAINES | \$0.00 | \$388.36 | \$6.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$395.01 |
| REMNANT BREWING, LLC | \$260.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$260.32 |
| RIVER STYX BREWING LLC | \$132.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$132.00 |
| RIVERWALK BREWING CORPORATION | \$749.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$749.39 |
| ROLIVIA INC | \$0.00 | \$504.09 | \$163.90 | \$0.00 | \$381.87 | \$0.00 | \$0.00 | \$0.00 | \$1,049.86 |
| ROWLEY ESTATES LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ROYAL CARIBBEAN CRUISES LTD | \$3.14 | \$11.46 | \$1.62 | \$0.00 | \$31.42 | \$0.00 | \$0.00 | \$0.00 | \$47.64 |
| RUBISSOW FAMILY WINES LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| RUBY WINES INC | \$81.22 | \$82,170.38 | \$5,754.69 | \$1,307.44 | \$11,458.54 | \$0.00 | \$0.00 | \$0.00 | \$100,772.27 |
| RUDI & SON WINE IMPORTERS INC | \$0.00 | \$42.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.72 |
| RUSSELL ORCHARDS INC | \$0.00 | \$197.07 | \$2.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$199.45 |
| RUSTIC SPIRITS LLC | \$0.00 | \$0.00 | \$0.00 | \$788.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$788.51 |
| RYAN WOOD INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,072.51 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| SAN MARTINO IMPORTS INC | \$0.00 | \$3,380.82 | \$440.17 | \$0.00 | \$346.23 | \$0.00 | \$0.00 | \$0.00 | \$4,167.22 |
| SARAIVA ENTERPRISES INC | \$0.00 | \$4,015.33 | \$22.88 | \$0.00 | \$2,254.81 | \$0.00 | \$0.00 | \$0.00 | \$6,293.02 |
| SARMENTO IMPORTS & EXPORTS INC | \$0.00 | \$4,062.65 | \$0.00 | \$0.00 | \$699.39 | \$0.00 | \$0.00 | \$0.00 | \$4,762.04 |
| SCANTIC RIVER BREWERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SECOND WIND BREWING COMPANY LLC | \$66.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.52 |
| SELECT WINE IMPORTS LLC | \$45.84 | \$268.94 | \$7.49 | \$0.00 | \$977.39 | \$0.00 | \$0.00 | \$0.06 | \$1,299.72 |
| SHAKESBEER BEVERAGES LLC | \$189.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.59 |
| SHOAL HOPE CIDERWORKS LLC | \$0.00 | \$0.00 | \$0.00 | \$389.57 | \$0.00 | \$0.00 | \$0.00 | \$0.86 | \$390.43 |
| SHORT PATH DISTILLERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,595.66 | \$0.00 | \$0.00 | \$0.00 | \$1,595.66 |
| SHOVEL TOWN BREWERY, INC | \$227.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.59 |
| SILVER BEAR DISTILLERY L | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.87 | \$0.00 | \$0.00 | \$0.00 | \$89.87 |
| SKYROCK BREWERY, LLC | \$84.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.48 |
| SLESAR BROS BREWING COMPANY INC | \$1,245.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,245.86 |
| SPECIALTY MARKETING GROUP INC | \$0.00 | \$3,074.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,074.58 |
| SPINNING SIG LLC | \$0.00 | \$18.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18.31 |
| ST KILLIAN IMPORTING CO INC | \$2,296.75 | \$0.00 | \$0.00 | \$0.00 | \$986.94 | \$0.00 | \$0.00 | \$8.19 | \$3,291.88 |
| STAFFORD | \$3.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.30 |
| STELLWAGEN BEER COMPANY | \$178.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$178.20 |
| STEPHEN & WALKER WINERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| STILL RIVER BREWERY LLC | \$4.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4.08 |
| STONE COW BREWERY | \$373.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.43 |
| STORMALONG CIDER LLC | \$0.00 | \$0.00 | \$746.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$141.95 | \$888.85 |
| SUFFOLK DISTILLING COMPANY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SULPHUR SPRINGS WINERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SWING OIL BREWERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TABLE & VINE INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TBD BREWING LLC | \$1,024.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,024.98 |
| TENTH DISTRICT BREWING LLC | \$23.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.93 |
| THE SPENCER BREWERY LLC | \$58.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$58.67 |
| THE YELLOW BARN INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TIN BRIDGE BREWING LLC | \$90.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.75 |
| TOLMACH | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TRAVESSIA LLC | \$0.00 | \$135.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.30 |
| TREE HOUSE BREWING COMPANY INC | \$11,609.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,609.00 |
| TRILLIUM BREWING COMPANY, LLC | \$5,659.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,659.99 |
| TRIO WINE COMPANY, INC. | \$0.00 | \$5,475.70 | \$96.71 | \$0.00 | \$4,265.80 | \$0.00 | \$0.00 | \$0.00 | \$9,838.21 |
| TRIPLE EIGHT DISTILLERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TRUE NORH ALE COMPANY L | \$311.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$311.25 |
| TRURO VINEYARDS OF CAPE COD, LLC | \$0.00 | \$2,121.76 | \$0.00 | \$0.00 | \$1,875.11 | \$0.00 | \$0.00 | \$0.00 | \$3,996.87 |

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|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| UNGER | \$3.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.30 |
| UNITED LIQUORS LLC | \$1,860.68 | \$97,739.17 | \$5,935.14 | \$30,978.35 | \$1,187,287.25 | \$0.00 | \$0.00 | \$0.00 | \$1,331,228.45 |
| UNITY FARM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| UNTOLD BREWING, LLC | \$297.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$297.17 |
| V CIRACE & SON INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| VALLEY VIEW FARM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| VALLEY VODKA INC | \$0.00 | \$0.22 | \$0.00 | \$0.00 | \$4,131.69 | \$0.00 | \$0.00 | \$0.00 | \$4,131.91 |
| VANDERVALK | \$0.00 | \$77.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.55 |
| VANISHED VALLEY INC | \$223.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.55 |
| VIN DISTRIBUTORS LLC | \$75.03 | \$264.62 | \$29.09 | \$4.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.54 |
| VINE IMPORTER INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| VINEYARD BREWING COMPANY, INC. | \$203.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$203.94 |
| VINLOZANO IMPORTS INC | \$0.00 | \$54.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.92 |
| VIOLETTE IMPORTS INC | \$0.00 | \$125.31 | \$2.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$128.22 |
| WACHUSETT BREWING COMPANY INC | \$9,329.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.26 | \$9,332.53 |
| WEST COUNTY CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.03 | \$3.03 |
| WESTFIELD RIVER BREWING CO,LLC. | \$145.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$145.20 |
| WILLIAMS DISTRIBUTING COMPANY INC | \$60,697.14 | \$71.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.07 | \$60,774.43 |
| WILLOW SPRING VINEYARDS, LLC | \$0.00 | \$45.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.00 |
| WINE ADVENTURES INC | \$0.00 | \$134.75 | \$16.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$150.85 |
| WINE-CASK IMPORTS INC | \$0.00 | \$434.97 | \$16.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$451.07 |

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|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| WIN-IT-TOO, INC. | \$544.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$544.66 |
| WM BREWING CO INC | \$229.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$229.35 |
| WORMTOWN BREWERY, LLC | \$7,587.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,587.36 |
| YANKEE DISTRIBUTION, LLC | \$0.00 | \$1,434.43 | \$74.90 | \$0.00 | \$931.88 | \$0.00 | \$0.00 | \$0.00 | \$2,441.21 |
| YANKEE SPIRITS INC | \$47.61 | \$66.04 | \$4.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$117.82 |
| YIANNIS DISTRIBUTING CO | \$339.44 | \$439.15 | \$17.47 | \$0.00 | \$905.77 | \$0.00 | \$0.00 | \$3.17 | \$1,741.98 |
| ZD WINES LLC | \$0.00 | \$3.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.81 |
| ZOLL BROTHERS PRIVATE CELLARS LLC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |