Contract User Guide for FAC81

FAC81: Janitorial Services, Environmentally Preferable Statewide Contract

UPDATED: 9/18/2018

Contract #: FAC81
MMARS MA #: FAC81*
Initial Contract Term: 2/1/2014 to 1/31/2017
Maximum End Date: One (1) remaining 2 year option to renew through 1/31/2021
Current Contract Term: 2/1/2017 to 1/31/2019
Contract Manager: Gayle Gionet, 617-720-3381, gayle.gionet@mass.gov

This Contract Contains:
Small Business Purchasing Program, Supplier Diversity Office (SDO) Contractors and Environmentally Preferable Products (EPP), Prompt Payment Discount. (FAC81 Vendors at Risk of Suspension or Suspended.docx)

UNSPSC Codes: 76-11-00-00-0000

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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NOTE: Contract User Guides are updated regularly. Print copies should be compared against the current version posted on mass.gov/osd.

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Contract Summary
This is a multi-award contract, by region, offering all eligible entities the ability to solicit quotes and utilize janitorial companies of varying sizes for their cleaning needs. This contract provides many qualified janitorial contractors who will be responsible for providing the cleaning services required to maintain Commonwealth Departments, municipalities, schools and other eligible entities. Services provided under this contract are not intended to be used to replace any current janitorial staff engaged by agencies that provide such services.

Prevailing Wage Rates are required to be paid for this contract but only apply to employees of contractors which provide cleaning and maintenance services for public buildings, either owned or rented by the commonwealth (M.G.L. Chapter 149, Section 27H). Cities, Towns and School districts using this contract are not subject to Prevailing Wage requirements, as cited in the above section.

Departments were allowed to continue with their FAC67 janitorial company, if that company has an award under FAC81, the new engagement will be governed by the new terms of FAC81. Those departments who choose to continue with their FAC67 janitorial service must obtain current prevailing wage rates (for Commonwealth owned or rented public buildings only) and create a new encumbrance under FAC81, and we encourage departments to consider obtaining quotes from other vendors to ensure you are still getting best value, as the price structure/approach is different than FAC67. All new engagements must solicit quotes from their regional awarded contractors in accordance with the process identified in this document.

NOTE: This contract is not intended for use by the Department of Capital Asset Management and Maintenance (DCAMM) for those facilities that are part of the Integrated Facility Management (IFM) regions of DCAMM, including the Government Center Complex. The FAC81 contracts are primarily intended for use by medium to small sized facilities that are not part of DCAMM IFM. Any facility that is absorbed by the DCAMM IFM Region during the life of this contract will not be required to continue to use FAC81 once the transition is completed, and any agreed upon statement of work will be terminated.

In addition, this solicitation requires the use of environmentally preferable, or “green” cleaning products by all awarded contractors as required by Governor Patrick’s Executive Order 515 and specified in the RFR wherever they are available for the purpose of protecting human health and the environment to the greatest extent possible. FAC81 vendors were required to submit their list of green products for review and approval prior to award. All products were required to be listed on the OSD’s Approved Green Products List (http://www.mass.gov/anf/budget-taxes-and-procurement/procurement-info-and-res/procurement-prog-and-serv/epp-procurement-prog/green-products-and-serv/specific-epp-statewide-contracts/green-cleaning-products.html). This list includes green chemicals that have been “Independently Third-Party Certified;” which means that the environmental claims as well as the product performance have been tested and certified by an established and legitimate, nationally-recognized certification program.
Benefits and Cost Savings

HEALTH BENEFITS TO USING GREEN CLEANING PRODUCTS:
The National Association of School Nurses says that using less toxic products to clean:
• Reduces allergies and sensitivities, reduces absenteeism, improves indoor air quality, increases productivity, and enables higher test scores;
• Involves greater safety in handling for custodians and cleaning staff as ingredients in common cleaning products have been linked to triggering asthmatic episodes, cancer, effects on the nervous system, reproductive organs, kidneys, liver and hormones.

COST SAVINGS and OTHER BENEFITS
• Service providers using green cleaning products can save themselves and their customers money by purchasing and using a single product with different dilution rates depending on the job;
• Many of the products have automatic dispensing systems which reduce over use of products and product exposure to employees;
• Vendors have submitted in their RFR FAC81 Response details on the experience level of staff members and how background checks and CORI/SORI requirements are performed and documented. Departments may request to receive such information when getting quotes from vendors. Vendors have also agreed to detail within the Statement of Work document (to be used for all jobs under this contract), their established work schedules, identified staffing, supplies and equipment, performance requirements, and compliance with environmental specifications that are similar to third party industry cleaning standards which can be monitored by the Strategic Sourcing Services Team (SSST).

Find Bid/Contract Documents

• To find all contract-specific documents, including the Contract User Guide, RFR, specifications, price sheets and other attachments, visit COMMBUY5.com and search for FAC81 to find related Master Blanket Purchase Order (MBPO) information.
• To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the Vendor Information page.

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Who Can Use This Contract

Applicable Procurement Law

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required; and
10. Other entities when designated in writing by the State Purchasing Agent.

Pricing, Quote and Purchase Options

Purchase Options

This contract has been set up as a distributor model (solicitation enabled) Master Blanket Purchase Order (MBPO) in COMMBUYS. A Solicitation Enabled Distributor Model MBPO is a single MBPO that has multiple vendors listed as distributors. This allows you to solicit quotes within COMMBUYS, award and place the order through COMMBUYS.

There are 22 total vendors on this contract and 7 different distributor model Master Blanket Purchase Orders (MBPO). Each MBPO contains a list of the vendors for the specific district they have been awarded, and a separate MBPO for vendors awarded Statewide. Most vendors appear on multiple MBPOs. The Contract User Guide, Statement of Work Template and Vendor Information Reference sheet has been attached to all MBPOs.

Each Master Blanket Purchase Order has one line with a variation on the district:

Janitorial Services, District 1 Vendors, Environmentally Preferable, Custodial Service. Contract Services include but not limited to: Sweeping, vacuuming, cleaning, trash removal, recycling, window washing, dusting, and optional snow removal. A Statement of Work is required and contract users must solicit at least three quotes from the available vendors. Prevailing wage is required for Commonwealth owned and rented facilities.
Pricing Options

Pricing: This contract does not contain specific pricing, but is established as a Qualified List of vendors. Contract users wishing to engage an FAC81 janitorial contractor must create a Statement of Work (with region prevailing wages only if the requesting department is a Commonwealth owned or rented office/facility) and which must be used to solicit at least three quotes from contractors in their region, to be evaluated with best value criteria applied.

NOTE For Commonwealth Owned or Rented Facilities: Prevailing Wage Rates must be obtained by the Commonwealth Buying Entity directly from the Division of Labor Standards (DLS): http://www.mass.gov/lwd/labor-standards/prevailing-wage-program/, at the time of Statement of Work preparation and for contractor use when engaged with the Buying Entity.

Statement of Work (SOW):
Contract users must complete a detailed Statement of Work for any engagement to be completed under this contract and are required to have vendors conduct a site visit prior to making an award. The SOW template can be found under the “Attachment” tab on COMMBUY5 under each District’s MBPO; it is recommended that buyers use this format to request the following list and any other information as required by the engaging entity:

- Scope of Services/Deliverables Dates & Location of service
- Detailed Budget
- Estimated total costs
- # of staff/rate(s) per hour
- List of Approved Green Cleaning Products

Required Documentation from Contractor:
- Vendors are required to submit completed payment vouchers and all required signed documentation to the designated buyer personnel for processing. Vendors are obligated to pay prevailing wage rates to their employees who work in Commonwealth owned or rented facilities under this contract. Please report any known or suspected underpayment or non-payment of the prevailing wage to OSD for referral to the Attorney General’s Office and the Department of Labor and Workforce Development. There is no Commonwealth form to report weekly janitorial prevailing wage, as there is for construction.
- For non-Commonwealth owned or rented facilities, invoices for services rendered during the previous month must be submitted to the hiring entity according to the terms of the Statement of Work.
Setting up a COMMBUYS Account
COMMBUYS is the Commonwealth’s electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or COMMBUYS@state.ma.us.

When contacting a vendor on statewide contract, always reference FAC81 to receive contract pricing.

Quick Search in COMMBUYS
Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How to Purchase From the Contract
For a description of how to complete this purchase in COMMBUYS, visit the Job Aids for Buyers webpage, and select:

- The COMMBUYS Purchase Orders section, and choose the How to Create a Solicitation Enabled Bid Using a Release Requisition job aid or one of the quick reference guides.

At least three (3) quotes must be solicited from vendors on this contract and quoting on this contract should be done through COMMBUYS. Contract Users must create a Statement of Work (SOW), or use the SOW Template available under each MBPO. To create the bid for quoting through COMMBUYS, follow the below steps.

1. Start with a New Requisition, on the General Tab, Fill in all required information and make sure to check off the Solicitation Enabled check box.
2. Within the requisition, Click on the Items tab, click ‘Search Items’; then click the plus sign next to Advanced Search to do an advanced search. Use FAC81 in the Description field; or enter the MBPO number in the Contract / PO# field. If entering only FAC81 in the Description field, a list of seven (7) line items will appear, below is a list of the Mass DOT districts and the cities and towns that fall under each district.
3. Once item is added to the requisition, COMMBUYS will bring you to the Items tab and have an error message saying that the line item needs to have a value greater than 0. Click on Enter Info under the Catalog Price/ Unit Cost and enter in the estimated cost. This can be hidden from the bid before sending it to the vendors.
4. Next click on the Distributor tab and select the vendors you want to solicit quotes from.
5. Attach your Statement of Work and any other pertinent documents in the Attachment tab, making sure to check the box that says Show to Vendor.
6. The Reminders tab can be used for internal reminders.
7. Review the Summary Tab, and then Submit for Approval.
   a. Once Approved, the Requisition will turn into a bid ready for purchasing, once it is in this status, you will need to click Convert to Bid.

8. Once it is converted to a bid, you will go through the tabs and enter in the required information. On the Items tab you can delete the cost that was previously entered on the requisition so no estimated cost shows to the vendor, or if you leave the previously entered cost this will show to the vendor as an estimated cost.

9. Once everything is review, it is then submitted for approval and sent to the vendors.

The vendors will then do a walk through as specified in the SOW and submit their response through COMMBUY5 and the bid can then be award.

Obtaining Quotes
Contract users should always reference FAC81 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

For a full description of how to complete a quote in COMMBUY5 visit the Job Aids for Buyers webpage, and select:

- The COMMBUY5 Purchase Orders section, and choose the How to Create a Solicitation Enabled Bid Using a Release Requisition job aid.

Prevailing Wage Requirements
 Prevailing Wage Rates are required to be paid for this contract but only apply to employees of contractors which provide cleaning and maintenance services for public buildings, either owned or rented by the commonwealth (M.G.L. Chapter 149, Section 27H). Cities, Towns and School districts using this contract are not subject to Prevailing Wage requirements, as cited in the above section.

Instructions for MMARS Users
MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

Environmentally Preferable Products (EPP)
GREEN CLEANING PRODUCTS AND PRACTICES: Executive Order 515, Establishing an Environmental Purchasing Policy issued by the Patrick-Murray Administration in 2009, requires all janitorial service companies providing services to Executive Branch Agencies to use environmentally preferable (green) cleaning products and practices as specified in Commonwealth statewide contracts. In particular, all vendors are required to use products listed on the OSD’s Approved Green Products List for FAC85. FAC85 is the Statewide contract for Green Cleaning Products, Programs, Equipment and Supplies, and includes all products and services to assist in implementing a green cleaning program. It is not a requirement that FAC81 vendors use...
FAC85 vendors to purchase their products; however they must only use products that are on the Approved Green Products List. This list includes green chemicals that have been “Independently Third-Party Certified,” which means that the environmental claims as well as the product performance have been tested and certified by an established and legitimate, nationally-recognized certification program.

- Using less toxic products benefits Commonwealth citizens on many levels:
- reduces the risks to custodians and cleaning staff who are handling the products;
- improves indoor air quality for building occupants as a result of lower volatile organic compounds (VOCs);
- significantly lessens the amount of toxic substances going down the drain and into water and soil, which also impacts plants and animals in the area; and
- offers efficiencies in cleaning via dispensing systems that control use and equipment that does the job the same or better with less or no chemical use; these all add up to saving money.

**Emergency Services**

Many statewide contracts are required to provide products or services in cases of statewide emergencies. [ML-801 CMR 21](#) defines emergency for procurement purposes. Visit the [Emergency Contact Information for Statewide Contracts](#) list for emergency services related to this contract.

**Comments and Complaints:**

Comments and/or complaints regarding any aspect of this contract can be emailed directly to the OSD Contract Manager.

**Frequently Purchased Items on the Contract**

Services frequently purchased through this contract include:

- Sweep floors and vacuum carpets.
- Empty waste receptacles.
- Trash removal.
- Office and bottle/can recycling.
- Hard floor buffing.
- Scrub, strip and seal work.
- Replenish paper towel, toilet paper and hand soap dispensers.
- Strip and apply non-slip or non-skid floor finish to restroom floors.
- Clean walls, partitions, including contiguous surfaces.
- Dust and wash columns, doors, and door frames.
- Vacuum upholstered furniture and full rug area.
- Spot clean carpet to remove all stains.
- Clean and vacuum all air diffusers.
- Wash windows.
- Clean ceiling areas, overhead pipes, wall fans, pictures, plaques, wall or ceiling diffusers, file cases, bookcases, etc.
- Office building garage cleaning.
- Optional: Snow removal of areas adjacent to the building(s) (walkways, stairways) and any limited routes to accessible areas where deemed appropriate.

**Other Discounts**

- **Prompt Pay Discounts**: A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth’s Bill Paying Policy. Payment days will be measured from the date goods are received and accepted/performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment “issue” is the date a payment is considered “paid” not the date a payment is “received” by a Contractor.

**Performance and Payment Time Frames Which Exceed Contract Duration**

All term maintenance or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than 12 months beyond the current contract term of this Statewide Contract as stated on the first page of this contract user guide. No new leases, rentals, maintenance or other agreements for services may be executed after the Contract has expired.

**Memorandum of Understanding/Statement of Work**

Contract users must complete a detailed Statement of Work for any engagement to be completed under this contract and are required to have vendors conduct a site visit prior to making an award. The SOW template can be found under the “Attachment” tab on COMMBUYS under each District’s MBPO; it is recommended that buyers use this format to request the following list and any other information as required by the engaging entity:

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**Required Documentation from Contractor:**
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• For non-Commonwealth owned or rented facilities, invoices for services rendered during the previous month must be submitted to the hiring entity according to the terms of the Statement of Work.

**Strategic Sourcing Team Members**

<table>
<thead>
<tr>
<th>Name</th>
<th>Department</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gayle Gionet</td>
<td>Operational Services Division (OSD)</td>
<td><a href="mailto:Gayle.Gionet@state.ma.us">Gayle.Gionet@state.ma.us</a></td>
</tr>
<tr>
<td>Deanne Daneau</td>
<td>Department of Environmental Protection (DEP)</td>
<td><a href="mailto:Deanne.Daneau@state.ma.us">Deanne.Daneau@state.ma.us</a></td>
</tr>
<tr>
<td>Julia Wolfe</td>
<td>Operational Services Division (OSD)</td>
<td><a href="mailto:Julia.Wolfe@state.ma.us">Julia.Wolfe@state.ma.us</a></td>
</tr>
<tr>
<td>Tina Urato</td>
<td>Massachusetts Emergency Management Agency (CDA)</td>
<td><a href="mailto:Tina.Uriato@state.ma.us">Tina.Uriato@state.ma.us</a></td>
</tr>
</tbody>
</table>
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## Vendor List and Information*

<table>
<thead>
<tr>
<th>Vendor</th>
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<th>Contact Person</th>
<th>Phone #</th>
<th>Email</th>
<th>Districts</th>
<th>Discounts (PPD, Dock Delivery, Other)</th>
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</thead>
<tbody>
<tr>
<td>A-1 Clean Team, Inc.</td>
<td>See Appendix A Page 13</td>
<td>VC6000180778, 16</td>
<td></td>
<td>617-650-1273</td>
<td><a href="mailto:a1cleanteam@hotmail.com">a1cleanteam@hotmail.com</a></td>
<td>3,4,5,6</td>
<td>2% - 10 days</td>
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<tr>
<td>Advanced Maintenance Solutions</td>
<td>See Appendix A Page 13</td>
<td>VC6000263933, 3</td>
<td></td>
<td>978-922-3911</td>
<td><a href="mailto:advancedmaintenanceinc@gmail.com">advancedmaintenanceinc@gmail.com</a></td>
<td>3,4,5,6</td>
<td>2% - 10 days</td>
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<tr>
<td>American Cleaning CO</td>
<td>See Appendix A Page 13</td>
<td>VC6000155212, 4</td>
<td>Henry Valerio</td>
<td>617-562-4000</td>
<td><a href="mailto:hvalerio@amercln.com">hvalerio@amercln.com</a></td>
<td>4,5,6</td>
<td>1.25% - 10 days, 0.75% - 15 days, 0.5% - 20 days, 0.25 - 30 days</td>
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<tr>
<td>AMPM Facility Services</td>
<td>See Appendix A Page 13</td>
<td>VC6000169668, 5</td>
<td></td>
<td>781-622-1444 ext. 137</td>
<td><a href="mailto:brianl@ampmfs.com">brianl@ampmfs.com</a></td>
<td>3,4,5,6</td>
<td>2% - 10 days, 1.5% - 15 days, 1% - 20 days</td>
</tr>
<tr>
<td>BestPro Cleaning LLC</td>
<td>See Appendix A Page 13</td>
<td>VC0000691956, 6</td>
<td>Diana Gallego</td>
<td>508-310-5406</td>
<td><a href="mailto:diana@bestprollc.com">diana@bestprollc.com</a></td>
<td>3,4,6</td>
<td>5% - 10 days, 4% - 15 days, 3% - 20 days, 2% - 30 days</td>
</tr>
<tr>
<td>C.M Cleaning Company</td>
<td>See Appendix A Page 13</td>
<td>VC0000552889, 8</td>
<td>Teresa Moore</td>
<td>781-344-1441</td>
<td><a href="mailto:teresa@cmcleaning.com">teresa@cmcleaning.com</a></td>
<td>5,6</td>
<td>1% - 10 days</td>
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<tr>
<td>CLEANCO</td>
<td>See Appendix A Page 13</td>
<td>VC6000188914, 7</td>
<td></td>
<td>781-890-2400</td>
<td><a href="mailto:jdavies@cleancocorp.com">jdavies@cleancocorp.com</a></td>
<td>1,2,3,4,5,6</td>
<td>2% - 10 days, 1% - 15 days, 1% - 20 days, 1% - 30 days</td>
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<tr>
<td>Compass Facility Services</td>
<td>See Appendix A Page 13</td>
<td>VC6000167948, 9</td>
<td></td>
<td>978-352-7600</td>
<td><a href="mailto:bgreelish@compassfacility.com">bgreelish@compassfacility.com</a></td>
<td>1,2,3,4,5,6</td>
<td>1% - 10 days, 1% - 15 days</td>
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<tr>
<td>Complete Cleaning Company, Inc.</td>
<td>See Appendix A Page 13</td>
<td>VC0000712247, 18</td>
<td>Garry Beaver</td>
<td>781-598-1666</td>
<td><a href="mailto:garry@complete-cleaning.com">garry@complete-cleaning.com</a></td>
<td>1,2,3,4,5,6</td>
<td>3% - 10 days, 2.5% - 15 days, 2% - 20 days</td>
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<tr>
<td>Done Right Building Services</td>
<td>See Appendix A Page 13</td>
<td>VC6000182340, 19</td>
<td></td>
<td>617-236-0155</td>
<td><a href="mailto:Lincoln@donerightservices.com">Lincoln@donerightservices.com</a></td>
<td>1,2,3,4,5,6</td>
<td>2% - 10 days, 1% - 15 days</td>
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<tr>
<td>Empire Cleaning Inc.</td>
<td>See Appendix A Page 13</td>
<td>VC6000157974, 29</td>
<td></td>
<td>781-246-1223</td>
<td><a href="mailto:Michael@empirecleaning.net">Michael@empirecleaning.net</a></td>
<td>1,2,3,4,5,6</td>
<td>1% - 30 days</td>
</tr>
</tbody>
</table>

*Note that COMMBUYS is the official system of record for vendor contact information.

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<tr>
<td>Facilities Management &amp; Maintenance, Inc.</td>
<td>See Appendix A Page 13</td>
<td>VC6000181690, 10</td>
<td>617-561-7003</td>
<td><a href="mailto:esaenz@fmm-inc.com">esaenz@fmm-inc.com</a></td>
<td>1,2,3,4,5, 6</td>
<td>0.3% - 10 days 0.3% - 15 days 0.2% - 20 days</td>
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<td>KleenRite Services Paixao Inc. DBA KleenRite Services</td>
<td>See Appendix A Page 13</td>
<td>VC6000178011, 1</td>
<td>413-737-7663</td>
<td><a href="mailto:kleenrite@gmail.com">kleenrite@gmail.com</a></td>
<td>1,2,3</td>
<td>2% - 10 days 1% - 15 days</td>
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<td>M&amp;M Contract Cleaning</td>
<td>See Appendix A Page 13</td>
<td>VC6000243982, 12</td>
<td>Jennifer Miller 508-427-1702</td>
<td><a href="mailto:jmillert@mmcontractcleaning.com">jmillert@mmcontractcleaning.com</a></td>
<td>2,3,4,5,6</td>
<td>4% - 10 days 3% - 15 days 2% - 20 days</td>
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<td>MD Stetson Co., Inc. DBA Facilitech</td>
<td>See Appendix A Page 13</td>
<td>VC6000156599, 17</td>
<td>Michael Glass 781-986-6161 ext. 127</td>
<td><a href="mailto:michael.glass@mdstetson.com">michael.glass@mdstetson.com</a></td>
<td>1,2,3,4,5,6</td>
<td>1% - 10 days 0.75% - 15 days 0.5% - 20 days</td>
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<td>Mass Commercial Cleaning Inc.</td>
<td>See Appendix A Page 13</td>
<td>VC6000183127, 11</td>
<td>Peter Connly 413-586-4696 ext. 101</td>
<td><a href="mailto:pconnly@macommclean.com">pconnly@macommclean.com</a></td>
<td>1,2,3,4</td>
<td>1% - 15 days</td>
<td></td>
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<td>Moura’s Cleaning Service</td>
<td>See Appendix A Page 13</td>
<td>VC0000261385, 13</td>
<td>978-562-1839</td>
<td><a href="mailto:Bruno@mourascleaningservice.com">Bruno@mourascleaningservice.com</a></td>
<td>1,2,3,4,5,6</td>
<td>2% - 10 days</td>
<td></td>
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<td><a href="mailto:joe@nfsincorp.com">joe@nfsincorp.com</a></td>
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<td><a href="mailto:hfamilia@sbsboston.net">hfamilia@sbsboston.net</a></td>
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<td>David Shea 978-360-1229</td>
<td><a href="mailto:dshea@sj-services.com">dshea@sj-services.com</a></td>
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<td><a href="mailto:keith@tandtjanitorialservices.com">keith@tandtjanitorialservices.com</a></td>
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<td>Bob Desaulniers 617-913-8877</td>
<td><a href="mailto:bdesaulniers@ug-2.com">bdesaulniers@ug-2.com</a></td>
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Appendix A:
If full statewide contracts details are required please refer to the FAC81 files listed under each Master Blanket Purchase Order. Each Master Blanket Purchase Order will be kept up to date with the most current contract information.

**PO-14-1080-OSD01-OSD10-00000000937** - District 1 Vendors
**PO-14-1080-OSD01-OSD10-00000000940** - District 2 Vendors
**PO-14-1080-OSD01-OSD10-00000000943** - District 3 Vendors
**PO-14-1080-OSD01-OSD10-00000000947** - District 4 Vendors
**PO-14-1080-OSD01-OSD10-00000000948** - District 5 Vendors
**PO-14-1080-OSD01-OSD10-00000001378** - District 6 Vendors
**PO-14-1080-OSD01-OSD10-00000001379** – Statewide Vendors

### FAC81 Districts

#### District 1
- Adams
- Buckland
- Clarksburg
- Egremont
- Hancock
- Lanesborough
- Monterey
- North Adams
- Richmond
- Sheffield
- Washington
- Alford
- Charlemont
- Colrain
- Florida
- Hawley
- Lee
- Montgomery
- Otis
- Rowe
- Shelburne
- West Stockbridge
- Ashfield
- Cheshire
- Conway
- Goshen
- Heath
- Lenox
- Mount Washington
- Peru
- Russell
- Stockbridge
- Williamsburg
- Becket
- Chester
- Cumington
- Granville
- Hinsdale
- Middlefield
- Pittsfield
- Sandisfield
- Tolland
- Williamstown
- Blandford
- Chesterfield
- Dalton
- Great Barrington
- Huntington
- Monroe
- New Ashford
- New Marlborough
- Plainfield
- Savoy
- T Irvingham
- Windsor

NOTE: Contract User Guides are updated regularly. Print copies should be compared against the current version posted on mass.gov/osd.
Updated: 9/18/2018
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