

PROPERTY TYPE CLASSIFICATION CODES

NON-ARM'S LENGTH CODES AND

SALES REPORT SPREADSHEET SPECIFICATIONS

CHANGES

- CODE 451, 551 CHANGED TO RENEWABLE ENERGY PLANT
- SALES CODES SUBSTITUTE: "D" TO "O" AND "S" TO "L"; "X" CODE DISCONTINUED
- GATEWAY VERSION 3: REVISED LA-3 PROPERTY SALES BULK UPLOAD INSTRUCTIONS
- LA-15 INTERIM YEAR ADJUSTMENT REPORT

JUNE, 2016



DLS

DIVISION OF LOCAL SERVICES
MA DEPARTMENT OF REVENUE

INTRODUCTION

These Guidelines are intended to assist the Board of Assessors in determining the proper classification of property according to its use.

The coding structure has a three digit level of detail. The first digit indicates a major classification. The second digit is a major division and the third digit is a subdivision, both within the major classification of property.

If the guidelines do not include a three digit code for a specific property use, the assessor should use the code that most appropriately identifies the property's use. For example, the assessor would use codes 321-326 to classify a retail condominium, based on the use of the property.

TABLE OF CONTENTS

PROPERTY TYPE CLASSIFICATION CODES

CODE	CLASSIFICATION	PAGE
0	Multiple-Use.....	1
1	Residential.....	1, 2
2	Open Space	2, 3
3	Commercial	4, 5
4	Industrial	6
5	Personal Property	7
6	Forest Property - Chapter 61	8
7	Agricultural/Horticultural Chapter 61A.....	8
8	Recreational Property - Chapter 61B.....	8
9	Exempt Property	9, 10

PROPERTY SALES REPORT INSTRUCTIONS

Non-Arm's Length Codes	11
Required Property Sales Report Spreadsheet Specifications	12
Data Upload into Gateway Instructions	12-17
LA-15 Interim Year Review	18

MULTIPLE-USE PROPERTY

CODE 0

Real property used or held for use for more than one purpose, including parcels with multiple detached or attached buildings, are considered multiple-use property for classification purposes. Any necessary related land on a multiple-use property must be allocated among the classes of property within the building.

The first digit of multiple-use property is always a zero (0). The second and third digits are the major classification of the property represented. The digits following zero (0) are listed in the order of major importance.

Examples

Since the guidelines for coding multiple-use property are unique, several specific examples of how to identify such property with these codes are listed here. These are only examples and do not represent all possible multiple use codes.

013 Multiple-Use, primarily Residential

A building with a retail store on the first floor, apartments on the upper floors, and a major portion of the related land is reserved for tenant parking.

031 Multiple-Use, primarily Commercial

A building with retail use on the first floor, office space on the second and third floors, apartments on the fourth floor and a major portion of the related land is allocated for commercial use.

037 Multiple-Use, primarily Commercial with part of land designated under Chapter 61A use

A farm property with land and buildings predominantly used for commercial farming with part of land (at least 5 acres) designated horticulture/agricultural under Chapter 61A.

021 Multiple-Use, primarily Open Space

A single-family house with substantial acreage designated open space by the assessors.

RESIDENTIAL

CODE 1

M.G.L. Chapter 59 §2A: All real property used or held for human habitation containing one or more dwelling units including rooming houses with facilities assigned and used for living, sleeping, cooking and eating on a non-transient basis, and including a bed and breakfast home with no more than three rooms for rent. Such property includes accessory land, buildings or improvements incidental to such habitation and used exclusively by the residents of the property or their guests. Such property shall include: (i) land that is situated in a residential zone and has been subdivided into residential lots, and (ii) land used for the purpose of a manufactured housing community, as defined in Chapter 140, §32F. Such property shall not include a hotel or motel.

Incidental accessory land, buildings or improvements would include garages, sheds, in-ground swimming pools, tennis courts, etc. Non-incident accessory land, classified and coded differently, would include mixed use properties, such as a variety store, machine shop, etc. on a residential parcel.

10 Residences

101Single Family

102Condominium

103Mobile Home (includes land used for purpose of a mobile home park)

104Two-Family

105Three-Family

106Accessory Land with Improvement - garage, etc.

107(Intentionally left blank)

108(Intentionally left blank)

109Multiple Houses on one parcel (for example, a single and a two-family on one parcel)

11 Apartments

111Four to Eight Units

112More than Eight Units

12 Non-Transient Group Quarters

- 121..... Rooming and Boarding Houses
- 122..... Fraternity and Sorority Houses
- 123..... Residence Halls or Dormitories
- 124..... Rectories, Convents, Monasteries
- 125..... Other Congregate Housing which includes non-transient shared living arrangements

13 Vacant Land in a Residential Zone or Accessory to Residential Parcel

- 130..... Developable Land
- 131..... Potentially Developable Land
- 132..... Undevelopable Land

14 Other

- 140..... Child Care Facility (M.G.L. Chapters 59 §3F; 40A §9C) (see also Code 352)

OPEN SPACE

CODE 2

M.G.L. Chapter 59 §2A: Land which is not otherwise classified and which is not taxable under the provisions of Chapter 61, 61A or 61B, or taxable under a permanent conservation restriction, and which land is not held for the production of income but is maintained in an open or natural condition and which contributes significantly to the benefit and enjoyment of the public.

For land designated as Forest, Agricultural/Horticultural or Recreational under Chapters 61, 61A, 61B, see Codes 6, 7, 8. Land placed under conservation restriction according to Chapter 184, §31 is to be classified according to its use as residential, commercial or industrial property.

20 Open Land in a Residential Area

- 201Residential Open Land
- 202Underwater Land or Marshes not under public ownership located in residential areas (typically, privately owned ponds, lakes, salt marshes or other wetlands of non-commercial use)

21 Open Land in Rural Area

- 210Non-Productive Agricultural Land (that part of an operating farm not classified as Chapter 61A Agricultural/Horticultural or Chapter 61 Forest Land)
- 211Non-Productive Vacant Land

22 Open Land in a Commercial Area

- 220Commercial Vacant Land (acreage without site improvements and not in commercial use)
- 221Underwater Land or Marshes not under public ownership located in commercially zoned area

23 Open Land in an Industrial Area

- 230..... Industrial Vacant Land (acreage without site improvements and not in commercial or industrial use)
- 231..... Underwater Land or Marshes not under public ownership located in an industrial area

**Chapter 61, 61A, 61B Property
(Local Acceptance Option for Open Space Tax Rate)**

Forest, Agricultural/Horticultural and Recreational lands valued according to M.G.L. Chapters 61, 61A 61B and is being classified as open space upon acceptance of applicable local option. (Without an Open Space Classification they must be placed in Codes 6, 7 or, see page 8.)

26 Forest Land**(Only if G.L. c. 61, § 2A accepted)**

- 261..... All land designated under Chapter 61
- 262..... Christmas Trees

27 Agricultural/Horticultural**(Only if G.L. c. 61A, § 4A accepted)**

All land that designated under Chapter 61A. (Land devoted to this use must be in excess of 5 acres and meet other requirements of the law and is being classified as open space.) Note Non-Productive land is being coded as 29.

Productive Land

- 270..... Cranberry Bog
- 271..... Tobacco, Sod
- 272..... Truck Crops - vegetables
- 273..... Field Crops - hay, wheat, tillable forage cropland etc.
- 274..... Orchards - pears, apples, grape vineyards etc.
- 275..... Christmas Trees
- 276..... Necessary related land-farm roads, ponds, land under farm buildings
- 277..... Productive Woodland - woodlots
- 278..... Pasture

- 279Nurseries

Non-Productive Land

- 290Wet land, scrub land, rock land

28 Recreational Land**(Only if G.L. c. 61B, § 2A accepted)**

All property designated under Chapter 61B and is being classified as open space upon acceptance of applicable local option. (If an area has more than one use according to the codes below, use the code which represents the primary use of the land).

- 280Productive woodland -woodlots
- 281Hiking - trails or paths, Camping - areas with sites for overnight camping, Nature Study - areas specifically for nature study or observation
- 282Boating - areas for recreational boating and supporting land facilities
- 283Golfing - areas of land arranged as a golf course
- 284Horseback Riding - trails or areas
- 285Hunting - areas for the hunting of wildlife and Fishing Areas
- 286Alpine Skiing - areas for "downhill" skiing and Nordic Skiing - areas for "cross-country" skiing
- 287Swimming Areas and Picnicking Areas
- 288Public Non-Commercial Flying - areas for gliding or hand-gliding
- 289Target Shooting - areas for target shooting such as archery, skeet or approved fire-arms

COMMERCIAL

CODE 3

M.G.L. Chapter 59 §2A: All real property used or held for use for business purposes and not specifically included in another class, including but not limited to any commercial, business, retail, trade, service, recreational, agricultural, artistic, sporting, fraternal, governmental, educational, medical or religious enterprise for non-profit purposes.

30 Transient Group Quarters

- 300..... Hotels
- 301..... Motels
- 302..... Inns, Resorts or Tourist Homes
- 303..... (Intentionally left blank)
- 304..... Nursing Homes - includes property designed for minimal care with or without medical facilities
- 305..... Private Hospitals
- 306..... Care and Treatment Facilities - designed and used on a transient basis, including half-way houses or other types of facilities that service the needs of people

31 Storage Warehouses and Distribution Facilities

- 310..... Tanks Holding Fuel and Oil Products for Retail Distribution, either Above Ground or Underground (Underground tanks of service stations would be real estate, however, above ground tanks that rest on concrete saddles or steel frames that can be separated without damage are personal property.)
- 311..... Bottled Gas and Propane Gas Tanks
- 312..... Grain and Feed Elevators
- 313..... Lumber Yards
- 314..... Trucking Terminals
- 315..... Piers, Wharves, Docks and related facilities that are used for storage and transit of goods
- 316..... Other Storage, Warehouse and Distribution facilities (see also Industrial Code 401)
- 317..... Farm Buildings - barns, silo, utility shed, etc.
- 318..... Commercial Greenhouses

32 Retail Trade

- 321 Facilities providing building materials, hardware and farm equipment, heating, hardware, plumbing, lumber supplies and equipment
- 322 Discount Stores, Junior Department Stores, Department Stores
- 323 Shopping Centers/Malls
- 324 Supermarkets (in excess of 10,000 sq. ft.)
- 325 Small Retail and Services stores (under 10,000 sq. ft.)
- 326 Eating and Drinking Establishments - restaurants, diners, fast food establishments, bars, nightclubs

33 Retail Trade - Automotive, Marine Craft and Other Engine Propelled Vehicles, Sales and Service

- 330Automotive Vehicles Sales and Service
- 331Automotive Supplies Sales and Service
- 332Auto Repair Facilities
- 333Fuel Service Areas - providing only fuel products
- 334Gasoline Service Stations - providing engine repair or maintenance services, and fuel products
- 335Car Wash Facilities
- 336Parking Garages
- 337Parking Lots - a commercial open parking lot for motor vehicles
- 338Other Motor Vehicles Sales and Services

34 Office Building

- 340General Office Buildings
- 341Bank Buildings
- 342Medical Office Buildings

35 Public Service Properties (see Code 9 for Exempt Public Service Properties)

- 350..... Property Used for Postal Services
- 351..... Educational Properties
- 352..... Day Care Centers, Adult (see also Code 140)
- 353..... Fraternal Organizations
- 354..... Bus Transportation Facilities and Related Properties
- 355..... Funeral Homes
- 356..... Miscellaneous Public Services - professional membership organizations, business associations, etc.

36 Cultural and Entertainment Properties

- 360..... Museums
- 361..... Art Galleries
- 362..... Motion Picture Theaters
- 363..... Drive-In Movies
- 364..... Legitimate Theaters
- 365..... Stadiums
- 366..... Arenas and Field Houses
- 367..... Race Tracks
- 368..... Fairgrounds and Amusement Parks
- 369..... Other Cultural and Entertainment Properties

37 Indoor Recreational Facilities

- 370..... Bowling
- 371..... Ice Skating
- 372..... Roller Skating
- 373..... Swimming Pools
- 374..... Health Spas
- 375..... Tennis and/or Racquetball Clubs
- 376..... Gymnasiums and Athletic Clubs
- 377..... Archery, Billiards, other indoor facilities

38 Outdoor Recreational Properties (excluding those classified under General Laws 61B)

- 380Golf Courses
- 381Tennis Courts
- 382Riding Stables
- 383Beaches or Swimming Pools
- 384Marinas - including marine terminals & associated areas primarily for recreational marine craft
- 385Fish and Game Clubs
- 386Camping Facilities - accommodations for tents, campers or travel trailers
- 387Summer Camps - children's camps
- 388Other Outdoor facilities - e.g., driving ranges, miniature golf, baseball batting ranges, etc.
- 389Structures on land classified under Chapter 61B Recreational Land

39 Vacant Land - Accessory to Commercial parcel or not specifically included in another class

- 390Developable Land
- 391Potentially developable Land
- 392Undevelopable Land
- 393Agricultural/Horticultural Land not included in Chapter 61A

INDUSTRIAL

CODE 4

M.G.L. Chapter 59 §2A: All real property used or held for use for manufacturing, milling, converting, producing, processing, extracting or fabricating materials unserviceable in their natural state to create commercial products or materials; the mechanical, chemical or electronic transformation of property into new products and any use that is identical to or an integral part of such use, whether for profit or non-profit purposes; property used or held for uses for the storage, transmitting and generating of utilities.

40 Manufacturing and Processing

- 400..... Buildings for manufacturing operations
- 401..... Warehouses for storage of manufactured products
- 402..... Office Building - part of manufacturing operation
- 403..... Land - integral part of manufacturing operation
- 404..... Research and Development facilities

41 Mining and Quarrying

- 410..... Sand and Gravel
- 411..... Gypsum
- 412..... Rock
- 413..... Other

42 Utility Properties

- 420..... Tanks
- 421..... Liquid Natural Gas Tanks
- 423..... Electric Transmission Right-of-Way
- 424..... Electricity Regulating Substations
- 425..... Gas Production Plants
- 426..... Gas Pipeline Right-of Way
- 427..... Natural or Manufactured Gas Storage
- 428..... Gas Pressure Control Stations

43 Utility Properties - Communication

- 430Telephone Exchange Stations
- 431Telephone Relay Towers
- 432Cable TV Transmitting Facilities
- 433Radio, Television Transmission Facilities

44 Vacant Land - Accessory to Industrial Property

- 440Developable Land
- 441Potentially Developable Land
- 442Undevelopable Land

45 Electric Generation Plants

- 450 Electric Generation Plants
- 451 **Electric Generation Plants, Renewable**
- 452 Electric Generation Plants, Agreement Value

PERSONAL PROPERTY

CODE 5

M.G.L. Chapter 59 §2: All personal property...wherever situated, unless expressly exempt, shall be subject to taxation...

501..... Individuals, Partnerships, Associations, Trusts, Limited Liability Companies and other non-incorporated entities filing for federal income tax purposes as non-incorporated entities

All personal property is taxable and includes: stock in trade, machinery used in the conduct of the business, personal property used in connection with any cleaning or laundry processes, machinery used in the refrigeration of goods or in the air conditioning of premises, and all furnishings and effects not kept at an individual's domicile.

502..... Business Corporations, as defined in Chapter 63 §30 and taxable under Chapter 63§39, **including unincorporated entities treated as corporations for federal income tax purposes.**

Taxable personal property includes only: underground conduits, poles, wires and pipes, whether on public or private property; and machinery used in the conduct of the business, except stock in trade or machinery directly used in connection with dry cleaning or laundering processes, refrigeration of goods, air conditioning of premises or in any purchasing, selling, accounting or administrative function.

503..... Classified Manufacturing Corporations*, as defined in Ch. 63 §42B, including unincorporated entities treated as corporations for federal income tax purposes.

Taxable personal property includes only: underground conduits, poles, wires and pipes whether on public or private property.

*Includes Classified Research & Development Corporations in communities accepting local option R & D exemptions and Classified Manufacturing and Research & Development LLCs with single member

disregarded entities in communities accepting that local option exemption.

504Utility Corporations, other than Telephone & Telegraph and Pipeline Corporation, taxed as business corporations, including unincorporated entities treated as corporations for federal income tax purposes.

Taxable personal property includes only: underground conduits, poles, wires and pipes whether on public or private property; and machinery used in the conduct of business, except stock in trade or machinery directly used in connection with dry cleaning or laundering processes, refrigeration of goods, air conditioning of premises or in any purchasing, selling, accounting or administrative function.

505Machinery, Poles, Wires and Underground Conduits, Wires and Pipes of all Telephone and Telegraph Companies, as determined by the Commissioner of Revenue.

506Pipelines of 25 Miles or More in Length for Transmitting Natural Gas or Petroleum, as determined by the Commissioner of Revenue.

508 Cellular/Mobile Wireless Telecommunications Companies

550Electric Generation Plants Personal Property

551Electric Generation Plant P.P., Renewable

552Electric Generation P. P., Agreement Value

CHAPTER 61, 61A, 61B PROPERTY

Forest, Agricultural/Horticultural and Recreational lands valued according to M.G.L. Chapters 61, 61A 61B are not specifically included in any of the four major classifications. The commercial property tax rate, however, is the applicable rate for land under these chapters.

CODE 6

Forest Land

- 601..... All land designated under Chapter 61
- 602..... Christmas Trees

CODE 7

Agricultural/Horticultural

All land that has been designated under Chapter 61A. (Land devoted to this use must be in excess of 5 acres and meet other requirements of the law).

71 Productive Land (Including Necessary and Related Land)

- 710..... Cranberry Bog
- 711..... Tobacco, Sod
- 712..... Truck Crops - vegetables
- 713..... Field Crops - hay, wheat, tillable forage cropland etc.
- 714..... Orchards - pears, apples, grape vineyards etc.
- 715..... Christmas Trees
- 716..... Necessary Related Land-farm roads, ponds, Land under farm buildings
- 717..... Productive Woodland - woodlots
- 718..... Pasture
- 719..... Nurseries

72 Non-Productive Land

- 720..... Wet land, scrub land, rock land

CODE 8

Recreational Land

All property that has been designated under Chapter 61B. (If an area has more than one use according to the codes below, use the code which represents the primary use of the land).

- 801Hiking - trails or paths
- 802Camping - areas with sites for overnight camping
- 803Nature Study - areas specifically for nature study or observation
- 804Boating - areas for recreational boating and supporting land facilities
- 805Golfing - areas of land arranged as a golf course
- 806Horseback Riding - trails or areas
- 807Hunting - areas for the hunting of wildlife
- 808Fishing Areas
- 809Alpine Skiing - areas for "downhill" skiing
- 810Nordic Skiing - areas for "cross-country" skiing
- 811Swimming Areas
- 812Picnicking Areas
- 813Public Non-Commercial Flying - areas for gliding or hand-gliding
- 814Target Shooting - areas for target shooting such as archery, skeet or approved fire-arms
- 815Productive Woodland - woodlots

EXEMPT PROPERTY

CODE 9

All property which is totally exempt from taxation under various provisions of the law and owned by:

90 Public Service Properties

900..... United States Government

901..... (Intentionally left blank)

91 Commonwealth of Massachusetts – Reimbursable Land

910..... Department of Conservation and Recreation, Division of State Parks and Recreation

911..... Division of Fisheries and Wildlife, Environmental Law Enforcement

912..... Department of Corrections, Division of Youth Services

913..... Department of Public Health, Soldiers' Homes

914..... Department of Mental Health, Department of Mental Retardation

915..... Department of Conservation and Recreation, Division of Water Supply Protection

916..... Military Division – Campgrounds

917..... Education – Univ. of Mass, State Colleges, Community Colleges

918..... Department of Environmental Protection, Low-level Radioactive Waste Management Board

919..... Other

92 Commonwealth of Massachusetts – Non Reimbursable

920..... Department of Conservation and Recreation, Division of Urban Parks and Recreation

921..... Division of Fisheries and Wildlife, DFW Environmental Law Enforcement, Department of Environmental Protection

922..... Department of Corrections, Division of Youth Services, Mass Military, State Police, Sheriffs' Departments

923..... Department of Public Health, Soldiers' Homes, Department of Mental Health, Department of Mental Retardation

924..... Mass Highway Department

925 Department of Conservation and Recreation
Division of Water Supply Protection
conservation restrictions and sewer
easements, Urban Parks

926Judiciary

927 Education – Univ. of Mass, State Colleges,
Community Colleges

928 Division of Capital Asset Management,
Bureau of State Office Buildings

929Other

GASB 34 Codes

93 Municipal or County Codes

930Vacant, Selectmen or City Council

931Improved, Selectmen or City Council

932Vacant, Conservation

933Vacant, Education

934Improved, Education

935Improved, Municipal Public Safety

936Vacant, Tax Title/ Treasurer

937Improved, Tax Title/ Treasurer

938Vacant, District

939Improved, District

94 Educational Private

940.....Elementary Level

941.....Secondary Level

942.....College or University

943.....Other Educational

944.....Auxiliary Athletic

945.....Affiliated Housing

946.....Vacant

947.....Other

95 Charitable

950Vacant, Conservation Organizations

951Other

952Auxiliary Use (Storage, Barns, etc.)

953Cemeteries

954Function Halls, Community Centers,
Fraternal Organizations

955Hospitals

956Libraries, Museums

957Charitable Services

958Recreation, Active Use

959Housing, Other

96 Religious Groups

- 960..... Church, Mosque, Synagogue, Temple, etc.
- 961..... Rectory or Parsonage, etc.
- 962.....Other

97 Authorities

- 970..... Housing Authority
- 971..... Utility Authority, Electric, Light, Sewer,
Water
- 972.....Transportation Authority
- 973.....Vacant, Housing Authority
- 974.....Vacant, Utility Authority
- 975.....Vacant, Transportation Authority

98 Land Held by other Towns, Cities or Districts

- 980..... Vacant, Selectmen or City Council, Other
City or Town
- 981..... Improved, Selectmen or City Council, Other
City or Town
- 982..... Vacant, Conservation, Other City or Town
- 985..... Improved Municipal or Public Safety, Other
City or Town
- 988.....Vacant, Other District
- 989.....Improved, Other District

99 Other

- 990121A Corporations
- 991Vacant, County or Regional
- 992 Improved, County or Regional, Deeds or
Administration
- 993Improved County or Regional Correctional
- 994Improved County or Regional Association
Commission
- 995Other, Open Space
- 996Other, Non-Taxable Condominium Common
Land
- 997Other

PROPERTY SALES REPORT INSTRUCTIONS

The Property Sales Reports (LA-3) are used in conducting assessment/sales ratio studies. In order to conduct an accurate study, the following information needs to be completed on all sales over \$1,000.

The Board of Assessors must sign, date and submit the LA-3 via DLS Gateway. **See *Property Sales Report Spreadsheet Specifications* on page 12 for submission requirement standards.**

NON-ARM'S LENGTH CODES

An "arm's length" sale is a sale between a willing buyer and a willing seller with no unusual circumstances involved in the sale. Listed below are the codes for sales that are considered non-arm's length.

- A. Sale between members of the same family
- B. An intra-corporation sale, e.g. between a corporation and its stockholder, subsidiary, affiliate or another corporation whose stock is in the same ownership
- C. Sale of any real property which includes personal property, machinery, equipment, inventories or "good will"
- D. **Beginning in FY17, use of code "D" can be substituted with "O"**
In prior years: Sale of property substantially changed before the sale occurred but after the assessment date i.e. sale price includes change, whereas assessed value does not
- E. Sale to / from a federal, state, or local government
- F. Transfer of convenience, e.g., correcting defects in a title, a transfer by a husband either through a third party or himself and his wife to create a tenancy by the entirety, etc.
- G. Sale of only a portion of the assessed unit, e.g., a parcel sold from a larger tract and the assessment is for the larger tract, or a portion is in another municipality
- H. Sale resulting from a court order, e.g., a divorce settlement, estate sale

- I. Sale in proceedings of bankruptcy
- J. Sale of an undivided interest
- K. Sale to / from an educational, charitable, or religious organization
- L. Repossession or Sale of a foreclosed property by a financial institution or lender
- M. Sale of property, the value of which has been materially influenced by zoning changes not reflected in current assessments
- N. Other, when a non-arm's length sale does not fall into any other category, this code is used, accompanied by a written explanation and/or comparable sales analysis.
- O. Sale of property where a substantial physical change has occurred. Specifically, the sale price and proposed value do not represent a property with the same physical characteristics
- P. Sale of property with a change in use when compared to its use on the assessment date
- Q. Sale of property which includes both a trade of property and cash for the property conveyed
- R. Sale of property which has been sold more than once in the same analysis period. *Only the most recent valid sale closest to the assessment date is used for analysis purposes.*
- S. **Beginning in FY17, use of code "S" can be substituted with an "L"**. *In prior years, was sale of a foreclosed property by a financial institution or other lender. (If considered arm's length, must be supported by detailed documentation.)*
- T. Property sold to an abutter
- U. Private sale not put on the market
- V. Sale of multiple parcels
- W. Sale affected by deed restriction, e.g., 40B housing
- X. **Discontinued for FY17**. *Prior years, was sale of parcel where no value exists for prior assessment because the parcel ID was new.*

GATEWAY Version 3 - PROPERTY SALES REPORT – LA-3

New for FY17, there is **one unified sales LA-3 file template** for both Interim and Certification years.

- Additionally, Gateway will run the validations, eliminating the need to copy data into a clean-up template then into the Upload screen
- Added **Loc_ID** to the upload template (Note: **Loc_Id data** is optional in FY17, **but you will need to add the heading** in the Excel file - See link to file template [LA-3 Heading Template](#))
- **Excel must be in .xlsx format. Gateway will not upload Excel files with an “xls” file extension (Excel 97 format) or files that contain macros.**

PROPERTY SALES REPORT - LA3

Spreadsheet Specifications

Data Layout Example

Columns

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
jur_code	sale_date	parcel_id	seller	buyer	st_num	st_alpha	st_name	prop_type_id	nal_code	sale_price	assessment_value	proposed_value	as_ratio	outlier	time_trend	comments	Location Id
001	05/03/2015	8-0-28	Smith, John	Jones Paul	121		Woodland St	101		470,000	390,000	447,500	0.95		485,000		123AB456BC90
001	12/22/2015	12-0-160A	Harrison W.	Raycroft B.	83	A	Forest St	102		320,000	270,000	332,000	1.04		320,000		123AB456BC275
001	07/12/2015	6-0-156	Johns P	Bradley A.	13		Ralph Ave	104	N	125,000	185,000	170,000	1.36		125,000	Short Sale	123AB376BC1
001	06/18/2015	3-0-66	Bartlett Co.	Miller William	175		Maple St	101	P	225,000	220,000	475,000	2.11		230,900		123AB258C10

Row Headings should be on one line (wrapped if necessary) labeled exactly as above see note below

	Column Heading	Description	Format
Column A	jur_code	DCR community ID number	Text column - Three digits
Column B	sale_date	Date of sale	Date column - mm/dd/yyyy
Column C	parcel_id	Community identification	No special format - up to 30 Characters*
Column D	seller	Grantor of the property	No special format - up to 40 Characters**
Column E	buyer	Grantee of the property	No special format - up to 40 Characters**
Column F	st_num	Street number of the property	Numeric - up to 10 digits
Column G	st_alpha	For any text character part of st_num	Text Column up to 5 Characters
Column H	st_name	Name of the street, road etc.	Maximum Length - 40 Characters
Column I	prop_type_id	State use code of property	Text column - 3 Characters ***
Column J	nal_code	Non-arms Length Code	Text column - up to 3 Characters ***
Column K	sale_price	Sale Price of the property	Numeric *
Column L	assessment_value	Prior Fiscal Year Assessment	Numeric *
Column M	proposed_value	Proposed current Fiscal Year Assessment.	Numeric *
Column N	as_ratio	Assessment Sales Ratio	Numeric with 2 place decimal
Column O	outlier	DCR use only, should be blank for all entries	Numeric ****
Column P	time_trend	(If applicable) Time-Adjusted Sales Price.	Text
Column Q	Comments	Explanation of "N" codes or other as needed	Text
Column R	Location ID	Location ID - GPS Based	AlphaNumeric - up to 255 Characters*

* No entry can be blank.

** This should reflect the property's class code as of the proposed assessment date, not what it was at the time of the sale.

*** Must be left blank for all valid sales.

**** If using a time adjustment for any or all classes, entire column may be filled. (Use actual selling price for those sales not time adjusted.)
If a community is not using a time-adjustment, column can be left blank.

Note: In the example above, the original sale of \$225,000 is arms length since a vacant piece of land (class 130) sold and the prior FY assessed value reflects this (\$220,000). However, the same sale, when compared to the current FY assessed value of a single family home (\$475,000), becomes a non-arms length sale with the NAL code of "P". The usage class changes from a 130 to a 101.

See (OVER) for Gateway Upload

Data Upload Instructions

First Step: Bulk Upload

1. Save the LA-3 Sales Report in Excel with the updated headings. While in Gateway, click the **LA-3 Tab > LA-3 Upload Program > Bulk Upload screen.**
2. For your jurisdiction, select the Fiscal Year and Process **will default** to either Certification or Interim Year.
Note: Gateway now automatically selects whether community is in their Interim or Certification year
3. Click on **Date Range** and select the overall date range of the sales in your LA-3 template file. Your sales must conform to one of the valid date ranges for the specified fiscal year.
4. **“Is Sales Data Time Trended?”** Check box if you are using time trending.

Bulk Records Upload
Bulk Records Upload
 Status: LA-3 Interim Year : NO STATUS FOUND
 TaxRate - Interim Year Adjustment : NO STATUS FOUND
HAWLEY - 129 2017
 Jurisdiction Fiscal Year Process
 Date Range: 1/1/2015 - 12/31/2015 1/1/2014 - 12/31/2015 7/1/2014 - 6/30/2016
 Is Sales Data Time Trended:
 Select Document

5. Select a sales file to upload. Note: Button label next to “**Select Document**” will vary depending on the Web browser you use. Click “Browse” or “Choose File” to select a file to upload. Select your LA-3 Sales file from your computer drive.
6. Click on **Save Uploaded File**. If you wish to change files before uploading, simply click Browse or Select again and choose a different file.

Once LA-3 Sales upload is saved, statistics will be processed.

After saving the file, you will see the following message:

Bulk Records Upload
Bulk Records Upload
i Your file has been uploaded and is waiting to be processed. You can delete this file if required.
 Status: LA-3 Interim Year : NO STATUS FOUND
 TaxRate - Interim Year Adjustment : NO STATUS FOUND
HAWLEY - 129 2017
 Jurisdiction Fiscal Year Process
 Date Range: 1/1/2015 - 12/31/2015 1/1/2014 - 12/31/2015 7/1/2014 - 6/30/2016
 Is Sales Data Time Trended:
 File Name: la3salesreporttemplate129.xlsx
 File Upload Date: 5/15/2016 3:24:21 PM
 Status: Pending
 Remarks:

Your Excel file is now in the Upload Queue. Gateway will email you when your sales have been processed; you can stay on this page and wait, or you can leave the page and wait for the Upload Completion email. The new upload process will notify you with an **email notification** once the process is completed. Be sure to verify the Local Officials Directory in Gateway has your correct email address.

When **processed**, the system will show the number of correctly formatted records and any *incorrect records*. Sales that **could not** be processed appear in the **Incorrect Records** section. Sales without errors appear in the **Correct Records** section. If all sales were successfully processed you will only see a Correct Records section. If the file has errors, correct the data and select **Reprocess Incorrect Records** at the bottom of the screen.

A **red border** will surround data that could not be processed. You can type new data directly into the field, and then click **Reprocess Incorrect Records** to run the upload on the corrected sale(s).

Bulk Records Upload

Status: LA-3 Interim Year : NO STATUS FOUND
TaxRate - Interim Year Adjustment : NO STATUS FOUND

Jurisdiction: **HAWLEY - 129** Fiscal Year: 2017 Process: Interim Year

Date Range: 1/1/2015 - 12/31/2015 1/1/2014 - 12/31/2015 7/1/2014 - 6/30/2016

Is Sales Data Time Truncated:

File Name: la3salesreporttemplate129.xlsx

File Upload Date: 5/15/2016 3:24:21 PM

Status: Completed

Remarks:

Incorrect Sales Records

Incorrect Record(s): 1 Hover your mouse over data fields with a red border to see why the data could not be processed.

Jur Code	Sale Date	Parcel Id	Seller	Buyer	St Num	St Alpha	St Name	Current Yr Use Code	Current Yr NAL Code	Sale Price	Prior Assessed Value	Current Assessed Value	Current Yr ASR	Outlier
129	1/25/2015	129 104.0 2.F	Porter Family Trust	Logan, Stephen	130		East Rd	130		213000	211700	212000		

Correct Sales Records

Correct Record(s): 2

Show 30 entries

Jur Code	Sale Date	Parcel Id	Seller	Buyer	St Num	St Alpha	St Name	Current Yr Use Code	Current Yr NAL Code	Sale Price	Prior Assessed Value	Current Assessed Value	Current Yr ASR	Outlier	TT Sales
129	1/15/2015	129 014.A 15	Brown, Evan and Marcia	Duport, Mark and Hermione	34		Pumpkin Hollow Rd	101		178500	177900	178000			178500
129	2/4/2015	129 001.0 34 234	Girard, David and Sandra	Morgan, Frank and Martha	4		Forget Rd	101		209000	210000	209500			209000

Once all the data is corrected and you are ready to move your uploaded sales to the LA-3 application, click the **Save Sales Data button at the bottom of the screen**. A confirmation indicating how many correct records were successfully uploaded into Gateway will appear. Your sales will disappear from the Bulk Upload screen.

LA-3 Search/Update/Delete

Go to the **LA-3 Search/Update/Delete** screen to view, edit or delete your saved sales. Enter search criteria, and click Search at the bottom of the screen. Once results are displayed, you can export data to Excel, edit individual sales, or delete the sales from the file.

LA3 Search/Update/Delete
 LA3 Search/Update/Delete
 Status: LA-3 Certification : FORM APPROVED
 Certification - Final Certification : NO STATUS FOUND

TRURO - 300 2017

Jurisdiction Fiscal Year Process

Parcel Id

Sale Date From (mm/dd/yyyy) Sale Date To (mm/dd/yyyy)

Sale Price From Sale Price To

Buyer Name Seller Name

Current Year ASR From To Is Time Trended Only

Street Name

Class
 RESIDENTIAL
 OPEN SPACE
 COMMERCIAL

Property Type List
 102
 103
 104

Property Group
 102
 104
 105

Current Year NAL Code
 Invalid Sales - NAL Sales
 A
 A1

Single Record Upload

At the LA-3 tab, select the **Single Record Upload in the LA-3 Upload Program**, and select your jurisdiction. Correctly identify the Fiscal Year. The Process (Certification or Interim Year Adjustment) will default based on the year. Enter the data in the correct format as listed in the LA-3 Spreadsheet Specifications. If a field format is incorrect, the system will prompt *Data formats are not valid* in the highlighted field(s). Please correct. Click the Save button to add the record for that community, process, and fiscal year. Click **Add New Row** to add an additional record, as opposed to overwriting the information on the screen and clicking Save. This will simply overwrite one record's information with different information.

Status: NO STATUS FOUND
 FINAL CERTIFICATION : NO STATUS FOUND

AUBURN - 017 2017

Jurisdiction Fiscal Year Process

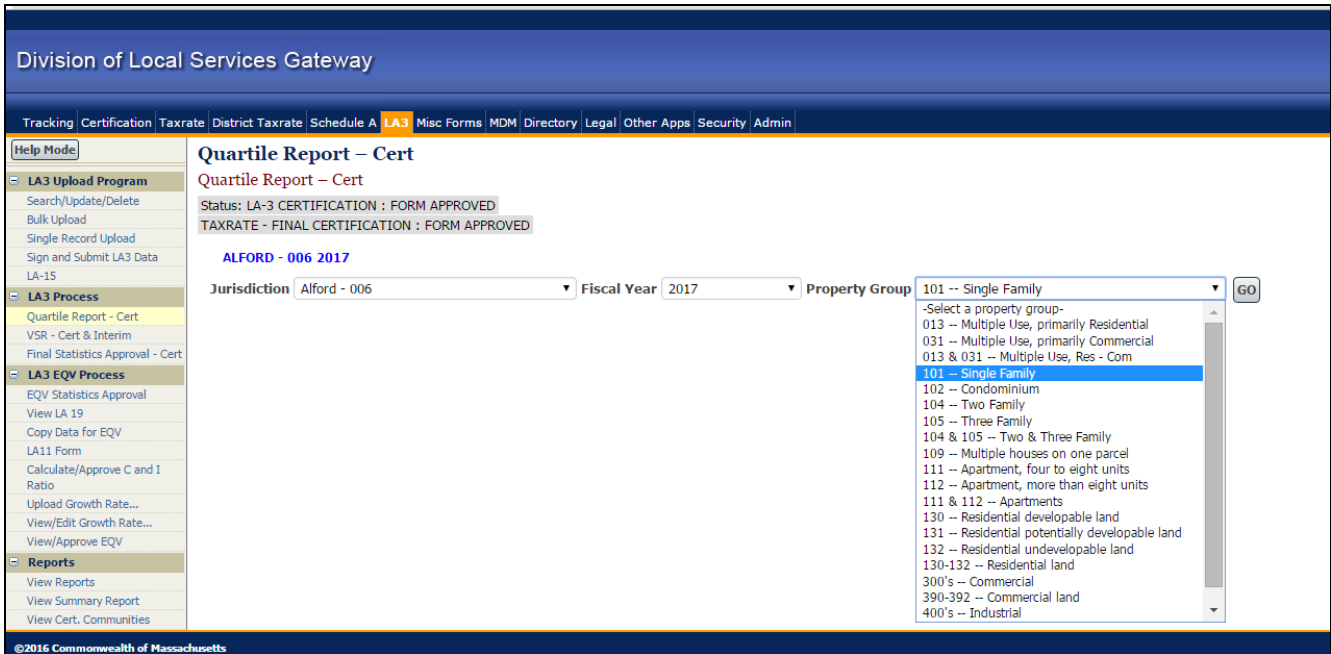
Date Range: 1/1/2015 - 12/31/2015 1/1/2014 - 12/31/2015 7/1/2014 - 6/30/2016

Is Sales Data Time Trended:

Delete	Sale Date	Parcel Id	Seller	Buyer	St Num	St Alpha	St Name	Current Yr Use Code	Current Yr NAL Code	Sale Price	Prior Year Assessed Value	Current Year Assessed Value
<input type="checkbox"/>	05/20/2015	G08-775	Smith John	Kelly Jane	100		Main	101		350,000	325,000	345,000

LA-3 Sale Price Halves/Quartiles (*Displays Certification Year only*)

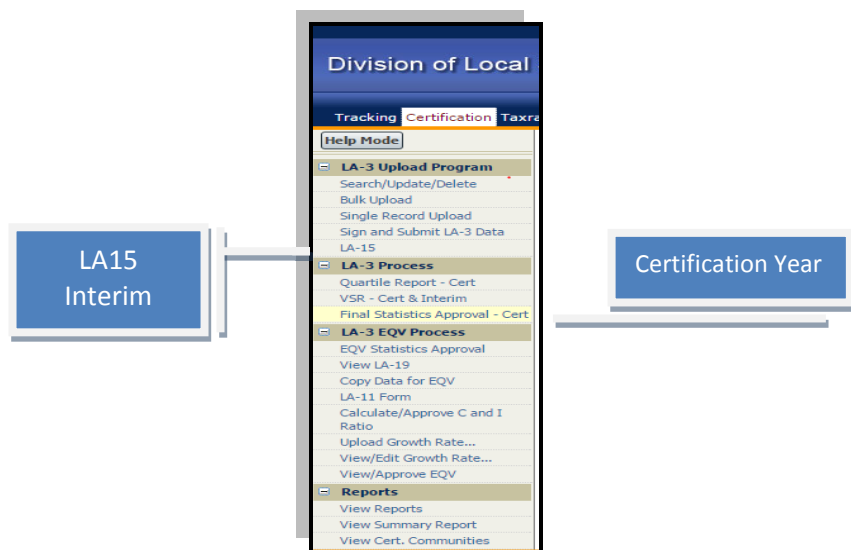
The sale price halves or quartile report requires a Property Group selection. Select “Go” and results will display.



Results should comply with [Certification Standards](#) and will be reviewed and approved by BLA staff. Assessors can download and print the final report once approved.

Review Statistics Summary

When the LA-3 data is uploaded into Gateway, the statistical results of the sales data is automatically calculated and displayed on either the **Final Statistics Approval Certification** section or **LA-15 for Interim Year Adjustment**. Assessors should review these results for program compliance **before** submitting the LA-3.



Sign and Submit

To complete the submission of the LA-3, go to the **Sign and Submit LA-3 Data** screen, on the menu. In Release 3 all signatures are now in a dedicated section that uses pop-ups instead of blank lines. You'll only see one checkbox per official. Simply click the signature checkbox to sign a form; a pop-up box will appear and comments can be entered if needed. When one signature is added, a new checkbox will appear if additional signatures are allowed. When you are ready to formally submit the file and lock the file from further local changes, click **Submit**.

LA-3 Sign Submit

LA-3 Sign Submit

Status: FORM APPROVED Unlock for DLS Unlock for Community

FINAL CERTIFICATION : NO STATUS FOUND

EASTHAM - 086 2017

Jurisdiction: Eastham - 086 Fiscal Year: 2017 Process: Certification Go

Submit with Time Trend

Approved with Time Trend

Sales Data From 1/1/2014 To 12/31/2015

Sort Order : Sale Date Asc, Parcel Id Asc

Show 10 entries (Number of Records found: 254)

Sale Date	Parcel Id	Seller	Buyer	St
01/13/2014	10 259 A	HEMMINGS JOHN R TTEE	SWERTFAGER and CROPSEY and ET AL	100
01/28/2014	8 191 F3	SOUTHSIDE REALTY TRUST	EASTHAM AFFORDABLE HOUSING TR	6
02/06/2014	4 255 A	GAGNE ALINE P ESTATE	EASTHAM AFFORDABLE HOUSING TR	1195
02/27/2014	5 318 0	ST JOHN MARK E	FANNIE MAE	200
03/21/2014	18 33 0	IOKA REALTY TRUST	COVE BLUFF PROPERTIES LLC	25
03/28/2014	5 129 C5	ELLIS JASON C and RAQUEL M F	AZINGER ANDREW	25
04/02/2014	15 92 0	PANACCIONE MICHAEL and LISA	SO COAST REAL ESTATE HOLDINGS	20
04/02/2014	15 93 0	PANACCIONE MICHAEL and LISA	SO COAST REAL ESTATE HOLDINGS	2320
06/13/2014	8 136 G	ZELLER BRUCE M and RUTH A	Jafa LLC	3
06/13/2014	8 136 H	ZELLER BRUCE M and RUTH A	Jafa LLC	3

Showing 1 to 10 of 254 entries 1 2 3 4 5 ... 26 Next

Signatures

Assessor

We are submitting Property Sales Report, LA-3, for the triennial certification of property assessments. The Board of Assessors has reviewed this report and has accepted the proposed values as reflecting full and fair cash value. The Board agrees to review and approve all valuations as reflecting full and fair cash value in all classes of property before they are submitted to the Bureau of Local Assessment for preliminary certification.

Belinda Eyestone, Director, Eastham, beyestone@eastham-ma.gov 508-240-5900 | 6/3/2016 8:24 AM

Comment Signed on behalf of assessors Sette, Fagan and Buffington



LA-15 Interim Year Adjustment Review

The LA-15 report has been moved to the LA-3 Tab in Gateway. To complete the submission process for the Interim Year Adjustment program, you must go to the LA-15 form. The Parcel Counts for the LA-15 will be auto filled from prior year's LA4. Statistics will display.

LA-15
Interim Year Adjustment
Status: FORM ENTERED
Unlock for DLS Unlock for Community
FALL RIVER - 095 2017
Jurisdiction: Fall River - 095 Fiscal Year: 2017
Sales Ratio Study Time Period: 01/03/2014 through 12/31/2015

NON TIME-TRENDED SALES

Property Class	101	102	Misc 103,109	104	105	111-112	130-132	300's	400's
FY 2016 # of Parcels	8,882	1,820	120	2,239	3,136	1,877	845	1,057	300
ASR Statistics: Sale Prices / FY 2017 Assessed Values									
Total # of Sales > \$1,000	338	119	10	160	204	165	130	93	21
# Arms-Length Sales	201	75	5	59	67	47	18	17	4
% AL Sales/Parcels	2.26%	4.12%	4.17%	2.64%	2.14%	2.50%	2.13%	1.61%	1.33%
Median ASR*	0.97	0.98	1.02	0.98	0.99	0.99	1.00	1.00	1.00
C O D*	4.66	3.86	2.50	4.67	5.08	6.94	6.94	2.97	4.27

* Statistical Study results must conform to requirements as outlined in the "Certification Standards".

Commercial & Industrial
Have properties been adjusted? Yes No
If adjusted, did you change: Capitalization Rates Rent Schedules Vacancy Rates Land Values Building costs recalibrated Depreciation tables
 Other adjustments (explain):

Current Documents - upload new documents
Name: Fall River Res Com Narrative [Delete]

Signatures
Board of Assessors
We, the undersigned, have reviewed all classes of property and agree that the valuation adjustments result in fair and equitable assessments both within and between all classes of property. Sufficient documentation has been developed to support all valuation adjustments and will be retained for 5 years.
Joanne Graziano, Bureau Chief, DLS, graziano@dor.state.nj.us 609-426-3512 | 4/27/2016 11:14 AM

After reviewing the resulting sales statistics for compliance with program requirements, and answering the questions pertaining to the C & I updates, if ready for formal submission, the majority of the Board of Assessors (or its authorized designee) should **save and sign and submit** the form at the bottom of the screen.

Note: When reviewing C&I adjustments, "No" is the default (no adjustments.) When you click Yes, all the boxes become active.

System Messages

Messages have been broken into 3 major classes: Errors, Warnings, Information. Users will see an icon specific to each type along with the text, for easy identification.

Error:
 TaxRate Recap Page 1 Part Ia Total amount to be raised is zero OR Part Ib Total estimated receipts and other revenue sources is zero OR Part Ic Tax levy is zero

Warning:
 Commercial Class values changed more than 25% and \$200,000

Information:
 Data saved

- *Errors* must be fixed for a process to continue.
- *Warnings* may require action like a DLS override or may just be a warning.
- *Information* doesn't require any action; it's just information.

Messages always appear at the top of the screen and are listed in order of importance: errors always appear first, followed by warnings and then by informational messages.

**For assistance with Bulk Upload:
Contact your BLA Community Advisor
Or
DLS IT Support (617) 626-2350
DLSITGroup@dor.state.ma.us**