INRODUCTION TO THE ACO PROFILES

In 2017, the Massachusetts Health Policy Commission (HPC) launched a first-in-the-nation set of statewide standards for accountable care organizations (ACOs). An ACO is a group of health care providers that contracts with a payer to assume responsibility for the delivery of care to its attributed patients, and for those patients’ health outcomes. To be certified by the HPC, ACOs are required to demonstrate certain core attributes: that ACO provider participants and patients have a meaningful role in the governance of the ACO; that the ACO governing body monitors quality performance and sets performance improvement goals; that the ACO routinely stratifies its patient population and develops population health management programs to address identified needs; and that the ACO coordinates with other providers to deliver cross-continuum care. The HPC certified 17 Massachusetts ACOs that met those standards in late 2017.

The ACO Profiles provide a snapshot of each HPC-certified ACO, using non-confidential information submitted to the HPC through ACO Certification and other public data, including data from the Massachusetts Registration of Provider Organizations (RPO) program. These Profiles are part of a series of policy briefs and other resources that the HPC is issuing to provide policymakers, health care providers, payers and purchasers, researchers and other members of the interested public with new information and insights regarding the characteristics of certified ACOs. For additional background information and context, we invite you to read the first ACO Policy Brief in this series, Transforming Care: An Introduction to Accountable Care Organizations in Massachusetts. Additional briefs and other resources in this series will be posted on the HPC’s website at www.mass.gov/hpc.

HOW TO READ THE ACO PROFILES

Many health care provider organizations have complex corporate structures that include multiple contracting entities. The HPC-certified ACOs at the level of the organization that has common control or ownership of any corporately affiliated contracting entities that enter into risk contracts. In cases where the HPC-certified ACO’s risk contracts are held by a single contracting entity that does not have a corporate parent (seven of 17), the Profile includes data pertaining to the organization overall, including some specific information on its ACO risk contracts. ACO-specific information is framed in a blue box. Other ACO Profiles include an abbreviated organizational chart showing the relationship between the HPC-certified ACO, its corporate parent (if applicable), and other contracting entities within the HPC-certified ACO that enter into risk contracts. These Profiles also provide additional data about the corporation framed in an orange box. These data are intended to provide helpful context for understanding the ACO.

Two of the Profiles are for ACOs with Provisional Certification; these are new organizations established to participate in a risk contract for the first time under the new MassHealth ACO program.

The primary data sources for the Profiles are non-confidential data from the HPC ACO Certification applications, publicly available Medicare data, publicly available MassHealth data, and the 2017 RPO filings. Additional details on the data sources and methods used to generate the Profiles are noted on each and described in the Data Sources and Methods section at the end of this packet.

The HPC welcomes questions, reactions, feedback, and any comments on these Profiles. Please contact us at HPC-Certification@state.ma.us.
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ATRIUS HEALTH, INC.
HPC-CERTIFIED ACO PROFILES

Atrius Health, Inc. is an HPC-certified ACO. Atrius Health is a non-profit organization providing care primarily in eastern Massachusetts.

RISK CONTRACTS
Commercial
• Blue Cross Blue Shield of Massachusetts
• Harvard Pilgrim Health Care
• Tufts Health Plan
• Neighborhood Health Plan

MassHealth
• Tufts Health Together with Atrius Health (Accountable Care Partnership Plan)

Medicare
• Next Generation ACO

LOCATIONS
Location of Physicians Contracting with Atrius Health, by zip code

Physician-organization anchored ACO

Large ACO based on number of covered lives under risk contracts

Patient/consumer representative on the Atrius Health ACO Board of Trustees

REFERENCES
For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

• Atrius Health Filing, Massachusetts Registration of Provider Organizations Program, 2017

For more information about Atrius Health, Inc., visit www.atriushealth.org or contact: Marci Sindell, 617-559-8323, marci_sindell@atriushealth.org.
Baycare Health Partners, Inc. is an HPC-certified ACO, inclusive of Pioneer Valley Accountable Care, LLC. (PVAC) and Baystate Health Care Alliance, LLC (BHCA). Baystate Health, Inc., a non-profit organization providing care primarily in central and western Massachusetts, has a 50% controlling interest in Baycare Health Partners.*

**RISK CONTRACTS**

**Commercial** (held by Baycare Health Partners)
- Blue Cross Blue Shield of Massachusetts
- Health New England

**MassHealth** (held by BHCA)
- Be Healthy Partnership (Accountable Care Partnership Plan with Health New England)

**Medicare** (held by PVAC)
- Next Generation ACO

**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Baycare Health Partners Filing, Massachusetts Registration of Provider Organizations Program, 2017

*Greater Springfield IPA also has a 50% controlling interest in Baycare Health Partners.

For more information about Baycare Health Partners, Inc., visit www.baystatehealth.org/about-us/accountable-care-organizations or contact: Debra Cremonti, 413-794-8200, dcremonti@baycarehealth.org
Beth Israel Deaconess Care Organization (BIDCO) is an HPC-certified ACO. BIDCO is a for-profit organization providing care primarily in eastern Massachusetts, affiliated with Beth Israel Deaconess Medical Center (BIDMC).

**RISK CONTRACTS**

**Commercial**
- Blue Cross Blue Shield of Massachusetts
- Harvard Pilgrim Health Care
- Tufts Health Plan

**MassHealth**
- Tufts Health Together with BIDCO (Accountable Care Partnership Plan)

**Medicare**
- Shared Savings Program: Track 3

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**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- BIDCO Filing. Massachusetts Registration of Provider Organizations Program, 2017

*BIDCO was formed in 2012 by Beth Israel Deaconess Physician Organization and BIDMC. It is owned and governed by BIDCO Hospital LLC, composed of eight member hospitals, and BIDCO Physician LLC, composed of approximately 2,490 physicians.

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**LOCATION**

Location of Physicians Contracting with BIDCO, by zip code

Note: Because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

**PHYSICIAN NUMBERS**

Total Physicians (approx.): 2,490
- Total Primary Care Physicians: 540
- Total Pediatricians: 80
- Total Specialists: 2,020
- Total Behavioral Health Specialists: 130

*For more information about Beth Israel Deaconess Care Organization, visit www.bidco.org or contact: Cecilia Ugarte Baldwin, 617-754-1000, cubaldwi@bidmc.harvard.edu.*
Boston Accountable Care Organization, Inc. (BACO) is an HPC-certified ACO. BACO is a non-profit organization providing care primarily in eastern and western Massachusetts. BACO is partially controlled by Boston Medical Center Corporation, whose corporate parent is BMC Health System, Inc.

**RISK CONTRACTS**

**Commercial**
- Blue Cross Blue Shield of Massachusetts
- Tufts Health Plan
- Harvard Pilgrim Health Care

**MassHealth**
- BMC HealthNet Plan Community Alliance (Accountable Care Partnership Plan)

**LOCATION**

Location of Physicians Contracting with BMC Health System, by zip code

**PHYSICIAN NUMBERS**

Total Physicians (approx.): 1,360
- Total Primary Care Physicians: 400
- Total Pediatricians: 200
- Total Specialists: 970
- Total Behavioral Health Specialists: 80

Note: Not all physicians included in the map and physician counts may participate in BACO’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- BMC Health System Filing, Massachusetts Registration of Provider Organizations Program, 2017

For more information about Boston Accountable Care Organization, visit www.bmc.org/medical-professionals/accountable-care-organization-aco or contact: Leslie Carver, 617-638-0990, leslie.carver@bmc.org
Cambridge Health Alliance (CHA) is an HPC-certified ACO. CHA is a non-profit organization providing care primarily in the Boston metro area.

**RISK CONTRACTS**

**Commercial**
- Contracts held by BIDCO*

**MassHealth**
- Tufts Health Together with CHA (Accountable Care Partnership Plan)

**Medicare**
- Shared Savings Program, Track 3 contract held by BIDCO*

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**LOCATION**

Location of Physicians Contracting with CHA, by zip code

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**PHYSICIAN NUMBERS**

Total Physicians (approx.): 390
- Total Primary Care Physicians: 130
- Total Pediatricians: 30
- Total Specialists: 270
- Total Behavioral Health Specialists: 60

Note: Not all physicians included in the map and physician counts may participate in CHA’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

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**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Cambridge Health Alliance Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Beth Israel Deaconess Care Organization (BIDCO) Physician Roster Filing. Massachusetts Registration of Provider Organizations Program, 2017

*CHA physicians participate in commercial and Medicare risk contracts held by the Beth Israel Deaconess Care Organization (BIDCO). See BIDCO ACO Profile for details.

** This size classification is based on the number of patients covered under CHA’s MassHealth risk contract only.

For more information about Cambridge Health Alliance, visit www.challiance.org/about/about-our-aco or contact: Lisa M. Trumble, 781-397-6550, lmtrumble@challiance.org
Children’s Medical Center Corporation (CMCC) is an HPC-certified ACO, inclusive of Children’s Hospital Integrated Care Organization, LLC (CHICO) and Boston Children’s Health Accountable Care Organization (BCH ACO). CMCC is a non-profit organization providing pediatric care across the Commonwealth.

**RISK CONTRACTS**

**Commercial** (held by CHICO)
- Blue Cross Blue Shield of Massachusetts

**MassHealth** (held by BCH ACO)
- Tufts Health Together with Boston Children’s ACO (Accountable Care Partnership Plan)

**LOCATION**

Location of Physicians Contracting with CMCC, by zip code

**PHYSICIAN NUMBERS**

Total Physicians (approx.): 1,550
- Total Primary Care Physicians: 460
- Total Pediatricians: 1,550
- Total Specialists: 1,120
- Total Behavioral Health Specialists: 50

Note: Not all physicians included in the map and physician counts may participate in CMCC’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Children’s Medical Center Corporation Filing. Massachusetts Registration of Provider Organizations Program, 2017

*This size classification is based on a comparison of CMCC to ACOs that serve adult and/or elderly patients in addition to the pediatric population.

For more information about Children’s Medical Center Corporation, visit www.childrenshospital.org/patient-resources/customer-service/patient-relations/aco or contact: Josh Greenberg, 617-919-3063, joshua.greenberg@childrens.harvard.edu
Community Care Cooperative, Inc. (C3) is an HPC-certified ACO. C3 was organized by 15 federally-qualified health centers for the purpose of participating in the MassHealth ACO program. C3 is a non-profit organization providing care across the Commonwealth.

RISK CONTRACTS

MassHealth
- Community Care Cooperative (Primary Care ACO)

LOCATION

Location of Physicians Contracting with C3, by zip code

Physician-organization anchored ACO

Medium ACO based on number of covered lives under risk contracts

Patient/consumer representative on the C3 Board of Directors

PHYSICIAN NUMBERS

Total Physicians (approx.): 350
- Total Primary Care Physicians: 270
- Total Pediatricians: 30
- Total Specialists: 100
- Total Behavioral Health Specialists: 50

Note: Because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Community Care Cooperative Filing, Massachusetts Registration of Provider Organizations Program, 2017

For more information about Community Care Cooperative, Inc., visit www.communitycarecooperative.org or contact: Hillary Teed, 857-267-3047, HTeed@c3aco.org
Health Collaborative of the Berkshires (HCB) is an ACO with Provisional HPC ACO Certification providing care primarily in western Massachusetts. HCB was organized for the purpose of participating in the MassHealth ACO program.

**RISK CONTRACTS**

MassHealth

- Berkshire Fallon Health Collaborative (Accountable Care Partnership Plan)

**LOCATION**

Location of HCB Participants, by zip code

![Map showing HCB participants by zip code]

**PHYSICIAN NUMBERS**

Total Physicians (approx.): 517

- Total Primary Care Physicians: 99
- Total Pediatricians: 16
- Total Specialists: 385
- Total Behavioral Health Specialists: 17

Note: Because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Berkshire Medical Center Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Berkshire Faculty Services Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Fairview Hospital Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Health Collaborative of the Berkshires, visit www.fchp.org/Berkshires.aspx or contact: Darlene Rodowicz, 413-447-2735, drodowicz@bhs1.org
Lahey Health System, Inc. is an HPC-certified ACO, inclusive of Lahey Clinical Performance Network, LLC (LCPN) and Lahey Clinical Performance Accountable Care Organization, LLC (LCP-ACO). Lahey Health System is a non-profit organization providing care primarily in northeastern Massachusetts and the Boston metro area.

RISK CONTRACTS

Commercial (held by LCPN)
- Blue Cross Blue Shield of Massachusetts
- Cigna Health Plan
- Harvard Pilgrim Health Care
- Tufts Health Plan

MassHealth (held by LCPN; MCO-administered ACO)

Medicare (held by LCP-ACO)
- Shared Savings Program, Track 1

LOCATION

Location of Physicians Contracting with Lahey Health System, by zip code

PHYSICIAN NUMBERS

Total Physicians (approx.): 1,210
- Total Primary Care Physicians: 220
- Total Pediatricians: 20
- Total Specialists: 990
- Total Behavioral Health Specialists: 20

Note: Not all physicians included in the map and physician counts may participate in Lahey Health System’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Lahey Health System Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Lahey Health System, Inc. visit www.laheyhealth.org
or contact: Christopher Murphy, 781-744-2912, christopher.murphy@lahey.org
The Mercy Hospital, Inc. is an HPC-certified ACO, inclusive of Mercy Health Accountable Care Organization, LLC and Riverbend Medical Group, Inc. The Mercy Hospital’s corporate parent is Trinity Health Corporation, a non-profit organization providing care primarily in western Massachusetts.

RISK CONTRACTS

Commercial (held by Riverbend Medical Group)
- Blue Cross Blue Shield of Massachusetts

MassHealth (held by Mercy Health ACO)
- BMC HealthNet Plan Mercy Alliance (Accountable Care Partnership Plan)

LOCATION

Location of Physicians Contracting with Trinity Health Corporation, by zip code

PHYSICIAN NUMBERS

Total Physicians (approx.): 220
- Total Primary Care Physicians: 60
- Total Pediatrics: 30
- Total Specialists: 160
- Total Behavioral Health Specialists: 20

Note: Not all physicians included in the map and physician counts may participate in The Mercy Hospital’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Baycare Health Partners Physician Roster Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Trinity Health Corporation Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about The Mercy Hospital, Inc., visit www.mercycares.com/springfield or contact: Dean Vitarisi, 413-748-9008, Dean.Vitarisi@TrinityHealthOfNE.org
MERRIMACK VALLEY ACCOUNTABLE CARE ORGANIZATION
HPC-CERTIFIED ACO PROFILES

Merrimack Valley ACO (MVACO) is an ACO with HPC Provisional ACO Certification, formed for the purpose of participating in the MassHealth ACO program. MVACO’s corporate parents are Greater Lawrence Family Health Center and Lawrence General Hospital, non-profit organizations providing care in northeastern Massachusetts.

RISK CONTRACTS

MassHealth

- My Care Family (Accountable Care Partnership Plan with Neighborhood Health Plan)

LOCATION

Location of MVACO Participants, by zip code

PHYSICIAN NUMBERS

Total Physicians (approx.): 650

- Total Primary Care Physicians: 140
- Total Pediatricians: 80
- Total Specialists: 390
- Total Behavioral Health Specialists: 40

Note: Because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Lawrence General Hospital Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Lawrence General IPA Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about MVACO, visit www.mycarefamily.org, or contact: Cheryl A. Williams, 978-780-3067, Cheryl.Williams@glfhc.org
Partners HealthCare System, Inc. is an HPC-certified ACO, inclusive of Partners HealthCare Accountable Care Organization, LLC. Partners Healthcare System is a non-profit organization providing care across the Commonwealth.

RISK CONTRACTS (held by Partners HealthCare ACO*)

Commercial
- Blue Cross Blue Shield of Massachusetts
- Harvard Pilgrim Health Care
- Tufts Health Plan
- Neighborhood Health Plan
- Unicare

MassHealth
- Partners HealthCare Choice (Primary Care ACO)

Medicare
- Next Generation ACO

Academic- or teaching-hospital anchored ACO

Large ACO based on number of covered lives under risk contracts

Patient / consumer representative on the Partners HealthCare ACO Board of Managers

REFERENCES
For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Partners Healthcare System Filing. Massachusetts Registration of Provider Organizations Program, 2017
*During the course of the application, management of all commercial risk contracts was transferred to Partners HealthCare ACO, LLC. Partners HealthCare ACO, LLC also manages the Medicare and MassHealth risk contracts.

For more information about Partners HealthCare System, visit www.partners.org/for-patients/ACO/Default.aspx or contact: Dr. Sree Chaguturu, 617-278-1076, schaguturu@partners.org
Reliant Medical Group, Inc. is an HPC-certified ACO, inclusive of Reliant Medical Group, Inc. and Fallon 365 Care. Reliant Medical Group is a non-profit corporation providing care primarily in central Massachusetts.

**RISK CONTRACTS**

**Commercial** (held by Reliant Medical Group)
- Blue Cross Blue Shield of Massachusetts
- Fallon Community Health Plan
- Harvard Pilgrim Health Care
- Tufts Health Plan

**MassHealth** (held by Fallon 365 Care)
- Fallon 365 Care (Accountable Care Partnership Plan)

**Medicare** (held by Reliant Medical Group)
- Next Generation ACO

**PHYSICIAN NUMBERS**

Total Physicians (approx.): 320
- Total Primary Care Physicians: 140
- Total Pediatricians: 60
- Total Specialists: 180
- Total Behavioral Health Specialists: 5

Note: Not all physicians included in the map and physician counts may participate in Reliant Medical Group’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

**LOCATION**

Location of Physicians Contracting with Reliant Medical Group, by zip code

**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Reliant Medical Group Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Reliant Medical Group, Inc., visit www.reliantmedicalgroup.org or contact: Jonathan Chines, 774-261-1413, jonathan.chines@reliantmedicalgroup.org
Signature Healthcare is an HPC-certified ACO. Signature Healthcare is a non-profit organization providing care primarily in southeastern Massachusetts.

RISK CONTRACTS

Commercial
- Blue Cross Blue Shield of Massachusetts
- Harvard Pilgrim Health Care
- Tufts Health Plan
- Neighborhood Health Plan
- Unicare

MassHealth
- BMC HealthNet Plan Signature Alliance (Accountable Care Partnership Plan)

LOCATION

Location of Physicians Contracting with Signature Healthcare, by zip code

PHYSICIAN NUMBERS

Total Physicians (approx.): 280
- Total Primary Care Physicians: 50
- Total Pediatrics: 40
- Total Specialists: 230
- Total Behavioral Health Specialists: 10

Note: Not all physicians included in the map and physician counts may participate in Signature Healthcare’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Signature Healthcare Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Signature Healthcare, visit www.signature-healthcare.org or contact: Albert Holden, 508-941-0833, aholden@signature-healthcare.org
Southcoast Health System, Inc. is an HPC-certified ACO, inclusive of Southcoast Accountable Care Organization, LLC (SACO) and Southcoast Health Network, LLC (SHN). Southcoast is a non-profit organization providing care primarily in southeastern Massachusetts.

RISK CONTRACTS

Commercial (held by SHN)
- Blue Cross Blue Shield of Massachusetts
- Harvard Pilgrim Health Care
- Tufts Health Plan

MassHealth (held by SHN)
- BMC HealthNet Plan Southcoast Alliance (Accountable Care Partnership Plan)

Medicare (held by SACO)
- Shared Savings Program, Track 1

LOCATION

Location of Physicians Contracting with Southcoast Health System, by zip code

PHYSICIAN NUMBERS

Total Physicians (approx.): 380
- Total Primary Care Physicians: 90
- Total Pediatricians: 4
- Total Specialists: 310
- Total Behavioral Health Specialists: 6

Note: Not all physicians included in the map and physician counts may participate in Southcoast Health System’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.

REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.
- Southcoast Health System Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Southcoast Accountable Care Organization Filing. Massachusetts Registration of Provider Organizations Program, 2017
- Southcoast Health Network Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Southcoast Health System, visit www.southcoast.org or contact: William Burns, 508-973-5885, BurnsW@southcoast.org
Steward Health Care Network, Inc. (SHCN) is an HPC-certified ACO, inclusive of Steward Integrated Care Network, Inc. (SICN) and Steward Medicaid Care Network, Inc. (SMCN). SHCN’s corporate parent is Steward Health Care System, LLC, a for-profit organization providing care primarily in eastern and central Massachusetts.

**RISK CONTRACTS**

**Commercial** (held by SHCN)
- Blue Cross Blue Shield of Massachusetts
- Tufts Health Plan
- Harvard Pilgrim Health Care
- BMC HealthNet
- Network Health

**MassHealth** (held by SMCN)
- Steward Health Choice (Primary Care ACO)

**Medicare** (held by SICN)
- Next Generation ACO

**REFERENCES**

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Steward Health Care System Filing. Massachusetts Registration of Provider Organizations Program, 2017

For more information about Steward Health Care Network, visit www.steward.org/our-network/steward-health-care-network or contact: Douglas Costa, 617-419-4700, Douglas.Costa@steward.org
Wellforce, Inc. is an HPC-certified ACO, inclusive of Wellforce Care Plan, LLC, Lowell General Hospital/Lowell General Physician Hospital Organization (LGH/LGPHO), Circle Health Alliance, LLC, NEQCA Accountable Care, Inc., and New England Quality Care Alliance, Inc. Wellforce is a non-profit organization providing care primarily in eastern and central Massachusetts.

### RISK CONTRACTS

**Commercial** (held by LGH/LGPHO and/or New England Quality Care Alliance, Inc.)
- Blue Cross Blue Shield of Massachusetts, Cigna, Fallon Community Health Plan, Harvard Pilgrim Health Care, Tufts Health Plan, Unicare

**MassHealth** (held by Wellforce Care Plan)
- Wellforce Care Plan
  (Accountable Care Partnership Plan with Fallon Health)

**Medicare** (held by SICN)
- Next Generation ACO (held by NEQCA Accountable Care), Shared Savings Program, Track 1 (held by Circle Health Alliance)

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Academic- or teaching-hospital anchored ACO

Large ACO based on number of covered lives under risk contracts

Patient/consumer representative on: the Wellforce Care Plan Board of Managers; a committee of LGH/LGPHO ACO Board of Directors; a committee of the Circle Health Alliance Board of Directors; the New England Quality Care Alliance Board of Trustees; and the NEQCA Accountable Care Board of Trustees

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### LOCATION

Location of Physicians Contracting with Wellforce, by zip code

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### PHYSICIAN NUMBERS

Total Physicians (approx.): 2,100
- Total Primary Care Physicians: 540
- Total Pediatricians: 320
- Total Specialists: 1,650
- Total Behavioral Health Specialists: 70

Note: Not all physicians included in the map and physician counts may participate in Wellforce’s risk contracts. Also, because a physician may have more than one specialty, the sum of the counts per specialty category may exceed the Total Physicians count.
REFERENCES

For additional details on data sources and methods used to produce this Profile, see the Data Sources and Methods section at the end of this packet.

- Wellforce Filing. Massachusetts Registration of Provider Organizations Program, 2017
Description

The HPC drafted the description using a standard format: “[Certified ACO X] is an HPC-certified ACO, inclusive of [Component ACO A] and [Component ACO B]. [Certified ACO X]’s corporate parent is [Health System Y], a [non- or for-profit status] organization providing care primarily in [region of Massachusetts, or across the Commonwealth].” In this context, “corporate parent” is defined as the Registered Provider Organization that has ownership or control of the certified ACO. Information regarding the corporate ownership of an ACO was sourced from data elements RPO-135, Corporate Organizational Chart, and RPO-43, Legal Name of Corporate Affiliate. For- or non-profit status was sourced from RPO-32, Tax-Exempt Status.

Organizational Chart

In cases where a certified ACO is under the ownership or control of a corporate parent, the ACO Profile includes an abbreviated organizational chart showing the relationship between the corporate parent and the certified ACO. These charts are extracts of those submitted to the HPC in the 2017 MA-RPO filings.

ACO Risk Contracts

Commercial contract data: The names of the payers with which the ACOs have risk contracts (current as of the date of certification – December 29, 2017) were sourced from the HPC ACO Certification applications.

MassHealth contract data: MassHealth has three types of ACOs: Model A (Accountable Care Partnership Plan), Model B (Primary Care ACO), and Model C (MCO-Administered ACO). Information on the model and, where applicable, payer partner was informed by public data sources including the MassHealth Enrollment Guide.
Medicare contract data: Information on Medicare ACO participation was sourced from public Medicare Shared Savings Program, Pioneer ACO, and Next Generation ACO data available online through the Centers for Medicare and Medicaid Services (CMS). Some of the certified ACOs also hold Medicare Advantage risk contracts; those contracts were not included in the profiles.

ACO Type
Each ACO is classified into one of three categories: academic- or teaching-hospital anchored, community-hospital anchored, or physician organization-anchored. This classification scheme builds on the hospital categories employed by the Center for Health Information and Analysis in Massachusetts Hospital Profiles Technical Appendix, Data Through Fiscal Year 2016. ACOs that include at least one academic medical center (AMC) or teaching hospital were classified as academic- or teaching-hospital anchored. ACOs with at least one community hospital and no AMC or teaching hospital were categorized as community-hospital anchored. ACOs with no hospital participant were classified as physician organization-anchored ACOs.

ACO Size
ACO size is based on an approximation of the number of covered lives in risk contracts as reported to the HPC in ACO Certification applications (excluding any reported Medicare Advantage, Senior Care Options, or Program of All-inclusive Care for the Elderly risk contract lives). For most ACOs, this includes a projected number of MassHealth ACO enrollees; where a projection was not provided in the application, the HPC used actual enrollment data provided by the ACO. In addition, for Medicare ACO contracts, the HPC used actual or projected enrollment data reported in ACO Certification applications for those contracts listed in the Risk Contracts section of the profile; Medicare contracts that ended in 2017 were excluded.

To maintain HPC ACO Certification data confidentiality requirements, the approximate total numbers of covered lives under risk contracts for all ACOs were arrayed and divided into three ranges as follows: Small (approximately 15,000-50,000); Medium (approximately 50,000-150,000); or Large (approximately >150,000). It should be noted that some ACOs may be designed to serve only a subset of the population (e.g., pediatric patients only).

The size classification is intended to provide objective information on the relative size of the certified ACOs and should not be interpreted as a value judgment.

ACO Patient/Consumer Representation
The location of the patient or consumer representative(s) within the ACO’s governance structure was sourced from ACO Certification applications.

ACO Contact Information
The individual contact information given is for the Applicant Contact, provided to the HPC in the ACO Certification applications as the primary public contact for ACO-related matters.

Map
Each Profile includes a map showing the zip codes of the practicing providers listed in the 2017 MA-RPO Physician Roster file, as given by RPO-108 Primary Site of Practice Zip Code. When noted, not all of the providers identified in this map or in the physician count (see below) may participate in the certified ACO’s risk contracts. In cases where only primary care providers (PCPs) or both PCPs and specialists practice in a given zip code, the geographic area of that zip code is colored blue. Where a given zip code has only specialists and no PCPs associated with the RPO, the zip code is colored yellow. Physicians who were classified in the MA-RPO data as both PCPs and specialists were considered PCPs for purposes of the mapping.

Because they were not fully established by January 1, 2017, neither Health Collaborative of the Berkshires (HCB) nor Merrimack Valley ACO (MVACO) was required to submit a 2017 MA-RPO filing. Therefore, the HCB and MVACO maps were created using a combination of MA-RPO program Physician Roster data submitted by other organizations (which provided data on certain facilities known to participate in the ACO, e.g. for HCB, Berkshire Medical Center) and information from public websites listing other facilities that participate in the ACO (e.g. hospitals, community health centers).
Physician Counts

Physician counts were calculated using Physician Roster data elements RPO-93 Physician NPI, RPO-94 Physician Specialty, RPO-96 Primary Care Provider Status, and RPO-97 Pediatrician Status. Duplicate physician listings were removed prior to generating counts, and PCP, Pediatrician, and Specialty statuses were modified as needed to best capture discrepancies between duplicate entries. The individual physician count elements were calculated as follows:

- **Total Physicians** is the sum of all physicians, after removing duplicates, listed in each RPO’s 2017 RPO Physician Roster.
- **Total Primary Care Providers** is the sum of all physicians, after removing duplicates, listed in RPO-96 Primary Care Provider Status as a “Primary Care Provider,” or “Both.”
- **Total Pediatricians** is the sum of all physicians, after removing duplicates, listed in RPO-97 Pediatrician Status as “Yes.” This number includes specialists and PCPs.
- **Total Specialists** is the sum of all physicians, after removing duplicates, listed in RPO-96 Primary Care Provider Status as a “Specialist” or “Both.”
- **Behavioral Health Physicians** is the sum of all physicians, after removing duplicates, who specialize in a behavioral health field such as Psychiatry or Addiction Medicine, per RPO-94 Physician Specialty.

The physician counts are approximate and rounded to the nearest 10, except for counts less than 10. As noted, because a physician may have more than one specialty, the sum of the counts in the individual specialty categories may be greater than the number of Total Physicians listed.

Because they were not fully established by January 1, 2017, neither HCB nor MVACO was required to submit a 2017 MA-RPO filing. Therefore, the HPC used data provided directly by HCB and MVACO to populate this section.